

Annual Report 2003

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Nordea Annual Report 2003 is the formal report audited by the Nordea auditors including the full sets of financial accounts and notes, the Board of Directors report and the cash flow statement. Nordea Annual Review 2003 is a review of the business development in the Nordea Group in 2003 including an overview of its strategy and business areas.

The parent company, Nordea AB (publ), has been granted a bank charter and changed its name to Nordea Bank AB (publ) as of 30 January 2004.

Solid improvements in 2003

- *Net profit up 68% to EUR 1,490m (EUR 887m in 2002)*
- *Operating profit up 17% to EUR 1,812m (EUR 1,547m)*
- *Total income largely unchanged at EUR 5,639m (EUR 5,670m)*
- *Total costs down 2%*
- *Earnings per share EUR 0.51 (EUR 0.30)*
- *Return on equity (excluding goodwill) 16.7% (11.3%)*
- *Proposed dividend EUR 0.25 per share, an increase by 9%*

Highlights of 2003

Delivering on promises

- Short-term top priorities have been addressed
 - Volatility has been reduced and income maintained at a stable level
 - Costs are kept well within the flat cost target
 - costs in 2004 expected to be unchanged compared to 2003
 - Capital efficiency has improved
 - Credit losses decreased slightly throughout the year – Credit portfolio in general in healthy shape
 - Special attention on income development going forward

Key financial figures

Operational income statement

| EURm | 2003 | 2002 | Change % |
|--|---------------|---------------|-----------|
| Net interest income | 3,366 | 3,451 | -2 |
| Net commission income | 1,486 | 1,535 | -3 |
| Trading income | 567 | 530 | 7 |
| Other income | 220 | 154 | 43 |
| Total income | 5,639 | 5,670 | -1 |
| Personnel expenses | -2,101 | -2,086 | 1 |
| Profit sharing | -46 | - | |
| Other expenses | -1,526 | -1,659 | -8 |
| Total expenses | -3,673 | -3,745 | -2 |
| Profit before loan losses | 1,966 | 1,925 | 2 |
| Loan losses, net | -363 | -261 | 39 |
| Equity method | 57 | 52 | 10 |
| Profit before investment earnings and insurance | 1,660 | 1,716 | -3 |
| Investment earnings, banking | 170 | 122 | 39 |
| Operating profit, life insurance | 149 | 2 | |
| Operating profit, general insurance | - | -122 | |
| Goodwill amortisation and write-downs | -167 | -171 | -2 |
| Operating profit | 1,812 | 1,547 | 17 |
| Real estate write-downs | -115 | - | |
| Allocation to pension foundation | - | -255 | |
| Taxes | -205 | -405 | |
| Minority interests | -2 | 0 | |
| Net profit | 1,490 | 887 | 68 |

Ratios and key figures (see Business definitions page 86)

| | | |
|--|-------|-------|
| Earnings per share, EUR | 0.51 | 0.30 |
| Share price, EUR, end of period | 5.95 | 4.20 |
| Shareholders' equity per share ¹ , EUR | 4.28 | 4.06 |
| Shares outstanding ¹ , million | 2,846 | 2,928 |
| Return on equity excluding goodwill ² , % | 16.7 | 11.3 |
| Return on equity, % | 12.3 | 7.5 |
| Lending, EURbn | 146 | 146 |
| Deposits and borrowings from the public ¹ , EURbn | 96 | 94 |
| Shareholders' equity ¹ , EURbn | 12 | 12 |
| Total assets ¹ , EURbn | 262 | 250 |
| Assets under management ¹ , EURbn | 113 | 96 |
| Cost/income ratio, banking ³ , % | 63 | 64 |
| Cost/income ratio, excluding investment earnings, % | 64 | 65 |
| Tier 1 capital ratio ¹ , % | 7.3 | 7.1 |
| Total capital ratio ¹ , % | 9.3 | 9.9 |
| Risk-weighted assets ¹ , EURbn | 134 | 135 |

¹ End of period. Total shares registered was 2,928 (2,985) million. Number of own holdings of shares in Nordea Bank AB (publ) was 82 (57) million. Average number of own shares was 50 (30) million. Average number of shares Jan-Dec 2003 was 2,921 million (Jan-Dec 2002 2,955 million). Dilution is not applicable.

² Net profit before minority interests and goodwill amortisation/write-down as a percentage of average shareholders' equity (per quarter). Average shareholders' equity includes minority interests but with all outstanding goodwill deducted.

³ Total expenses divided by the sum of total income, equity method and investment earnings, banking.

In November 2002 we identified a number of short-term top priorities and a plan to improve our performance was developed. When comparing Nordea today with Nordea a year ago I see a bank that has undergone significant changes. Today we are more focused, changes are made at a more rapid speed and the concept of continuous improvement is internalised throughout the organisation.

Increased focus and speed led to improved performance

2003 results: Solid improvements

Operating profit was up by 17% in 2003 compared to 2002 reflecting stable income, reduced total expenses, increased loan losses, a sharply improved operating profit from insurance activities as well as stronger investment earnings, banking.

Net profit increased by 68% to EUR 1,490m reflecting the improvement in operating profit, the positive tax contribution in the third quarter, last year's allocation to pension foundations and General Insurance losses as well as the impact of the real estate write-downs in the fourth quarter 2003.

Earnings per share were EUR 0.51 compared to EUR 0.30 in 2002 and return on equity (excluding goodwill) was 16.7% compared to 11.3% in 2002.

During the year the share price of Nordea appreciated by 40.6% on the Stockholm Stock Exchange. Total shareholder return (TSR) for 2003 was 47.9%, which places Nordea as number 3 in terms of TSR within a defined peer group of 20 European banks.



Short-term top priorities addressed – delivering on promises

In the autumn of 2002 there was a general feeling of disappointment with Nordea among shareholders, other investors and analysts, which was reflected in a poor share price performance. To start the “turn-around” that was needed, I introduced the key words focus, speed and performance, and we identified a number of short-term top priority areas:

- Reduce volatility and ensure growth of income
- Improve cost control
- Ensure capital efficiency
- Maintain credit portfolio quality

And we created a “sense of urgency” throughout the entire organisation.

Today I feel confident that we not only have succeeded to improve our performance, but also that we have done so in a manner that has institutionalised a continuous improvement process driving the increased competitiveness of the Group forward as part of the Nordea culture.

In some areas, structural measures have been taken in order to adjust our cost level to stagnating or declining income triggered by the macro-economic environment and financial market developments.

Let me recapitulate our achievements in relation to the short-term top priorities.

Volatility has been reduced primarily through divestment of General Insurance and a changed business model for Life & Pensions.

Income has been maintained at a stable level despite all time low post war short-term interest rates, a drop in equity market activities and subdued macroeconomics.

A culture of strict cost management has grown, and costs in 2003 were well within our target of unchanged costs compared to 2002.

Our capital efficiency has been strengthened through divestments of real estate and other non-core assets, changed business models, growth of off-balance sheet business and implementation of economic capital and economic profit framework. This has enabled us to start a share buy back programme and to propose increased dividend per share.

Credit losses have been slightly decreasing throughout the year and are concentrated to a single industry. Our credit portfolio in general is in a healthy shape.

The income development in the current macro-economic environment is still an area of concern, and we will pay special attention to this issue going forward.

Strict cost management will remain high on our agenda, and we have raised the cost ambition for 2004. This is not a simple cost cutting exercise. This is a question of a genuine transformation into one bank - focusing, keeping speed and not being sentimental when it comes to implementation of changes or even day-to-day management.

Emerging from four major banks in four different countries Nordea's point of departure was characterised by inherent complexity. During 2003 reduction of complexity has been addressed throughout the organisation.

Group Processing and Technology, which was established in the autumn of 2002, has been an important driver and facilitator for consolidation and integration of processes, production and technology. Major initiatives include a substantial reduction of IT development costs and the consolidation of IT production in a joint venture with IBM, Nordic Processor, which is now fully operational.

The management of the integration project portfolio has been centralised, and future additional targets for reduction of complexity have been identified and will be achieved.

The first steps in the simplification and transformation of the Group legal structure into a European Company have been taken.

The unification of the business organisation within Retail Banking is under completion, and service and support functions have been transformed from being mainly policy-making functions into central service and support units for the whole Group contributing to the development of the Nordea corporate culture.

Key words becoming corporate values

The key words of focus, speed and performance have had a very high impact in the entire Group. We are all familiar with the words, and we apply them to our work – therefore we have now turned them formally into our corporate values as well.

It is important that our values reflect what we really stand for, how we work, and what we do. As such focus, speed and performance complete our mission and vision, which reflect the aim of our operations, what we want to achieve and how we wish to be perceived.

Focus

- We concentrate on creating value for our customers and shareholders
- We concentrate on our strengths and core activities, and we discontinue activities when needed

Speed

- We provide a broad set of easily accessible and competitive financial services and solutions
- We are quick, adjust to market conditions and do not hesitate to execute decisions made

Performance

- We aim to deliver better solutions and results than our competitors
- We continuously improve in everything we do, and we deliver on our promises

Continuous improvement

Our performance is significantly improved and we have the prerequisites to stay on the winning course:

- A large customer base
- Strong distribution power
- Advantage of size, scale and scope
- Strong capital base and high market capitalisation

We are increasingly becoming one bank with a common culture centred around performance orientation and with a strong local presence and customer contact.

We have reduced complexity and will continue to do so.

Indeed, we have achieved a lot since last year. Therefore, I would like to take the opportunity to thank all employees for their dedicated efforts and for bringing about the 2003 results.

Still, although our performance has been improved, there is – as always – room for further continuous improvement.

Best regards



Lars G Nordström

Nordea is the leading financial services group in the Nordic and Baltic Sea region and operates through three business areas: Retail Banking, Corporate and Institutional Banking and Asset Management & Life. The Nordea Group has almost 11 million customers and 1,240 bank branches. The Nordea Group is a world leader in Internet banking, with 3.7 million e-customers. The Nordea share is listed in Stockholm, Helsinki and Copenhagen.

Board of Directors' report

Group organisation

The Group's business organisation includes three business areas: Retail Banking, Corporate and Institutional Banking, and Asset Management & Life.

Retail Banking develops, markets and distributes a broad range of financial products and services and has customer responsibility for personal and corporate customers.

Corporate and Institutional Banking delivers a range of products and services to corporate and institutional customers.

Asset Management & Life is responsible for the Group's activities within institutional investment management, life insurance and pensions, investment funds, private banking and the savings market in general.

The support functions are Group Processing and Technology, Group Corporate Centre and Group Staffs.

Group Processing and Technology includes Group IT, Electronic Banking, Global Operations Services and Production and Productivity.

Group Corporate Centre contains Group Credit and Risk Control, Group Treasury, Group Planning and Control, Group Finance, Investor Relations and Group Corporate Development.

Group Staffs includes Group Support and Procurement, Group Human Resources, Group Identity and Communications, Group Legal and Group Compliance.

Legal Structure

The legal structure of the Group, being a result of the mergers of four national banking groups, has proven to be complex from an operational point of view, as it did not support the Group's business activities in an optimal manner.

On 19 June 2003 the Board of Directors of Nordea AB (publ) therefore decided to initiate a process of change in the Nordea Group's legal structure. The aim is to establish a one-bank structure, with one legal entity, Nordea Bank AB (publ), conducting business in all local markets by means of branches.

The process of change began when Nordea AB (publ) acquired Nordea Bank Sweden AB (publ), Nordea Bank Danmark A/S and Nordea Bank Norge ASA from Nordea Bank Finland Plc. The share purchase agreements were signed on 19 June 2003 and the transactions closed on 19 June, 24 June and 28 October 2003, respectively.

The next step was to transform Nordea AB (publ) into an operational banking company, which required a banking licence and a decision by an Extraordinary General Meeting. Such a meeting was held on 22 October 2003 whereby the shareholders of Nordea AB (publ) decided to make the necessary amendments to the Articles of Association of the company, inter alia to change the name to Nordea Bank AB (publ). Following that decision and subsequent approval from the Swedish FSA, the Swedish Patent- and Registration Office registered the banking licence and the amendments to the Articles of Association on 30 January 2004. From that date the parent company of the Nordea Group is a banking company by the name of Nordea Bank AB (publ).

The next step to be taken in the change process is to merge Nordea Bank Sweden AB (publ) into

Nordea Bank AB (publ). The merger is scheduled to take place on 1 March 2004.

The intention is that Nordea Bank AB (publ) will later be converted into a European company, a "Societas Europaea", ("SE"), according to the European Company Statute coming into force in the second half of 2004. The bank will continue to be legally domiciled in Sweden. The conversion will be accomplished through a merger with the other banks in the Group and is conditional upon obtaining necessary approvals from the relevant authorities.

The change is expected to lead to improved operational efficiency, reduced operational risk and enhanced capital efficiency.

Business development in 2003

In 2003, Nordea has increased the focus on rationalisation and general cost control, including restructuring of several business activities. Integration projects such as centralisation of back office and Group functions, as well as outsourcing, have been prioritised to realise further cost savings.

Nordea has gradually reduced its risk exposure during the year. A changed business model in the Life insurance area was implemented. The new life products are based on guarantees that apply to the principal capital of a policy, as opposed to old products which in addition offered guaranteed returns. These new products represent a reduced risk to the life company. A fee-based profit sharing model with policy holders furthermore reduces Nordea's dependence on investment returns.

A further reason for the reduced earnings volatility in 2003 was the change of investment policy and portfolio management in Nordea's pension foundations.

Nordea's capital efficiency was improved in 2003 through divestments of real estate and other non-core assets including the shares in Nordisk Renting and the Finnish real estate broker Huoneistokeskus, growth of off-balance sheet business, and implementation of the economic capital and economic profit framework. This development enabled further share buy-backs.

The Group's continuous concentration on Nordic customers has helped to maintain the credit quality at a satisfactory level and the overall quality of the portfolio is good.

Partnership with IBM

In September Nordea signed a 10-year IT service agreement with IBM to transform and consolidate the Nordea Group IT production services into an on-demand infrastructure. As part of the solution, Nordea together with IBM formed a single-purpose joint venture, Nordic Processor AB, which employs about 900 employees transferred from Nordea. Nordic Processor was effective from 1 November 2003. By this partnership Nordea can speed up the consolidation of the IT production processes. A number of technological platforms will be consolidated into one location, and networks and desktops will be standardised. IBM will deploy an environment that automates many tasks associated with key IT functions, such as resource provisioning, asset tracking, workflow scheduling, and real-time infrastructure monitoring.

Changed business model for investment banking

In May, Nordea changed the business model for its investment banking activities. Equities and Corporate Finance were separated to underpin research independence and to increase cooperation within Corporate and Institutional Banking to leverage its leading Nordic market position.

Equities operations became a unit within Markets while Corporate Finance became an independent unit within the Corporate Banking Division. The integration affected Nordea Securities' operations in all four Nordic countries and the change of business model was in principle implemented by year-end.

The changed business model enabled further streamlining of operations and sharing of fixed costs.

Comments to the operational Income statement

Result summary 2003

In 2003, Nordea's financial performance improved and tangible results were delivered on the four short-term top priorities identified in the autumn of 2002. Earnings volatility was reduced and income was maintained at a stable level despite all-time low post-war short-term interest rates. A culture of strict cost management has grown in the organisation and costs in 2003 were well within the stated target of unchanged costs compared to 2002. Capital efficiency was strengthened and loan losses occurred mainly in one single industry. The credit portfolio is considered to have a good overall quality.

Operating profit was up by 17% in 2003 compared to 2002 reflecting stable income, reduced total expenses, increased loan losses, a sharply improved operating profit from insurance activities as well as stronger investment earnings, banking.

Earnings per share were EUR 0.51 compared to EUR 0.30 in 2002 and return on equity (excluding goodwill) was 16.7% compared to 11.3% in 2002. Adjusted for the positive tax contribution in the third quarter and the negative impact of real estate write-downs at year-end, earnings per share were EUR 0.43 and return on equity 14.5% (excluding goodwill).

Income

Strong sales efforts contributed to increased business volumes and maintained income level despite difficult markets in 2003. Total income was EUR 5,639m, 1% lower than in 2002. Adjusted for currency fluctuations, total income increased marginally.

Net interest income was EUR 3,366m in 2003, down by 2% compared to 2002. Total lending was unchanged at EUR 146bn. The underlying volume growth was 3% when adjusting for currency fluctuations. Lending to personal customers increased by 12% reflecting strong demand for mortgages. On-balance sheet lending to corporate customers decreased, but margins improved. Deposits were EUR 96bn, an increase of 2% compared to the end of 2002 in 2004.

Falling interest rates had a negative impact especially on deposit margins in the retail sector throughout the year. Active management of the interest rate exposure did, however, reduce the negative effect on net interest income in the second half of the year, by EUR 10m–15m per quarter. The effect is expected to be reduced from and including the second quarter in 2004.

Net commission income was down slightly at EUR 1,486m compared to EUR 1,535m in 2002. Brokerage was down by EUR 67m as a result of reduced stock market turnover, particularly in Finland, and restructuring of the brokerage business leading to reduced revenues, but improved profitability. The reduction was partly compensated by improved commissions from asset management, which grew by EUR 17m to EUR 467m as a result of strong net sales and gradually improving equity markets during the year. Commissions from payments also continued to grow, increasing by EUR 40m to EUR 764m. Household

payment transactions increased by 10% in 2003 reflecting a strong growth in the number of card and internet transactions, as well as a reduced number of manual transactions.

Trading income increased from EUR 530m in 2002 to EUR 567m in 2003, reflecting the further strengthening of Nordea's position as a leading provider of derivatives and debt-capital market services.

Other income increased by EUR 66m to EUR 220m. In 2003, Nordea undertook a number of divestments in line with its strategy to focus on core business. This resulted in several non-recurring gains, which increased other income.

Expenses

Expenses were EUR 3,673m, a decrease by EUR 72m, or 2% in 2003. Total costs were well within the target of flat costs compared to 2002, even when including EUR 46m reservation for profit-sharing schemes. The process of reducing complexity, including centralisation and consolidation of back-office processes, and rationalisation on a cross-Nordic basis has contributed to the decrease.

Underlying expenses decreased by approx. 6% when adjusting for acquired business in Poland, increased variable salaries and restructuring costs. Total costs in 2003 included acquired business in Poland and reservation for profit-sharing, which were not included in 2002, as well as higher restructuring costs and higher variable salaries than in 2002. The effect of currency fluctuations has also been taken into account, when determining the underlying cost development.

Personnel expenses were EUR 2,101m in 2003, an increase by 1%. Underlying personnel expenses decreased by 2% when adjusting for acquired business in Poland, increased variable salaries and restructuring costs.

The number of employees was reduced by 3,584 to 33,978 of which approx. 900 as a result of the joint venture with IBM and approx. 500 as a result of the sale of the Finnish real estate brokerage business.

Reservation for profit-sharing amounted to EUR 46m. In 2002, no cost under Nordea's profit-sharing schemes arose.

Other expenses were EUR 1,526m, a decrease by 8% compared to 2002, reflecting a generally

strengthened cost management culture in the Group. IT development costs were reduced by approx. 20%.

The cost/income ratio was 63% (64%). Excluding reservations for profit-sharing, the cost/income ratio was 62%.

Loan losses

The Group's continuous concentration on Nordic customers has helped to maintain the credit quality at a satisfactory level and the overall quality of the portfolio is good. Loan losses were EUR 102m higher than last year, primarily reflecting the weakness in parts of the Norwegian Retail Banking portfolio. Loan losses corresponded to 0.25% of total loans and guarantees.

Investment earnings, banking

Investment earnings increased by EUR 48m to EUR 170m in 2003 following gains on the fixed income portfolio in the first half of the year and on the equity portfolios in the second half of 2003.

Life insurance

Profit from Life insurance improved to EUR 149m from EUR 2m in 2002 mainly reflecting the gradual implementation of the changed business model in Life. This model has been a key element in reducing the overall volatility in Nordea's earnings in 2003.

General insurance

In 2002, a loss of EUR 122m was generated in the general insurance activities that were sold in that year.

Real estate write-downs

Nordea has previously been one of the largest real estate owners in the Nordic region. In accordance with the strategy to focus on core business and increase capital efficiency it was decided to reduce the Group's real estate exposure and initiate a real estate disposal programme. This has resulted in the divestment of Nordea's residential property and owner-occupied properties in Denmark, the sale of the shares in Nordisk Renting and Citycon, and the agreement in December last year whereby Nordea sold 97 properties in Finland, Norway and Sweden comprising primarily larger regional offices and traditional branch offices.

A net write-down of EUR 115m related to this ongoing process materialised in the year-end accounts. The net financial effect of recent and ongoing real estate disposals is expected to be a

gain of approx. EUR 200m as a result of the write-down of EUR 115m and an expected gain of approx. EUR 300m in 2004.

Net profit

Net profit increased by 68% to EUR 1,490m reflecting the improvement in operating profit, the positive tax contribution in the third quarter, last year's allocation to pension foundations as well as the impact of the real estate write-downs in the fourth quarter 2003.

Financial structure

The balance sheet has during 2003 grown with EUR 12bn, or approx. 5%. All balance sheet items in foreign currencies are translated to EUR at the actual year-end currency exchange rates. See Note 1 for more information regarding accounting policies.

Assets

Treasury bills and other eligible bills

Treasury bills and other eligible bills increased by approx. EUR 4bn, reflecting an increased liquidity buffer compared to the end of 2002.

Loans and advances to credit institutions

Loans and advances to credit institutions increased by approx. EUR 5bn, reflecting a higher activity level in the Markets division primarily in the form of short-term loans.

Lending

Lending is unchanged compared to last year-end. The effect of weaker NOK and USD compared to last year-end reduced lending approx. EUR 5bn. Adjusted for this the underlying loan growth was approx. 2%.

Other assets, banking

Derivatives are disclosed gross in the balance sheet. A net present value is calculated on each transaction. If the value is positive the transaction is booked as an asset and vice versa, see note 1, 31, 37, 45 and 47 for more information. The net present values are directly linked to changes in interest and/or currency rates during the life of the contracts. The growth in Markets activities has led to a higher booked value on the outstanding derivatives contracts. An increase of approx. EUR 5bn compared to 2002 is related to both new transactions and changes in interest and currency rates during the year. The value of derivative contracts is disclosed within the lines "Other assets, banking" and "Other liabilities, banking".

Tangible assets

Tangible assets, which include properties, decreased more than EUR 1bn during the year as a result of the divestment program for real estate.

Liabilities

Deposits by credit institutions

During the year the deposits has grown with approx. EUR 3bn. The growth stems from increases in all types of relevant debt instruments.

Deposits and borrowings from the public

Deposits and borrowings from the public increased by approx. 2bn.

The underlying growth in deposits was approx. EUR 3bn when excluding currency effects. The growth mainly stems from increased volumes in Finland and Denmark.

Debt securities in issue etc

Debt securities in issue increased by approx. EUR 3bn. The issued securities mainly comprise short-term debt instruments with maturity below one year. The change is mainly reflecting the duration in the mortgage loan portfolio which resulted in an increase of bonds with a maturity of one to five years.

Other liabilities, banking

See text on Other assets, banking above.

Repurchase of own shares

Following the authorisation from the Annual General Meeting on 24 April 2003, the Board of Directors of Nordea AB (publ) on 29 October 2003 decided to repurchase a maximum of 145 million of its own shares (equivalent to approximately 5% of the total number of shares in the company).

Up to 30 December 2003 Nordea Bank AB (publ) repurchased 81,608,500 of its own shares. The shares were purchased at an average price of SEK 50.40.

Share capital

The General Meeting in 2003 decided to reduce the share capital by EUR 22,593,410.56. After the reduction the share capital amounted to EUR 1,160,460,823.12. The reduction was implemented through retirement, without repayment, of the 57,008,000 shares that were repurchased and held by Nordea.

All shares in Nordea have voting rights, with each share entitled to one vote at General Meetings. Nordea Bank AB (publ) is not entitled to vote for own shares at General Meetings.

There are no outstanding convertible bond loans or staff/management options in Nordea.

The Nordea share

During 2003 the share price of Nordea appreciated by 41% on the Stockholm Stock Exchange from SEK 38.40 on 30 December 2002 to SEK 54.00 on 30 December 2003. Total shareholder return (TSR) during year 2003 was 47.9%. The calculation of TSR is based on the share price development during the year, assuming the dividend of EUR 0.23 per share is reinvested in Nordea shares.

Shareholders

With approximately 503,000 registered shareholders at 31 December 2003, Nordea has one of the largest shareholder bases of all Nordic companies. The number of Nordea shareholders registered in Denmark is approximately 211,000, in Finland 207,000 and in Sweden 85,000. See note 51 for detailed information.

Proposed dividend

The Board of Directors has proposed to the AGM a dividend of EUR 0.25 per share, corresponding to a pay out ratio of 48% of net profit. This represents an increase of 9%, or EUR 0.02 per share.

The proposed record date for the dividend is 5 April 2004, and dividend payments are scheduled to be made on 14 April. The ex-dividend date for the Nordea share is 1 April.

The dividend is denominated in EUR, however payments are normally made in the local currency of the country where the shares are registered. Dividend payments can also be made in EUR if the shareholder has a EUR account registered with the securities registers.

Rating

See page 87 for information on the Ratings of the Nordea Group.

Personnel

The average number of employees in the Group was reduced by 11% or 4,221 employees to 33,101.

Personnel expenses and the division between countries and sex are disclosed in note 9.

Incentive schemes

A full description of the incentive schemes in Nordea can be found on page 17. In 2003, reservations for profit sharing amounted to EUR 46m.

Legal proceedings

Nordea Bank AB (publ) is not subject to any major legal proceedings. Within the framework of the normal business operations, the Group faces a number of claims in lawsuits and other disputes, most of which involve relatively limited amounts. None of these disputes is considered likely to have any significant adverse effect on the Group or its financial position.

In the legal proceedings between Yggdrasil AB and Nordea Bank Sverige AB (publ), described in detail in previous Annual Reports, the Stockholm District Court dismissed Yggdrasil's claim in 1998. Yggdrasil made an appeal to the Court of Appeal, which dismissed Yggdrasil's claim in 2002. The Supreme Court dismissed Yggdrasil's petition for a leave of appeal on 10 February 2003.

Important events after 31 December 2003

The ongoing sale of Nordea's remaining portfolio of central business district properties is progressing, and a letter of intent has been signed with a prospective buyer. In addition, Nordea has sold further properties in Finland.

The properties sold in the beginning of 2004 primarily consist of a number of single office buildings in Finland, including buildings in Espoo containing part of Nordea's IT centre, the former Finnish head office building in central Helsinki, and other owner-occupied properties as well as investment properties. The properties have been sold to Catella Investments, Varma Mutual Pension Insurance and Nordea Bank Finland's pension fund.

IAS implementation and financial implications

As other listed companies within the EU, Nordea will move to International Financial Reporting Standards (IFRS) as basis for the Group's accounting policies when preparing the consolidated financial statements for 2005.

For 2003 and for 2004 the Group's annual accounts are and will be prepared in accordance with the Swedish Act on Annual Accounts of Credit Institutions and Securities Companies, the regulations of the Swedish Financial Supervision

Authority and the recommendations of the Swedish Financial Standards Council.

Except for IAS 39 and the major part of the ongoing improvements and convergences to be included into the International Financial Reporting Standards to be used in 2005, the present Swedish rules have been regularly updated to be in line with the IAS/ IFRS except for some minor issues.

In Nordea the preparation of the transition to IAS/ IFRS is organised in a project under three themes :

- guidelines, i.e. the development of Nordea accounting policies for the Group,
- education, i.e. building new competencies with accounting and controlling units.
- production, i.e. implementing the changes in the production flows of the consolidated financial statements, and

The adjustments to be included in the Nordea accounting policies in 2005, includes a unified measurement of insurance contract at market value, a line-by-line consolidation of the Life insurance Group and other non-fully consolidated holdings, and implications of the final version of IFRS 32 and 39 on financial instruments.

The International Accounting Standards Board IASB has indicated that the standards to be used in 2005 should be final at the end of the first quarter 2004. Nordea expects to participate in an ongoing alignment process of the more detailed implementation of the standards into the accounting policies of the European financial sector. This alignment process is expected to go beyond 2005.

Financial implications

The new accounting standard for pension commitments (IAS 19) takes effect from the beginning of 2004.

IAS 19 will entail changes in how certain pension obligations are calculated and reported. The impact on the Group's net result will be more or less unchanged compared to the current situation. A reduction of shareholders' equity of EUR 183m was effective as of 1 January 2004, reducing the Tier 1 and total capital ratio by approx. 0.15% points. See note 39 for more information.

Outlook

Economic growth is expected to increase in the Nordic region in 2004. Continued growth is expected in private consumption. International demand is expected to increase, and will influence export industries positively. An increase in short-term interest rates is not expected until late this year, at the earliest.

Based on the expected growth, the outlook for increased revenues is positive, although at a moderate level. A moderate increase in overall business volumes is expected, primarily stemming from the household sector. Higher business volumes are expected to compensate for generally depressed margins in the current low interest rate environment. Nordea expects to benefit if short-term interest rates should increase during the year. To a certain extent, the Group's income also depends on the development in the capital markets.

A sharp attention on cost management will be maintained also going forward. Based on the progress on cost management in 2003, combined with ongoing efforts to further centralise and unify production processes and reduce complexity, total costs in 2004 are expected to be unchanged compared to reported costs in 2003, when excluding costs related to profit-sharing schemes in both years. This means that the cost ambition has been increased compared to previously communicated targets.

The credit portfolio is considered to have a good quality at a stable level. Based on the overall quality of the credit portfolio and the present economic outlook for the Nordic countries, Nordea has no reason to believe that the loan loss ratio will exceed the level experienced in 2003.

Annual General Meeting

The Annual General Meeting of shareholders will be held on Wednesday 31 March 2004 in Aula Magna, Stockholm University at 2.00 pm (CET) with the possibility to participate through telecommunication, in Espoo at 3.00 pm Finnish time at Dipoli and in Copenhagen at 2.00 pm (CET) in Bella Center.

Corporate governance in Nordea follows generally adopted principles and is based on effective interaction between the shareholders and the Board of Directors and between the Board and the Group Executive Management (GEM). A high degree of transparency is maintained in respect of the Group based on correct, relevant and timely information.

Corporate governance

Nordea Board of Directors

According to the Articles of Association of Nordea Bank AB (publ) the Board of Directors of the company shall consist of at least six and not more than fifteen members, elected by shareholders at the Annual General Meeting (AGM). The mandate for the Board members extends over a period of two years, with half the number of Board members being elected each year. The Board of Directors is proposing that the 2004 AGM resolves to adjust the Articles of Association in this respect and that the mandate period should be one year.

Members of the Board

The Board consists of the following members elected by the shareholders:

Hans Dalborg, chairman
Timo Peltola, vice chairman
Kjell Aamot
Harald Arnkværn
Gunnel Duveblad
Birgitta Kantola
Claus Høeg Madsen
Bernt Magnusson
Lars G Nordström
Jørgen Høeg Pedersen
Maija Torkko

The Board further comprises the following members elected by the employees, one of whom is a deputy member:

Bertel Finskas (deputy 24 April 2003 – 31 October 2003)

Liv Haug (deputy 1 November 2002 – 24 April 2003 and 1 November 2003 – 30 April 2004)

Kent Petersen (from 24 April 2003)

Rauni Söderlund (from 24 April 2003)

Hans Dalborg, Kjell Aamot, Bernt Magnusson, Jørgen Høeg Pedersen and Maija Torkko are elected Board members until the AGM 2004. At the 2003 AGM Harald Arnkværn, Claus Høeg Madsen and Timo Peltola were re-elected as Board members for a period of two years. Dan Andersson and Edward Andersson declined re-election. At the same meeting Gunnel Duveblad, Birgitta Kantola and Lars G Nordström were elected new members of the Board for a period of two years.

Lene Haulrik and Kaija Roukala-Hyvärinen were Board members appointed by the employees organisations until 24 April 2003.

Nordea complies with applicable rules regarding the composition of the Board in respect of independence, including having only one Board member, CEO Lars G Nordström, working in an operative capacity in the Company.

The work of the Board of Directors follows an annual plan. The statutory meeting following the AGM appoints the Chairman, vice Chairman as well as Board Committee members and adopts the Rules of Procedures for the Board of Directors. The Rules of Procedures contain inter alia rules pertaining to the areas of responsibility of the Board, the number of meetings, documentation and rules regarding conflicts of interest. Furthermore, the Board of Directors adopts Instructions for the Chief Executive Officer specifying the CEO responsibilities as well as other policies, instructions and guidelines for the operations.

During the year the Board reviews the strategy (including targets), the financial position and development and risks on a regular basis. The Board of Directors held 14 plenary meetings during 2003, one of which per capsulam. The average attendance at the Board meetings was 95%.

The Board of Directors annually carries out a self-assessment process, through which the performance and the work of the Board is thoroughly evaluated and discussed by the Board.

An established principle in Nordea is that the members of the Board of Directors, elected by the shareholders, in addition to working in plenary meetings, shall conduct their responsibilities through separate working committees. The duties of the Board Committees, as well as working procedures are defined in specific instructions adopted by the Board. Each Committee shall regularly report on its work to the Board.

Board Committees

The Audit Committee assists the Board in fulfilling its oversight responsibilities by reviewing the external auditors comments on the Group's annual financial statement as well as the systems of internal control established by the Board, the CEO and the GEM, and the audit processes.

The Committee is further responsible for the guidance and evaluation of the Internal Audit Activity. During 2003 the Committee comprised Board members Harald Arnkværn (Chairman), Claus Høeg Madsen and Maija Torkko. Co-opted members were Lars G Nordström and Dag Andresen, Chief Audit Executive (CAE). The Audit Committee held five meetings during 2003.

The Credit Committee monitors adherence to the established credit policies within the Nordea Group and evaluates the overall quality of the credit portfolio. During 2003 the Committee comprised Board members Hans Dalborg (Chairman), Edward Andersson (up to AGM 2003), Harald Arnkværn, Birgitta Kantola (from AGM 2003), Bernt Magnusson, Lars G Nordström and Jørgen Høeg Pedersen. Carl-Johan Granvik, head of Group Credit and Risk Control, was a co-opted member. The Credit Committee held five meetings during 2003.

The Remuneration Committee (previously named Remuneration and Human Resource Committee) is responsible for remuneration issues regarding Executive Management within the Nordea Group. The Committee prepares and presents proposals to the Board of Directors regarding the CEO's and CAE's terms of employment. The CEO also consults with the Committee regarding the terms of employment of the members of the GEM. The Committee prepares alter-

ations to salary levels for the GEM as a whole for resolution by the Board. The Committee shall also prepare questions regarding altered pension terms and conditions for GEM as a whole and amendments in principle to contract terms and conditions for resolution by the Group Board of Directors.

During 2003, the Committee comprised Board members Hans Dalborg (Chairman), Kjell Aamot, Gunnel Duveblad (from AGM 2003), Lene Haulrik (up to AGM 2003), Lars G Nordström and Timo Peltola. The CEO does not participate in deliberations on his own terms of employment. The Remuneration Committee held seven meetings during 2003.

Nomination process

According to the Articles of Association of Nordea Bank AB (publ) when electing Board of Directors, it is intended that the Board, as a whole, for its operations, possesses the requisite knowledge and experience of the civic, business and cultural conditions prevailing in the regions and market areas in which the Group's principal operations are conducted.

The 2003 AGM decided to establish a nomination committee for a period up to the end of the next AGM. The purpose of the nomination committee is to put forward proposals for decisions on election of Board members and/or Auditors as well as remuneration to the aforementioned to the next General Meeting where such resolutions are to be made.

The nomination committee shall, according to the AGM resolution, comprise the chairman of the Board and a minimum of three and a maximum of five additional members. The committee shall elect chairman of the committee amongst its members. The three shareholders, with the largest holdings in the Company are entitled to appoint one member each. In addition, the chairman and the three other members are entitled to appoint a further one or two members for the purpose of promoting a composition of the committee that as far as possible reflects the overall distribution of shares in Nordea. Committee members may not be employed by the Nordea Group. The committee is established based on known holdings as per 30 September 2003. In addition, the AGM resolution also includes rules pertaining to a situation in which a shareholder abstains from the right to appoint a member of the committee or if a share-

holder, that has appointed a member, should no longer be entitled thereto.

According to the AGM resolution a member of the committee may be compensated for expenses for the assignment. Furthermore, the committee may pay a consideration to a member who is appointed by the committee and who does not represent his or her employer. The committee may engage an external consultant at the Company's expense.

The three shareholders with the largest holdings in the Company as per 30 September 2003 appointed the following members: the Swedish Government appointed Eva Halvarsson, Alecta pensionsförsäkring appointed Staffan Grefbäck and Nordea Danmark-fonden appointed Povl Høier. The committee elected Eva Halvarsson chairman of the committee. Furthermore, the committee in order to reflect the distribution of shares in Finland decided to appoint one additional member – Juha Rantanen. The composition of the committee was made public on the 29th of October 2003.

The proposals of the committee will be presented to the Shareholders in the notice of the 2004 AGM and a report on the work of the committee, including explanation for proposals, will be held available to the Shareholders at the Company no later than two weeks prior to the AGM.

Voting rights

All shares in Nordea carry voting rights, with each share entitled to one vote at General Meetings. Nordea Bank AB (publ) is not entitled to vote for own shares at General Meetings.

Compensation system for CEO and Group Executive Management

The remuneration for the CEO and other members of GEM consists of fixed and variable salary. Variable salary outcomes are determined by a combination of Group performance in relation to a predetermined level of return on equity and the attainment of personal objectives approved at the outset of the year. Variable salary outcomes can reach a maximum of 47% of fixed salary, including incentive schemes with respect to both 2003 and 2004.

Regarding the CEO's fixed and variable salary, as well as his retirement benefits and other contractual terms and conditions, the Remuneration

Committee presents proposals to the Board, where decisions are made. The Committee also prepares alterations in salary levels for GEM as a whole, as well as alterations in retirement benefits, contract terms and conditions, for resolution by the Board. Fixed and variable salaries, as well as retirement benefits, terms and conditions, for individual members of GEM are determined by the CEO, following consultation with the Remuneration Committee.

Incentive schemes in Nordea

In 2003 the CEO and other members of GEM participated in a “temporary variable salary” programme, together with some 350 other managers of the Group, decided by the Board of Directors. The performance conditions of the programme relate to the creation of “economic profit” compared to a predetermined level and to the comparison with the return on equity achievements of a predefined peer-group of financial institutions. A potential pay-out under the scheme is limited to 12% of the participant’s salary.

The present profit-sharing schemes covering all employees are based on return on equity.

The Board of Directors on 19 February 2003 resolved to implement a temporary profit-sharing scheme for 2003 for all employees, in addition to ordinary profit-sharing schemes. The incentive scheme is based on fulfilment of certain performance criteria related to economic profit and return on equity.

In 2003, a total of EUR 46m was provided for under Nordea’s profit-sharing schemes. Of this, EUR 19m was provided for under the ordinary profit sharing-scheme to all employees, corresponding to a pay out of 35% of the maximum amount. EUR 21m was provided for under the temporary profit-sharing scheme for all employees. In addition, EUR 6m was provided for under the temporary variable salary scheme for 350 managers.

Nordea’s Board of Directors has decided to combine and replace old and temporary profit-sharing programmes for employees. At the same time an executive incentive programme for managers will replace the temporary system from 2003. The performance criteria reflect internal goals as well as benchmarking with competitors. Both programmes are cash-based and capped.

Employees can get a maximum of EUR 2,800, of which EUR 2,000 is based on a pre-determined level of return on equity and an additional EUR 800 based on Nordea’s relative performance compared to a Nordic peer group as measured by return on equity (excluding goodwill). If all performance criteria are met, the cost of the programme will amount to a maximum of EUR 92m.

The executive incentive programme comprises some 350 managers in Nordea. The performance criteria include Economic Profit and Nordea’s relative performance compared to the Nordic peer group as measured by return on equity (excluding goodwill). Managers could receive up to a maximum of 12% of one year’s basic salary if requirements are fulfilled. The maximum cost of the programme will amount to EUR 8m.

Presently, no remuneration schemes based on the value of the Company’s shares exist within Nordea.

Auditors

According to the Articles of Association of Nordea Bank AB (publ) one or two auditors shall be elected by the General Meeting of shareholders for a term of four years. At the AGM 1999 KPMG Bohlins AB was elected auditor for a period up to the end of the AGM 2003.

The Board of Directors during 2002 decided to carry out a tender process for Financial Audit Services. The Audit Committee was responsible for the tender process. In order to comply with best practice in this matter, the Audit Committee applied the recently issued Practice Advisory from The Institute of Internal Auditors, Inc as a model for the tender process. After due evaluation of the offers tendered the Board of Directors decided to recommend to the AGM to re-elect KPMG Bohlins AB auditor for a period of four years.

KPMG Bohlins AB were re-elected auditors at the AGM 2003 for the time period up to the end of the AGM 2007.

Being exposed to risk is inherent in providing financial services, and Nordea assumes a variety of risks in its ordinary business activities, the most significant being credit risk related to lending. Management of risk is one of the key success factors in the financial services industry and Nordea has clearly defined policies and instructions for risk management.

Risk management

Nordea aims at an overall balanced risk-taking in order to enhance shareholder value. Economic Capital is allocated to the business areas and is included in the calculation of Economic Profit, which is a key performance indicator in the Group. During 2003 the measurement of Economic Capital and Expected Losses have been further refined.

Risk management principles and control

The Board of Directors of Nordea has the ultimate responsibility for limiting and monitoring the Group's risk exposure. Risks in Nordea are measured and reported according to common principles and policies approved by the Board.

The Board has set the following operative targets:

- The average loan loss provisions over a business cycle should not exceed 0.40% of the loan and guarantee portfolio.
- Investment risk (market risk related to investment activities) should not lead to an accumulated loss in investment earnings exceeding one quarter's normalised earnings at any time in a calendar year.
- Operational risk must be kept within manageable limits at reasonable costs.

The Board of Directors decides on policies for credit, market, liquidity and operational risk management as well as the credit instruction. Furthermore, the Board of Directors decides on powers-to-act for credit committees at different levels within the business areas in Nordea. The authorisations vary for different decision-making levels mainly in terms of size of limits, and are also dependent on the internal rating of customers. The Board's Credit Committee monitors the development of the credit portfolio including industry and major customer limits.

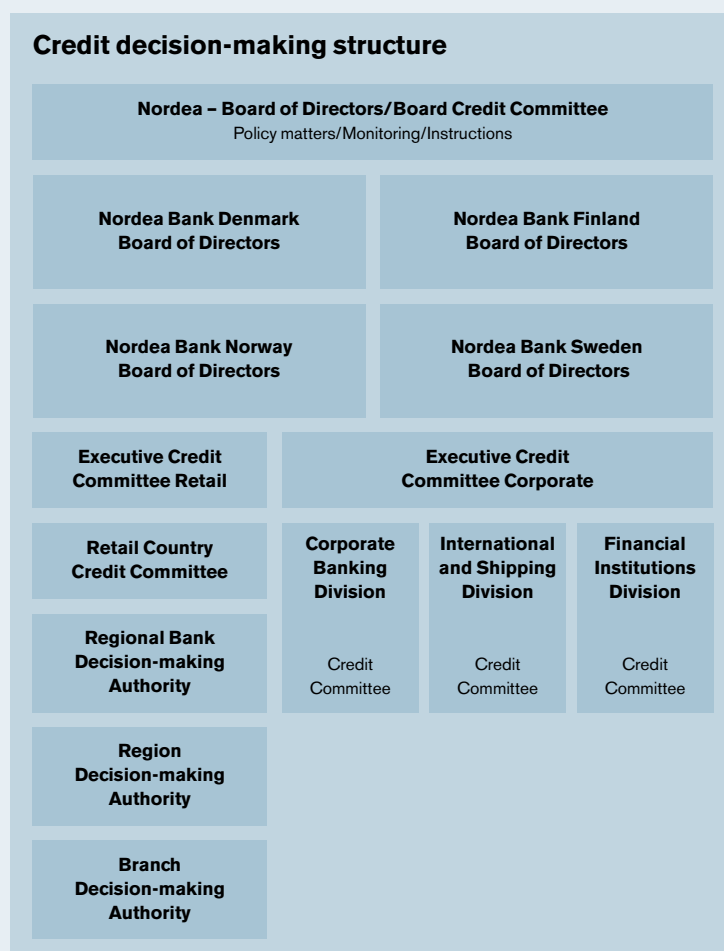
The Board of Directors decides on the limits for the market and liquidity risk in the Group.

On behalf of the Group CEO, Group Executive Management has the responsibility for risk management and reviews regular reports on risk exposures. In addition, the following committees for risk management have been established by the Group Executive Management:

- Asset and Liability Management Committee (ALCO) has the overall responsibility for the asset and liability management in the Group. The Group's CEO is the chairman of ALCO. ALCO decides the Group limits and policy for managing the structural interest income risk (SIIR). In addition, ALCO decides the allocation of the market risk limits to business areas. The limits for the business areas are set in accordance with the business strategies and are as a minimum reviewed annually. The heads of the business areas allocate the ALCO limits within the business area and may introduce more

detailed limits and other risk reducing features such as stop-loss rules.

- Executive Credit Committees (Corporate and Retail) decide on major credit limits and industry policies for the Group. Chairman of Executive Credit Committees is the Chief Risk Officer (CRO), who also is a member of Group Executive Management. Credit risk limits are decided by the use of individual limits for each customer group and by means of industry limits. Other credit limits, which are not decided by the Executive Credit Committees, are decided by decision-making authorities on different levels (see figure). The responsibility for credit exposure is assigned to a customer responsible unit. Each customer is assigned a rating in accordance with the Nordea framework for quantification of credit risk.
- The Risk Committee monitors developments of risks on aggregated level. Chairman of the Risk Committee is the CRO, who also is the head of Group Credit and Risk Control.



Group Credit and Risk Control is responsible for the risk management framework. The framework consists of policies, instructions and guidelines, and is applicable for the Group. For SIIR and liquidity risk, the framework is developed in co-operation with Group Treasury, which is responsible for the asset and liability management and for the allocation of liquidity risk limits to business areas.

Each business area is primarily responsible for managing the risks in their operations, including identification, control and reporting. In addition Group Credit and Risk Control monitors the risks on Group level.

Credit risk

Credit risk is defined as the risk that counterparties of Nordea fail to fulfil their agreed obligations and that the pledged collateral does not cover Nordea's claims.

The credit risks in Nordea arise mainly from various forms of lending, but also from guarantees and documentary credits. Furthermore, credit risk includes country risk, settlement risk and credit risk in financial instruments such as derivatives.

The credit risk in derivative contracts is the risk that Nordea's counterpart in the contract defaults prior to maturity of the contract and that Nordea at that time has a claim on the counterpart under the contract. Settlement risk is the risk of losing the principal of a financial instrument if a counterparty defaults during the settlement process.

Country risk is a credit risk attributable to the transfer of money from a country and is affected by changes in the economic and political situation of countries.

The responsibility for credit risk lies with the customer responsible unit, which on an ongoing basis assesses the customer's ability to fulfil its commitment and identifies deviations from agreed conditions and weaknesses in customer

performance. Environmental risks on corporate customers are assessed through a process called Environmental Risk Assessment Tool, which has been developed within the bank. The control of credit risk on Group level is performed by Group Credit and Risk Control.

If weaknesses are identified in a customer exposure, resulting exposure is given special attention in terms of review of the risk. In addition to the continuous monitoring, an action plan is established outlining how to minimise a potential credit loss. If necessary, a special team is set up to support the customer responsible unit.

If a loss is probable for an exposure, it is recognised as impaired and a provision is made. The size of the provision is equal to the estimated loss considering the remaining repayment capacity, value of pledged collateral and other repayment sources during a work out process. Impaired exposures could be either performing or non-performing. Impaired is equivalent to default when measuring default probability.

Weak and impaired exposures are reviewed on a quarterly basis in terms of current performance, business outlook, future debt service capacity and the possible need for provisions.

Measurement methods

Over the last few years the main focus has been to complete the Nordea framework for quantification of credit risk. The key drivers of this work have been the introduction of economic profit (EP) as a key performance indicator and the New Basel Capital Accord.

Rating and scoring

The very core of the Nordea framework is the internal rating and credit-scoring models. The common denominator of all the rating/scoring models is the ability to rank order and predict default.

The scale for corporate rating models consists of 18 repayment ability grades. It is a falling scale

with grade 6+ representing the highest repayment ability, i.e. the lowest probability of default, and rating grade 1– representing the lowest repayment ability. Rating grade 4– and better is comparable to investment grade as defined by external rating agencies such as Moody's and S&P. Grade 2+ to 1– are considered as weak, and require special attention. In addition there are 3 rating grades for defaulted counterparts.

When rating medium sized and large corporates, Nordea uses an overall corporate rating framework, based on a combination of financial and qualitative factors. To ensure that the model predicts default correctly for customers with different characteristics, adjustments have been made for corporate size and specific industry segments (such as real estate, shipping, financial institutions etc.).

For the retail segment (household and small business) Nordea uses credit-scoring models for the main part of the portfolio. For the bank and country segments there is an expert based rating model, which takes into account financial ratios, the likelihood of support, operating environment and country risk.

In 2003, an internal validation process was initiated, with the purpose of proving that Nordea's rating models, procedures and systems are accurate, consistent and have a high predictability of default. The ongoing validation also captures the assessment of the relevant risk factors as well as the comparison of actual default frequencies with the expected probabilities of default.

Quantification of credit risk

The most important inputs when measuring the credit risk are the probability of default (PD), the loss given default (LGD), and the exposure at default (EAD). The inputs are used to quantify expected losses and Economic Capital for credit risk, which both are used in the calculation of Economic Profit. In Nordea default is defined in compliance with the anticipated reference definition of the New Basel Capital Accord.

Definition of Expected Loss (EL):

The EL is the normalised loss rate calculated based on the current portfolio. EL is measured using the formula, $EL = PD \times LGD \times EAD$, where

- PD is a measure of the probability that the counterparty will default,
- LGD is a measure of how much is expected to be lost in the event of default and
- EAD is a measure of the expected exposure in the event of default.

The PD is the most important parameter when measuring credit risk. In general historical losses are used to calibrate the PDs attached to each rating grade. For some segments the PDs are based on mapping from external rating models. LGD is measured taking into account the collateral coverage of the exposure, the counterpart's balance-sheet components, and the presence of any structural support. Also LGD is estimated using internal historical losses where applicable. Where data is missing a combination of benchmarks and expert input is used. EAD is for many products equal to the outstanding exposure but for some products, such as credit lines and derivative contracts, the EAD can be higher than the outstanding exposure. The set up for EAD estimation is similar to that for LGD.

Nordea measures Economic Capital for credit risk with a portfolio model. The EC estimated with the model take diversification effects into account.

As a complement to the ordinary credit risk quantification stress tests are performed. These tests are also a response to the New Basel Capital Accord and will be a component in the capital planning process going forward.

In order to facilitate the estimation of the credit risk parameters as well as perform portfolio analysis on various dimensions a groupwide credit database has been created over the previous years.

Credit risk exposure

(excluding cash and balances at central banks, country risk and settlement risk exposure)

| EURm | 31 Dec 2003 | 31 Dec 2002 |
|---|----------------|----------------|
| Loans and advances to credit institutions | 29,037 | 23,496 |
| Lending | 145,644 | 145,740 |
| Unutilised credit commitments etc ¹ | 56,981 | 31,001 |
| Guarantees and documentary credits | 13,612 | 15,576 |
| Derivatives ² | 19,791 | 21,629 |
| Interest-bearing securities issued by public entities | 12,016 | 9,746 |
| Other bonds and other interest-bearing securities | 20,001 | 18,420 |
| Total credit risk exposure | 297,082 | 265,608 |

¹ The increase is mainly due to other accounting principles in 2002.

² Including current exposure as well as potential future exposure.

Lending, structure of portfolio

| EURm | 31 Dec 2003 | % | 31 Dec 2002 | % | 31 Dec 2001 | % |
|---------------------|----------------|--------------|----------------|--------------|----------------|--------------|
| Customer | | | | | | |
| Corporate customers | 77,875 | 53.5 | 85,089 | 58.4 | 84,088 | 61.1 |
| Household customers | 64,738 | 44.4 | 57,929 | 39.7 | 50,716 | 36.9 |
| Public sector | 3,031 | 2.1 | 2,722 | 1.9 | 2,766 | 2.0 |
| Total | 145,644 | 100.0 | 145,740 | 100.0 | 137,570 | 100.0 |

Lending to corporate customers by industry

| | 2003 | % | 2002 | % | 2001 | % |
|--|---------------|--------------|---------------|--------------|---------------|--------------|
| Real estate management | 21,191 | 27.2 | 22,433 | 26.4 | 19,996 | 23.8 |
| Construction | 2,643 | 3.4 | 3,041 | 3.6 | 2,883 | 3.4 |
| Agriculture and fishing | 4,252 | 5.5 | 4,295 | 5.0 | 3,682 | 4.4 |
| Transport | 4,364 | 5.6 | 3,510 | 4.1 | 3,584 | 4.3 |
| Shipping | 3,672 | 4.7 | 4,559 | 5.4 | 5,581 | 6.6 |
| Trade and services | 8,749 | 11.2 | 8,308 | 9.8 | 8,675 | 10.3 |
| Manufacturing | 12,457 | 16.0 | 13,933 | 16.4 | 16,011 | 19.0 |
| Financial operations | 8,325 | 10.7 | 9,138 | 10.7 | 6,942 | 8.3 |
| Renting, consulting and other company services | 5,739 | 7.4 | 8,265 | 9.7 | 8,845 | 10.5 |
| Other companies | 6,483 | 8.3 | 7,608 | 8.9 | 7,890 | 9.4 |
| Total | 77,875 | 100.0 | 85,089 | 100.0 | 84,088 | 100.0 |

Lending to corporate customers by size of loan

| EURm | 2003 | % | 2002 | % |
|--------------|---------------|--------------|---------------|--------------|
| 0-10 | 36,775 | 47.2 | 30,769 | 36.1 |
| 10-50 | 20,883 | 26.8 | 21,212 | 25.0 |
| 50-100 | 7,387 | 9.5 | 9,657 | 11.3 |
| 100-250 | 6,870 | 8.8 | 10,427 | 12.3 |
| 250-500 | 2,653 | 3.4 | 5,410 | 6.4 |
| 500- | 3,307 | 4.2 | 7,614 | 8.9 |
| Total | 77,875 | 100.0 | 85,089 | 100.0 |

Lending to household customers

| | 2003 | % | 2002 | % | 2001 | % |
|----------------|---------------|--------------|---------------|--------------|---------------|--------------|
| Mortgage loans | 48,904 | 75.5 | 43,602 | 75.3 | 38,895 | 76.7 |
| Consumer loans | 15,834 | 24.5 | 14,327 | 24.7 | 11,821 | 23.3 |
| Total | 64,738 | 100.0 | 57,929 | 100.0 | 50,716 | 100.0 |

Credit risk analysis

The credit risk exposure is measured and presented as the principle amount of claims or potential claims on customers and counterparties net after reserves. It consists of the on-balance-sheet and off-balance-sheet items, which carry credit risk.

The largest item is lending, which in 2003 was almost unchanged with an underlying increase of 2%, which was neutralised by exchange rate effects. As lending to corporate customers decreased by 8% and lending to household customers increased by 12%, the portion of lending to corporate customers decreased to 54% (58%) of the total lending portfolio.

Loans to credit institutions, mainly in the form of interbank deposits, amounted to EUR 29.0bn at the end of 2003 (EUR 23.5bn). Of these loans, less than 10% was to banks outside OECD.

Lending to corporate customers

The main increases in the portfolio could be seen in the sectors: "Transport" and "Trade and services". Decreases were mainly seen in "Manufacturing", "Construction", "Shipping" and "Renting, consulting and other company services". In shipping the decrease was mainly due to exchange rate effects.

Real estate management remains the largest industry sector in Nordea's lending portfolio, with EUR 21.2bn. Relatively large and financially strong companies dominate the portfolio, with 64% of the lending in rating grades 4- and higher. There is a high level of collateral coverage, especially for exposures, which fall into lower rating grades (3+ or lower). In these rating grades the average collateral coverage is around 80%. EUR 10.1bn, or around half of the lending to real estate management is to companies in Sweden. Close to half of the lending is to companies managing residential real estate.

The shipping exposure of EUR 5.6bn (EUR 6.0bn), of which EUR 4.9bn is utilised consists of a diversified portfolio by type of vessel and has a focus on large industrial players. Of the total exposure, 55% is Nordic customers and 45% is non-Nordic customers. Shipping is the only industry in which Nordea has a global customer strategy. About 64% of the shipping lending is in rating grades 4- or higher.

The fisheries exposure of EUR 2.1bn (EUR 2.4bn), of which EUR 1.8bn is utilised, consists mainly of Norwegian customers. The exposure on fish farming is EUR 0.9bn (EUR 1.0bn). The Norwegian fish farming industry has experienced severe problems the last two years, with high supply and low market prices in combination with a strong Norwegian currency. Due to these problems, slightly more than half of Nordea's net loan losses came from the fisheries industry during 2003.

Rating distribution

The graph below, shows that the rating distribution is concentrated to grades 5 to 3. About 61% (64%) of the exposure is in rating grade 4- or higher.

Lending to household customers

Mortgage loans increased by 12% while consumer loans increased by 11%. The portion of mortgage loans was 76% (75%).

Geographical distribution

Lending distributed by borrower domicile shows that the Nordic market accounts for 92% (90%). Other EU countries represent the main part of the lending outside the Nordic countries. The exposure to emerging markets is limited.

Country risk

The country risk exposure is dominated by China and Brazil. The exposure is trade-related and primarily short-term. Both countries are of great importance for Nordea's Nordic corporate customers. The total country risk reserve at the end of 2003 was EUR 99m (EUR 130m). The reduction of the exposure and the reserve was partly due to the exchange rate effect of a weakened US Dollar.

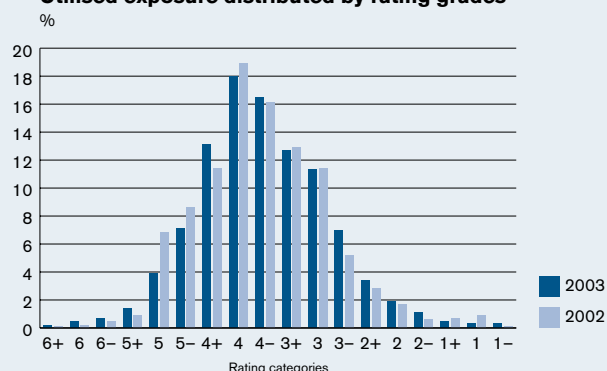
Impaired loans

An impaired loan is a claim, for which it is probable that payment will not be made in accordance with the contractual terms of the claim. Impaired loans, gross, decreased to EUR 2,649m from EUR 3,260m. Reserves decreased to EUR 1,936m from EUR 2,153m. As a consequence, the ratio of reserves to cover remaining impaired loans, gross, increased to 73% (66%).

Settlement risk

Settlement risk is a type of credit risk that arises during the process of settling a contract or executing a payment. The risk amount is the principal of the transaction, and a loss could occur if a coun-

Utilised exposure distributed by rating grades



Lending to real estate management companies by country

| EURbn | 31 Dec 2003 | % | 31 Dec 2002 | % | 31 Dec 2001 | % |
|--------------|-------------|------------|-------------|------------|-------------|------------|
| Denmark | 1.9 | 9 | 1.8 | 8 | 1.9 | 9 |
| Finland | 4.6 | 22 | 4.5 | 20 | 3.4 | 17 |
| Norway | 4.2 | 20 | 4.8 | 22 | 4.0 | 20 |
| Sweden | 10.2 | 48 | 11.0 | 49 | 10.5 | 53 |
| Others | 0.3 | 1 | 0.3 | 1 | 0.2 | 1 |
| Total | 21.2 | 100 | 22.4 | 100 | 20.0 | 100 |

Shipping exposure

| EURbn | 31 Dec 2003 | % | 31 Dec 2002 | % |
|-----------------------|-------------|------------|-------------|------------|
| Crude tankers | 0.8 | 14 | 0.8 | 13 |
| Bulk carriers | 0.7 | 12 | 0.6 | 10 |
| Product tankers | 0.5 | 9 | 0.7 | 12 |
| Chemical tankers | 0.5 | 9 | 0.5 | 9 |
| Gas tankers | 0.5 | 8 | 0.4 | 7 |
| Cruise and ferries | 0.8 | 14 | 0.8 | 14 |
| Others | 1.8 | 34 | 2.2 | 35 |
| Total exposure | 5.6 | 100 | 6.0 | 100 |
| Utilised exposure | 4.9 | | 5.2 | |

Fisheries exposure

| EURbn | 31 Dec 2003 | % | 31 Dec 2002 | % |
|------------------------|-------------|------------|-------------|------------|
| Fish farming | 0.9 | 41 | 1.0 | 42 |
| Fishing vessels | 0.8 | 36 | 0.8 | 33 |
| Fish processing/export | 0.5 | 23 | 0.6 | 25 |
| Total exposure | 2.1 | 100 | 2.4 | 100 |
| Utilised exposure | 1.8 | | 2.0 | |

Mortgage loans to household customers by country¹

| EURm | 31 Dec 2003 | % | 31 Dec 2002 | % | 31 Dec 2001 | % |
|--------------|---------------|------------|---------------|------------|---------------|------------|
| Denmark | 13,780 | 28 | 11,737 | 27 | 11,167 | 29 |
| Finland | 12,033 | 25 | 10,509 | 24 | 9,563 | 24 |
| Norway | 7,403 | 15 | 7,471 | 17 | 5,763 | 15 |
| Sweden | 15,688 | 32 | 13,885 | 32 | 12,402 | 32 |
| Total | 48,904 | 100 | 43,602 | 100 | 38,895 | 100 |

¹ The Baltic countries are included in the figures for Finland.

Lending by geographical area

| EURm | 31 Dec 2003 | % | 31 Dec 2002 | % | 31 Dec 2001 | % |
|-----------------------|----------------|--------------|----------------|--------------|----------------|--------------|
| Nordic countries | 133,581 | 91.7 | 131,721 | 90.4 | 121,660 | 88.4 |
| of which Denmark | 38,235 | | 34,240 | | 31,410 | |
| of which Finland | 31,000 | | 29,317 | | 27,338 | |
| of which Norway | 21,983 | | 24,452 | | 21,197 | |
| of which Sweden | 42,337 | | 43,597 | | 41,509 | |
| The Baltic and Poland | 1,654 | 1.1 | 1,119 | 0.8 | 452 | 0.3 |
| EU countries other | 4,709 | 3.3 | 6,552 | 4.5 | 6,784 | 4.9 |
| USA | 1,584 | 1.1 | 2,478 | 1.7 | 3,490 | 2.5 |
| Latin America | 1,356 | 0.9 | 898 | 0.6 | 652 | 0.5 |
| Asia | 740 | 0.5 | 920 | 0.6 | 1,327 | 1.0 |
| Other OECD | 842 | 0.6 | 793 | 0.5 | 1,462 | 1.1 |
| Non-OECD other | 1,178 | 0.8 | 1,259 | 0.9 | 1,744 | 1.3 |
| Total | 145,644 | 100.0 | 145,740 | 100.0 | 137,570 | 100.0 |

Country risk exposure¹

| EURm | 31 Dec 2003 | 31 Dec 2002 | 31 Dec 2001 |
|----------------------|-------------|-------------|-------------|
| Asia | 682 | 725 | 618 |
| of which China | 352 | 349 | 278 |
| of which South Korea | 114 | 140 | 95 |
| Latin America | 262 | 390 | 535 |
| of which Brazil | 140 | 193 | 288 |
| Eastern Europe & CIS | 48 | 67 | 444 |
| Middle East | 309 | 335 | 382 |
| Africa | 47 | 66 | 48 |

¹ Base for the country risk reserve, for 2003 and 2002 defined as all countries excluding A-rated countries according to EIU and excluding Poland and the Baltic countries. Exposure net of ECA guarantees.

Credit risk exposure in derivatives

(after closeout netting)

| EURm | Current exposure | Potential future exposure | Total credit risk |
|------------------------|------------------|---------------------------|-------------------|
| Public entities | 441 | 1,050 | 1,147 |
| Financial institutions | 3,423 | 13,694 | 15,451 |
| Corporates | 1,122 | 3,044 | 3,194 |
| Total | 4,986 | 17,788 | 19,791 |

terpart should default after Nordea has given irrevocable instructions for a transfer of a principal amount or security, but before receipt of payment or security has been finally confirmed.

The settlement risk on individual counterparties is restricted by settlement risk limits. Each counterparty is assessed in the credit process and clearing agents, correspondent banks and custodians are selected with a view to minimising settlement risk.

Nordea is a shareholder of and participates in the global FX clearing system CLS (Continuous Linked Settlement). In November 2002, Nordea began settling via CLS and since the Scandinavian currencies were included in September 2003,

Nordea's settlement risk exposure has been reduced considerably.

Risk in derivatives

Derivative contracts are financial instruments, such as futures, forwards, swaps or option contracts that derive their value from an underlying asset; interest rates, currencies, equities or commodity prices. The derivative contracts are often OTC-traded, meaning the terms connected to the specific contract are agreed upon on individual terms with the counterparty.

Nordea enters into derivative contracts mainly due to customer needs, both directly and in order to hedge positions that arise through such activities. Furthermore, the Group, through Group Treasury uses interest rate swaps, currency interest rate swaps and other derivatives in its hedging activities of the assets and liabilities on the balance sheet.

The derivative contracts are marked to market on an ongoing basis and, therefore, affect the reported result and also the balance sheet, as assets or liabilities depending on the direction of the market developments. Nordea uses a valuation model for calculating the market value of OTC derivatives. The market value is adjusted for the uncertainty associated with the choice of revaluation model and revaluation parameters as well as credit and liquidity risk. Derivatives used for hedging by Group Treasury are booked at acquisition value.

Derivatives affect credit risk, market risk, SIIR and liquidity risk exposures.

The credit risk in derivative contracts is the risk that Nordea's counterparty in the contract defaults prior to maturity of the contract and that Nordea at that time has a claim on the counterparty under the contract. Nordea will then have to replace the contract at the current market rate, which may result in a loss.

The credit risk exposure is treated in the same way as other types of credit risk exposure and is included in customer limits.

The credit risk exposure is measured as the sum of current exposure and potential future exposure. The potential future exposure is an estimation, which reflects possible changes in market values during the remaining lifetime of the indi-

vidual contract and is measured as the notional amount multiplied by a risk weight.

To reduce the exposure towards single counterparts, risk mitigation techniques are widely used in Nordea. The most common is the use of closeout netting agreements, which allow the bank to net positive and negative replacement values of contracts under the agreement in the event of default of the counterpart. Nordea only performs netting in the calculation of credit risk exposure if the closeout netting agreement is considered to be legally enforceable. In line with the market trend Nordea also mitigates the exposure towards large banks and institutional counterparts by an increasing use of bilateral collateral management arrangements, where collateral is placed or received to cover the current exposure. Another risk mitigation used technique is agreements that enable Nordea to terminate contracts at specific time periods or upon the occurrence of credit-related events.

Market risk

Market price risk is defined as the risk of loss in market value as a result of movements in financial market variables such as interest rates, foreign exchange rates, equity prices and commodity prices. All material portfolios in Nordea are marked to market.

While the interest-rate-price risk is the risk of a loss in the present value of the future cash flows when interest rates change, SIIR is the risk of a fall in the net interest income if market rates rise or fall. The market price risk refers to products with a fixed term, whereas SIIR measures the net interest income sensitivity of the whole balance sheet over a one-year horizon. SIIR is further described in a separate section below.

Nordea is mainly exposed to market risk in its investment portfolios, in particular, in Group Treasury. This risk is managed separately from the market risk relating to customer-driven trading, and market making activities, most notably in Nordea Markets. Furthermore, market risk arises from the mismatch of the market risk exposure on assets and liabilities in Nordea Life and Pension and internally defined benefit pension plans. For all other activities, the basic principle is that market risks are eliminated by matching assets, liabilities and off-balance-sheet items. This is achieved by transactions in Group Treasury.

Impaired loans

| EURm | | Corporate customers | Household customers |
|-----------------------------------|--------|---------------------|---------------------|
| 31 Dec 2003 | Total | | |
| Impaired loans, gross | 2,649 | 2,091 | 558 |
| Reserves for impaired loans | -1,936 | -1,583 | -353 |
| Impaired loans, net | 713 | 508 | 205 |
| Reserves/impaird loans, gross (%) | 73.1 | 75.8 | 63.0 |
| Impaired loans, net/lending (%) | 0.5 | 0.7 | 0.3 |

| EURm | | Corporate customers | Household customers |
|-----------------------------------|--------|---------------------|---------------------|
| 31 Dec 2002 | Total | | |
| Impaired loans, gross | 3,260 | 2,664 | 596 |
| Reserves for impaired loans | -2,153 | -1,770 | -383 |
| Impaired loans, net | 1,107 | 894 | 213 |
| Reserves/impaird loans, gross (%) | 66.0 | 66.4 | 64.2 |
| Impaired loans, net/lending (%) | 0.8 | 1.0 | 0.4 |

Impaired loans to corporate customers gross, by industry

| EURm | 31 Dec 2003 | % ¹ | 31 Dec 2002 | % ¹ | 31 Dec 2001 | % ¹ |
|--|--------------|----------------|--------------|----------------|--------------|----------------|
| Real estate management | 211 | 1.0 | 238 | 1.2 | 290 | 1.4 |
| Construction | 73 | 2.8 | 99 | 3.2 | 100 | 3.5 |
| Agriculture and fishing | 259 | 6.1 | 430 | 10.0 | 98 | 2.7 |
| Transport | 255 | 5.8 | 159 | 4.5 | 145 | 4.0 |
| Shipping | 73 | 2.0 | 123 | 2.7 | 205 | 3.7 |
| Trade and services | 222 | 2.5 | 300 | 3.6 | 346 | 4.0 |
| Manufacturing | 242 | 1.9 | 362 | 2.6 | 412 | 2.6 |
| Financial operations | 37 | 0.4 | 97 | 0.8 | 97 | 1.4 |
| Renting, consulting and other company services | 261 | 4.5 | 297 | 3.6 | 399 | 4.5 |
| Other companies | 458 | 7.1 | 559 | 7.4 | 401 | 5.1 |
| Total | 2,091 | 2.7 | 2,664 | 3.1 | 2,493 | 3.0 |

¹ of lending to the industry

Distribution of reserves to corporate customers, by industry

| EURm | 31 Dec 2003 | % | 31 Dec 2002 | % | 31 Dec 2001 | % |
|--|--------------|--------------|--------------|--------------|--------------|--------------|
| Real estate management | 143 | 9.0 | 158 | 8.9 | 190 | 10.2 |
| Construction | 63 | 4.0 | 88 | 5.0 | 85 | 4.6 |
| Agriculture and fishing | 206 | 13.1 | 161 | 9.1 | 88 | 4.7 |
| Transport | 180 | 11.4 | 136 | 7.7 | 97 | 5.2 |
| Shipping | 61 | 3.9 | 88 | 5.0 | 107 | 5.7 |
| Trade and services | 169 | 10.6 | 216 | 12.2 | 295 | 15.8 |
| Manufacturing | 206 | 13.0 | 238 | 13.4 | 365 | 19.6 |
| Financial operations | 21 | 1.3 | 84 | 4.7 | 38 | 2.1 |
| Renting, consulting and other company services | 229 | 14.5 | 263 | 14.9 | 316 | 16.9 |
| Other companies | 305 | 19.2 | 338 | 19.1 | 285 | 15.2 |
| Total | 1,583 | 100.0 | 1,770 | 100.0 | 1,866 | 100.0 |

In addition to foreign exchange risk stemming from trading activities and investment portfolios, structural foreign exchange risk arises from investments in subsidiaries and associated enterprises denominated in foreign currencies. The general principle is to hedge this by match funding. Furthermore, structural foreign exchange risk arises from earnings and cost streams generated in foreign exchange or from foreign branches. For the individual Nordea companies this is handled in each company's foreign exchange position. Payments coming to parent companies from subsidiaries as dividends are exchanged to the base currency of the parent company.

Measurement methods

As there is no single risk measure that captures all aspects of market risk, Nordea on a daily basis uses several risk measures including VaR models, stress testing, scenario simulation and other non-statistical risk measures such as basis point values, net open positions and option key figures.

Normal market conditions

VaR is used by Nordea to measure linear interest rate, foreign exchange and equity risks, and since 1 July also for interest rate options. A VaR measure across these risk categories is also used, allowing for diversification among the risk categories. VaR is a statistical risk measure, which in Nordea is based on the last two years' historical changes in market prices and rates, a holding period of 10 banking days and a probability of 99%. Nordea's historical simulation VaR model is based on the expected tail loss approach, which implies using the average of a number of the most adverse simulation results as an estimate of VaR.

Nordea's current VaR models do not capture the non-linear market risk inherent in equity and for-

foreign exchange options. Instead, scenario simulations are used to capture this non-linear risk. The scenarios simulate movements in foreign exchange rates, equity prices and volatilities, which are calibrated to capture the most common market movements over a 10-day horizon.

Furthermore, the market risk on Nordea's account due to a mismatch between the market risk exposure on policy holders' assets and liabilities in Nordea Life and Pensions is measured as the loss sensitivity for two standard market scenarios, which represent normal and stress market conditions, respectively.

Backtests are performed on a regular basis in accordance with the guidelines laid down by the Basle Committee on Banking Supervision in order to test the reliability of the VaR and simulation models. The models have shown reliable statistical characteristics throughout 2003.

Stress testing

Stress tests are used to estimate the possible losses that may occur under extreme market conditions. Nordea performs stress tests based on the current portfolio and information about the daily financial market developments since the beginning of 1993. In addition, Nordea's portfolios are stress tested for subjective scenarios, which are most often based on selected historical events prior to 1993 or adverse scenarios relevant at the current state of the economic cycle or geopolitical situation.

Market risk analysis

The analysis is based on the consolidated risk stemming from both investment and trading-related activities. Overall, the risk was broadly at the same level at the end of 2003 as the end of 2002.

Market Risk in 2003 EURm

| | Measure | 31 Dec 2003 | Average | Minimum | Maximum |
|--------------------------------------|------------|-------------|---------|---------|---------|
| Total risk | VaR | 68.2 | 60.3 | 36.8 | 86.6 |
| Equity risk | VaR | 27.0 | 25.9 | 21.4 | 35.3 |
| Non-linear risk | Simulation | 5.1 | 6.9 | 4.2 | 9.2 |
| Interest rate risk | VaR | 60.2 | 47.1 | 22.5 | 75.2 |
| Non-linear risk (First half of 2003) | Simulation | - | 21.4 | 11.9 | 37.3 |
| Foreign exchange risk | VaR | 5.7 | 4.7 | 2.0 | 10.6 |
| Non-linear risk | Simulation | 10.4 | 10.5 | 5.4 | 18.6 |

Nordea's market risk associated with the mismatch between policyholders' assets and liabilities in Nordea Life and Pension is currently analysed separately. The scenario for normal market conditions shows a risk of EUR 24m by the end of 2003. This does not comprise internally defined benefit pension plans, which are monitored separately.

Total risk

The total VaR was EUR 68.2m at the end of 2003 and shows that there is a noticeable diversification effect between equity, interest rate and foreign exchange risk, as the total VaR is lower than the sum of the risk in the three categories.

Equity risk

At the end of 2003, Nordea's total equity VaR stood at EUR 27.0m, while the sensitivity to a 10% change in all equity prices was EUR 11.1m. Measured by industry sectors, Nordea's largest equity exposure was to the financial sector at the end of 2003. The exposure to real estate equities was significantly reduced in November, but still represented the second largest exposure.

In addition to the listed shares, the book value of private equity funds and unlisted equities (excluding business-related and credit-related unlisted equities) is limited and monitored in the market risk management, but are not included in the equity VaR figures in the tables and charts in this report.

Interest rate risk

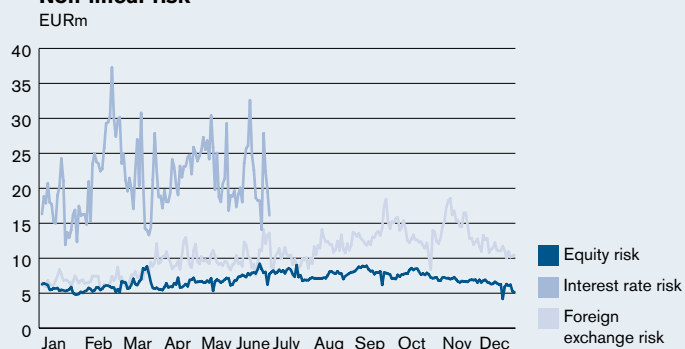
The total interest rate VaR was EUR 60.2m by the end of 2003. This represents an increase compared with the end of 2002 and is explained by larger interest rate sensitivities in EUR, SEK and DKK. The total gross sensitivity to a 1-percentage point parallel shift measures the development in the market value of Nordea's interest rate sensitive positions if all interest rates move adversely for Nordea. The gross interest rate sensitivity was EUR 460.1m at the end of 2003.

The interest rate VaR was extended to include options risk from 1 July. Due to a large degree of diversification between the linear and non-linear risk, the total interest rate risk remained at broadly the same level as the linear interest rate risk (in line with the use of derivatives for hedging purposes mentioned in the derivatives section above).

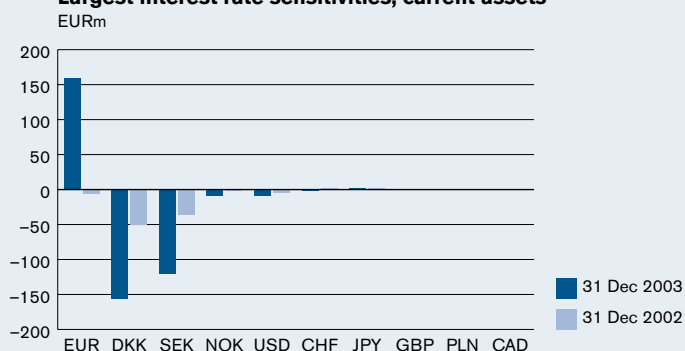
Linear risk, VaR



Non-linear risk



Largest interest rate sensitivities, current assets



Foreign exchange risk

Nordea's foreign exchange VaR of EUR 5.7m at year-end is relatively low compared to the interest rate and equity risk exposure. The gross sensitivity to a 5% change in the exchange rate of all currencies vis-à-vis the EUR was EUR 38.0m at the end of 2003.

Commodity risk

Nordea's exposure to commodity risk, primarily pulp and paper, is solely related to client-driven activities. The risk is insignificant.

Structural Interest Income Risk

Structural Interest Income Risk (SIIR) is a type of interest risk and hence part of the market risk. SIIR is defined as the effect on net interest income in the next 12 months if market rates change by one percentage point.

SIIR reflects the mismatch in the balance sheet and off-balance-sheet items when the interest rate repricing periods, volumes or reference rates of assets, liabilities and derivatives do not correspond exactly.

Measurement methods

The basic measures for SIIR are the static and dynamic gaps. Static gap measures the impact of one percentage point increase and decrease in market rates to net interest income for a 12 months time period assuming that no new market transactions are made during the period. The formula for calculation of dynamic gap is the same as for static gap, but the assumptions for the repricing gap used in this measure are different compared to static gap, as the dynamic gap strives to take into account a more realistic customer behaviour and the decision process concerning Nordea's own rates. A third, but more simple way of calculating the SIIR is from the cumulative gap for the next 12 months.

SIIR analysis

At the end of the year, the static gap SIIR for decreasing market rates was EUR -251m. A modified static SIIR for increasing rates (supplemented with the assumption that for part of the customer deposits Nordea would not increase interest rates) was EUR 275m. These figures imply that net interest income would decrease if interest rates fall and increase if interest rates rise.

As can be seen from the Gap analysis table, the cumulative gap for the next 12 months is positive. This simpler SIIR measure indicates that an increase of market rates would increase the net interest income for the next 12-month period by EUR 329m.

These figures reflect the Group's position at the end of the year. SIIR is actively managed in order to reduce the effects of the low market rate environment.

Liquidity risk

In Nordea, liquidity risk is defined as the risk of only being able to meet liquidity commitments at increased cost or, ultimately, being unable to meet obligations as they fall due because of an inability to liquidate assets or obtain adequate funding.

Measurement methods

The liquidity risk management focuses on short-term liquidity risk as well as long-term structural liquidity risk. Nordea's liquidity policy includes the business contingency plan and the stress test-

GAP analysis Nordea 31 December 2003

| Static gap EURm Interest Rate Fixing Period | Group bs | Within 3 months | 3-6 months | 6-12 months | 1-2 years | 2-5 years | >5 years | Non Repricing | Total |
|--|----------------|--------------------|---------------|----------------|----------------|---------------|---------------|------------------|------------------|
| Assets | | | | | | | | | |
| Interest bearing assets | 208,446 | 163,298 | 12,434 | 12,324 | 6,521 | 7,488 | 5,975 | 405 | 208,446 |
| Off-balance sheet items | 0 | 1,364,716 | 10,980 | 11,571 | 2,906 | 2,274 | 2,579 | 0 | 1,395,026 |
| Non interest bearing assets | 53,744 | 0 | 0 | 0 | 0 | 0 | 0 | 53,744 | 53,744 |
| Total assets | 262,190 | 1,528,014 | 23,414 | 23,895 | 9,427 | 9,762 | 8,554 | 54,149 | 1,657,216 |
| Liabilities | | | | | | | | | |
| Interest bearing liabilities | 193,804 | 138,547 | 11,230 | 6,119 | 27,578 | 7,611 | 2,718 | 0 | 193,804 |
| Off-balance sheet items | 0 | 1,360,176 | 9,948 | 16,400 | 2,511 | 4,787 | 1,205 | 0 | 1,395,026 |
| Non interest bearing liabilities | 68,386 | 0 | 0 | 0 | 0 | 0 | 0 | 68,386 | 68,386 |
| Total liabilities | 262,190 | 1,498,724 | 21,178 | 22,519 | 30,088 | 12,398 | 3,923 | 68,386 | 1,657,216 |
| Exposure | | 29,291 | 2,237 | 1,376 | -20,662 | -2,636 | 4,631 | -14,237 | 0 |
| Cumulative exposure | | | 31,528 | 32,903 | 12,242 | 9,606 | 14,237 | 0 | 0 |

ing for liquidity management. In order to measure the exposure on both horizons a number of liquidity risk measures have been developed.

In order to avoid short-term funding pressures, Nordea measures the funding gap risk, which expresses the expected maximum accumulated need for raising liquidity in the course of the next 30 days. Funding gap risk is measured for each currency and as a total figure for all currencies combined.

To ensure funding in situations where Nordea is in urgent need of cash and the normal funding sources do not suffice, Nordea holds a liquidity buffer. The liquidity buffer consists of high-grade liquid securities that can be sold or used as collateral in funding operations.

The structural liquidity risk of Nordea is measured by the net balance of stable funding, which is defined as the difference between stable liabilities and stable assets. ALCO has set a target on net balance of stable funding to be positive, which means that stable assets are funded by stable liabilities. These primarily comprise retail deposits, bank deposits and bonds with a term to maturity longer than 6 months, and shareholders equity. Stable assets primarily comprise retail loans and other loans with a term to maturity longer than 6 months.

Liquidity risk analysis

The short-term liquidity risk has been held on moderate levels throughout 2003. The average funding gap risk has been EUR -2.5bn, meaning that the average expected maximum accumulated need for raising liquidity in the course of the next 30 days has been EUR 2.5bn.

Nordea's liquidity buffer has been in the range EUR 14-20bn throughout 2003 with an average of EUR 16.5bn. Nordea considers this a high level and it reflects the Group's conservative attitude towards liquidity risk in general and towards unexpected liquidity events in particular.

Nordea aims to always maintain a positive net balance of stable funding, and throughout 2003 this has been comfortably achieved with the yearly average for the net balance of stable funding being EUR 5.9bn. Important elements in achieving this have been high activity in the Group's long-term bond issuance and the sale of

real estate. The latter has contributed to decreasing the amount of stable assets and, hence, improved the net balance of stable funding.

Operational risk

In the Operational risk policy, operational risk is defined as the risk of direct or indirect loss, or damaged reputation resulting from inadequate or failed internal processes, people and systems or from external events. Legal and Compliance risks constitute sub-groups to Operational risk.

Operational risks are inherent in all activities within the organisation, in outsourced activities and in all interaction with external parties.

Solid internal control and quality management, consisting of a risk-management framework, leadership and skilled personnel, is the key to successful operational risk management.

Each business area is primarily responsible for managing its own operational risks. Group Credit and Risk Control develops and maintains a framework for identifying, measuring, monitoring and controlling operational risks and supports the line organisation to implement the framework.

Information security, physical security and crime prevention are important components when managing operational risks. To cover this broad scope, the group security function is included in Group Credit and Risk Control, and close cooperation is maintained with Group IT, Group Legal and Group Compliance.

The main processes for managing operational risks are an ongoing monitoring through self-assessment and the registering of incidents and quality deficiencies. The analysis of operational risk-related events, potential risk indicators and other early-warning signals are in focus when developing the processes.

The mitigating techniques consist of business continuity plans together with crisis management preparedness and a broad insurance cover for handling major incidents. Special emphasis is put on quality and risk analysis in change management and product development.

The techniques and processes for managing operational risks are structured around the risk sources

Major improvements of models for Economic Capital during 2003

- A new framework for measuring EC for the life insurance business has been introduced, where the focus is on the economic value of the business and EC is measured as the risk of unexpected losses in economic value. The economic value is defined as the difference between the market value of investment assets and the economic value of liabilities. The uncertainty in economic value is modelled using an asset and liability management (ALM) view. Scenarios are generated using Monte Carlo simulation and the assets and liabilities are followed over a one-year measurement period.
- The risk of losses related to Nordea's internal defined benefit plans have been included in the market risk EC, taking into account the co-variation with the remainder of Nordea's exposure to market risks.
- Parameters important in the estimation of capital factors used in the calculations of credit risk EC, mainly PD and LGD, have been updated and refined during 2003.

as described in the definition of operational risk. This approach improves the comparability of risk profiles in different business areas and globally throughout the organisation. It also supports the focus on limiting and mitigating measures to the sources rather than the symptoms.

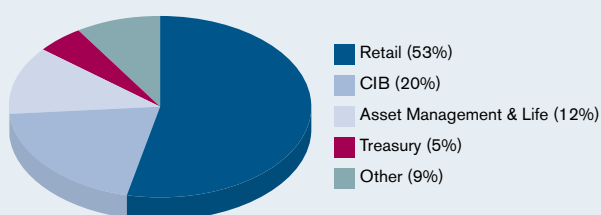
Reliable and risk-sensitive ways to quantify the operational risks constitute another important goal when developing the techniques and processes. A convincing quantification is a prerequisite for more advanced models, with sound incentive structures, to calculate EC for operational risks.

Life insurance risk

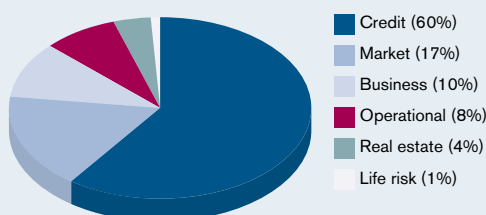
The main characteristic that distinguishes the risk in the insurance business, is that it stems from very long term contracts; e.g. some life insurance contracts can have a duration of more than 60 years. In mutual companies the risk is shared with the customers. The pure life insurance risk is the risk of unexpected losses due to changes in mortality rates, longevity rates, disability rates and selection effects.

The risk inherent in the insurance business is primarily controlled using traditional actuarial methods, i.e. through tariffs, rules for acceptance of customers, reinsurance contracts and provisions for risks. A continuous supervision of the appropriateness of the parameters in the risk models is undertaken to ensure that changes in the underlying risk is properly taken into account.

Economic capital distributed to business areas



Economic capital distributed to risk types



Economic Capital

Losses are unpreventable in the businesses Nordea performs. Nordea have for several years used an Economic Capital (EC) model to measure potential long-term variations of losses. The EC is a more sophisticated measure of the amount of capital required to cover long-term losses than the regulatory capital. It is also an important input in the EP calculations.

Nordea defines EC as the capital required to cover unexpected losses in the course of its business with a certain probability.

Nordea calculates EC for the following risk types: credit risk, market risk, life insurance risk, real-estate risk, operational risk, and business risk. The EC from the different risk types is aggregated to total Nordea EC taking diversification effects between the risk types into account.

Consistent risk measuring across the types of risk requires the use of the same statistical confidence level and measurement period. In Nordea the measurement period is set to one year and the confidence level is set to 99.97%. Nordea's total EC equals the amount needed to cover unexpected losses during one year in 99.97% of all possible cases.

Quantitative models are used to estimate the unexpected losses for each of the risk types compiled into EC:

- Credit risk is calculated using a set of capital factors. The capital factors are developed for different products, customer segments and credit quality. The factors have been estimated using a portfolio model, where PD, LGD and EAD are inputs, and have been updated and refined during 2003.
- Market risk is based on the Value-at-Risk (VaR) models and scenario simulation used in the overall risk management, with the exception of the guaranteed savings contracts in the Life insurance business. For the Life insurance business an ALM-approach is used. The market risk in Nordea's internal defined benefit plans is measured using the VaR models.
- Operational risk is calculated according to the proposed standardised approach within the New Basel Capital Accord.
- Business risk is currently calculated based on benchmarks set as a percentage of expenses.
- Real estate risk is calculated as a percentage of market values, where the percentage is set to capture volatility in real estate prices.
- The Life insurance risk is calculated as percentages of the EU minimum solvency requirement (death and disability risk) and technical provisions (longevity risk).

When all types of risk of the Group are combined, considerable diversification effects will arise, since it is highly improbable that all unexpected losses occur at the same time. However, credit risk, market risk and real estate risk are all highly correlated with the development of the general economy and thus reduce the level of diversification. The diversification effects mean that the total EC is lower than the sum of the EC for each risk type.

The pie charts show the relative distribution of EC at 31 December 2003. Total EC at 31 December 2003 is calculated to EUR 8.9bn (EUR 10.2bn).

Basel II

The New Basel Capital Accord, Basel II, is a more risk-sensitive framework for setting regulatory capital requirements, planned to be implemented end 2006.

Nordea participated in the Third Quantative Impact Study. The result of this study indicates that for the industry as a whole, total capital requirements will not change materially. However, there will be potentially large variations among individual banks. For Nordea, the new Accord is expected to increase the Group's flexibility to manage its regulatory capital in a more efficient way. The total effect on Nordea's required regulatory capital is expected to be positive.

Nordea has the ambition as regards credit risk to move towards the IRB (Internal Rating Based) approach, however the uncertainty surrounding the timetable and the final accord creates a moving target also for the Group's implementation plans.

For operational risk Nordea intends to implement a standardised approach, already used within the Groups EC framework.

Nonwithstanding the use of EC in Nordea there will be required substantial resources during the next couple of years in order for Nordea to become IRB compliant with respect to Basel II. During 2003 the focus has been the validation of rating models and parameters such as PD, LGD and EAD, especially for the corporate segment. In parallel, on a more overall level, the alignment of the Capital Adequacy Assessment Process (CAAP) to the future requirements has started. In 2004 resources will be allocated to further close the gaps between the Group's EC framework and risk management process and the anticipated IRB requirements of Basel II.

Business area results

| EURm | Business areas | | | | Group Treasury | Group Functions and Eliminations | Total |
|--|-------------------|---|--|------------|-------------------|--|--------------|
| | Retail Banking | Corporate and Institutional Banking | Asset Management & Life Asset Mgmt Life | | | | |
| Customer responsible units: | | | | | | | |
| Net interest income | 2,993 | 412 | 30 | | 132 | -201 | 3,366 |
| Other income | 1,360 | 577 | 224 | | -17 | 129 | 2,273 |
| Total income incl. allocations | 4,353 | 989 | 254 | | 115 | -72 | 5,639 |
| of which allocations | 528 | -294 | -201 | | 10 | -43 | 0 |
| Expenses incl. allocations | -2,488 | -523 | -159 | | -33 | -470 | -3,673 |
| of which allocations | -1,440 | -163 | 15 | | | 1,588 | 0 |
| Loan losses | -311 | -39 | | | | -13 | -363 |
| Equity method | 19 | 17 | | | | 21 | 57 |
| Profit before investment earnings and insurance | 1,573 | 444 | 95 | | 82 | -534 | 1,660 |
| Investment earnings, banking | | | | | 164 | 6 | 170 |
| Operating profit, life insurance | | | | 114 | | 35 | 149 |
| Goodwill amortisation and write-down | -29 | -14 | | | | -124 | -167 |
| Operating profit 2003: | 1,544 | 430 | 95 | 114 | 246 | -617 | 1,812 |
| Operating profit 2002: | 1,618 | 518 | 80 | -78 | 114 | -705 | 1,547 |
| Other information, EURbn | | | | | | | |
| Total assets | 151 | 82 | 4 | 25 | 15 | -15 | 262 |
| Lending | 119 | 20 | 2 | | 5 | | 146 |
| Deposits | 70 | 15 | 3 | | 7 | | 96 |
| Capital expenditure, EURm | 67 | 0 | 3 | 1 | 0 | 26 | 97 |
| Depreciations, EURm | -28 | 0 | -7 | -4 | 0 | -76 | -115 |

Nordea's operations are organised into three business areas: Retail Banking, Corporate and Institutional Banking and Asset Management & Life. The business areas operate as profit centres. Group Treasury conducts the Group's financial management operations. Group Functions and Eliminations includes the unallocated results of the three group functions, Group Processing and Technology, Group Corporate Centre (excluding Group Treasury) and Group Staffs. This segment also includes items needed to reconcile with the Nordea Group.

The principles used in the segment reporting are described below. Figures are disclosed and consolidated using end of period and average currency rates in conformity with the statutory reporting. Previously, fixed planning rates were used. Historical information has been restated accordingly.

Within Nordea, customer responsibility is fundamental. The Group's total business relations with customers are reported in the customer responsible unit's income statement and balance sheet.

Capital allocation is based on the internal framework for calculating economic capital, which reflects each business unit's actual risk exposure considering credit and market risk, insurance risk as well as operational and business risk. This framework optimises utilisation and distribution of capital between the different business areas. When calculating return on allocated capital standard tax is applied.

Economic profit constitutes the internal basis for evaluating strategic alternatives as well as for the evaluation of financial performance.

Asset Management & Life has customer responsibility within investment management and in private banking outside a joint unit with Retail Banking. In addition, the business area commands product responsibility for investment funds and life insurance. The operating profit shown in the accompanying table includes the customer responsible units. The product result for Asset

Management and Life respectively represent the Group's total earnings on these products, including sales and distribution costs within Retail Banking. The product result for Asset Management includes, in addition to the operating profit, revenues and expenses related to investment funds allocated to Retail Banking respectively. In addition estimated sales and distribution costs within Retail Banking is included in the product result.

When allocating income and cost between business areas and group functions a gross principle is applied, with the implication that cost is allocated separately from income. Cost is allocated according to calculated unit prices and the individual business areas' consumption. Income is allocated following the underlying business transactions combined with the identification of the customer responsible unit.

Internal allocations of income and expenses are performed in such a way that allocated expenses from a business unit is subtracted from the expenses and added to the expenses in the receiving business unit, with the result that all allocations adds to zero on Group level. The same principle is applied for income allocations.

The assets allocated to the business areas include trading assets, loans and advances to credit institutions and lending. The liabilities allocated to the business areas include deposits from the public as well as by credit institutions.

Included in business areas' assets and liabilities are also other assets and liabilities directly related to the specific business area or group function, such as accrued interest, fixed assets and goodwill. All other assets and liabilities, and certain items required to reconcile balances to the Nordea Group are placed in the segment Group Functions and Eliminations.

Funds transfer pricing is based on current market interest rates and used against all assets and liabilities allocated or booked in the business areas or group functions, resulting in a remaining net

interest income in business areas driven in essence from margin on lending and deposits.

Goodwill generated as part of business areas' strategic decisions is included in business areas' balances. This also applies to the corresponding result effect derived from amortisation and write-downs and funding costs. Goodwill arising from the creation of Nordea is not allocated, but is placed as part of Group Functions and Eliminations, together with the result effects.

Economic Capital is allocated to the business areas according to risks taken. As part of net interest income business units receive a capital benefit corresponding to the expected average long-term risk-free return of comparable equity. The cost above Libor from issued subordinated debt is also included in the business areas net interest income according to the use of Economic Capital.

Group internal transactions between countries and legal entities are performed according to arms length principles in conformity with OECD requirements on transfer pricing. The financial result of such transactions is fully consolidated into the relevant business areas based on assigned product and customer responsibilities. As previously mentioned, the total result related to investment funds is included in Retail Banking, as well as sales commissions and margins from the life insurance business.

The segment Group Functions and Eliminations contains, in addition to goodwill related to the creation of Nordea, expenses in Group Functions not defined as services to business areas, results from real estate holdings, central provisions for loan losses and profits from companies accounted for under the equity method which are not included in the customer responsible units.

5 year overview

Key financial figures

Operational income statement

| EURm | 2003 | 2002 | 2001 | 2000 ^{1,2} | Pro forma 1999 ¹ |
|--|---------------|---------------|---------------|---------------------|--------------------------------|
| Net interest income | 3,366 | 3,451 | 3,465 | 2,838 | 2,755 |
| Net commission income | 1,486 | 1,535 | 1,432 | 1,454 | 1,164 |
| Trading income | 567 | 530 | 543 | 415 | 243 |
| Other income | 220 | 154 | 165 | 134 | 378 |
| Total income | 5,639 | 5,670 | 5,605 | 4,841 | 4,540 |
| Personnel expenses | -2,101 | -2,086 | -1,848 | -1,534 | -1,421 |
| Profit sharing | -46 | - | -30 | -45 | -35 |
| Other expenses | -1,526 | -1,659 | -1,511 | -1,274 | -1,278 |
| Total expenses | -3,673 | -3,745 | -3,389 | -2,853 | -2,734 |
| Profit before loan losses | 1,966 | 1,925 | 2,216 | 1,988 | 1,806 |
| Loan losses, net | -363 | -261 | -373 | -79 | -91 |
| Equity method | 57 | 52 | 95 | 62 | 117 |
| Profit before investment earnings and insurance | 1,660 | 1,716 | 1,938 | 1,971 | 1,832 |
| Investment earnings, banking | 170 | 122 | 172 | 431 | |
| Operating profit, life insurance | 149 | 2 | -17 | 73 | 124 |
| Operating profit, general insurance | - | -122 | -18 | 53 | 172 |
| Goodwill amortisation and write-downs | -167 | -171 | -147 | -93 | -39 |
| Operating profit | 1,812 | 1,547 | 1,928 | 2,435 | 2,089 |
| Real estate write-downs | -115 | - | - | -40 | -145 |
| Allocation to/from pension foundation | - | -255 | - | 32 | 65 |
| Taxes | -205 | -405 | -360 | -691 | -346 |
| Minority interests | -2 | 0 | 0 | -3 | -2 |
| Net profit | 1,490 | 887 | 1,568 | 1,733 | 1,661 |

Ratios and key figures (see Business definitions page 86)

| | | | | |
|--|-------|-------|-------|-------|
| Earnings per share, EUR | 0.51 | 0.30 | 0.53 | 0.58 |
| Share price ³ , EUR | 5.95 | 4.20 | 5.97 | 8.10 |
| Shareholders' equity per share ³ , EUR | 4.28 | 4.06 | 4.00 | 3.74 |
| Shares outstanding ⁴ , million | 2,846 | 2,928 | 2,965 | 2,982 |
| Return on equity excluding goodwill ⁵ , % | 16.7 | 11.3 | 19.2 | 19.4 |
| Return on equity, % | 12.3 | 7.5 | 13.8 | 16.1 |
| Lending ³ , EURbn | 146 | 146 | 138 | 129 |
| Deposits and borrowings from the public ³ , EURbn | 96 | 94 | 91 | 81 |
| Shareholders' equity ^{3,4} , EURbn | 12 | 12 | 12 | 11 |
| Total assets ³ , EURbn | 262 | 250 | 242 | 224 |
| Assets under management ³ , EURbn | 113 | 96 | 105 | 105 |
| Cost/income ratio, banking ⁶ , % | 63 | 64 | 58 | 54 |
| Cost/income ratio, excluding investment earnings, % | 64 | 65 | 59 | 58 |
| Tier 1 capital ratio ³ , % | 7.3 | 7.1 | 7.3 | 6.8 |
| Total capital ratio ³ , % | 9.3 | 9.9 | 9.1 | 9.4 |
| Risk-weighted assets ³ , EURbn | 134 | 135 | 136 | 132 |

¹ Incl Nordea Bank Danmark (former Unidanmark) 1999 and Q1 2000 pro forma.

² Profit 2000 excl Nordea Bank Norway (formerly Christiania Bank og Kreditkasse).

³ End of period, incl Nordea Bank Norway from Q4 2000.

⁴ End of period. Total shares registered was 2,928 (2,985) million. The number of own holdings of shares in Nordea Bank AB (publ) was 82 (57) million. The average number of own shares was 50 (30) million. Average number of shares Jan-Dec 2003 was 2,921 million (Jan-Dec 2002 2,955). Dilution is not applicable.

⁵ Net profit before minority interests and goodwill amortisation/write-downs as a percentage of average shareholders' equity (per quarter). Average shareholders' equity includes minority interests but with all outstanding goodwill deducted.

⁶ Total expenses divided by the sum of total income, equity method and investment earnings, banking.

Quarterly overview

Quarterly development

| EURm | Note | Q4 2003 | Q3 2003 | Q2 2003 | Q1 2003 | Q4 2002 | Q3 2002 | Q2 2002 | Q1 2002 |
|--|------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| Net interest income | | 850 | 838 | 843 | 835 | 885 | 874 | 855 | 837 |
| Net commission income | 1 | 388 | 379 | 366 | 353 | 388 | 371 | 396 | 380 |
| Trading income | | 125 | 130 | 155 | 157 | 130 | 127 | 137 | 136 |
| Other income | | 36 | 56 | 99 | 29 | 54 | 34 | 37 | 29 |
| Total income | | 1,399 | 1,403 | 1,463 | 1,374 | 1,457 | 1,406 | 1,425 | 1,382 |
| Personnel expenses | | -511 | -531 | -539 | -520 | -545 | -521 | -514 | -506 |
| Profit sharing | | -46 | - | - | - | - | - | - | - |
| Other expenses | | -416 | -350 | -363 | -397 | -448 | -404 | -408 | -399 |
| Total expenses | 2 | -973 | -881 | -902 | -917 | -993 | -925 | -922 | -905 |
| Profit before loan losses | | 426 | 522 | 561 | 457 | 464 | 481 | 503 | 477 |
| Loan losses, net | | -84 | -89 | -92 | -98 | -76 | -66 | -56 | -63 |
| Equity method | | 14 | 10 | 19 | 14 | 16 | 4 | 17 | 15 |
| Profit before investment earnings and insurance | | 356 | 443 | 488 | 373 | 404 | 419 | 464 | 429 |
| Investment earnings, banking | | 33 | 27 | 81 | 29 | 41 | 39 | 31 | 11 |
| Operating profit, life insurance | | 40 | 40 | 50 | 19 | 44 | -13 | -26 | -3 |
| Operating profit, general insurance | | - | - | - | - | - | -4 | -87 | -31 |
| Goodwill amortisation and write-downs | | -46 | -40 | -40 | -41 | -43 | -42 | -44 | -42 |
| Operating profit | | 383 | 470 | 579 | 380 | 446 | 399 | 338 | 364 |
| Real estate write-downs | | -115 | - | - | - | - | - | - | - |
| Allocation from/to pension foundation | | - | - | - | - | 17 | -120 | -152 | - |
| Taxes | | -66 | 159 | -174 | -124 | -140 | -86 | -79 | -100 |
| Minority interests | | 0 | -1 | 0 | -1 | 0 | 0 | 0 | 0 |
| Net profit | | 202 | 628 | 405 | 255 | 323 | 193 | 107 | 264 |
| EPS | | 0.07 | 0.21 | 0.14 | 0.09 | 0.10 | 0.07 | 0.04 | 0.09 |
| EPS, rolling 12 months up to period end | | 0.51 | 0.55 | 0.40 | 0.30 | 0.30 | 0.38 | 0.37 | 0.49 |

Note 1 Net commission income

| | | | | | | | | |
|-----------------------------------|------------|------------|------------|------------|------------|------------|------------|------------|
| Brokerage | 35 | 28 | 20 | 24 | 35 | 38 | 46 | 55 |
| Asset Management/investment funds | 129 | 120 | 114 | 104 | 108 | 101 | 115 | 126 |
| Issue of securities | 5 | 2 | 6 | 5 | 7 | 6 | 5 | 4 |
| Lending | 88 | 88 | 87 | 88 | 95 | 86 | 91 | 87 |
| Deposits and payments | 200 | 194 | 191 | 179 | 195 | 189 | 183 | 157 |
| Foreign exchange | 13 | 10 | 9 | 7 | 15 | 11 | 10 | 8 |
| Other | 29 | 35 | 25 | 32 | 39 | 33 | 35 | 26 |
| Commission expenses | -94 | -84 | -80 | -76 | -88 | -85 | -83 | -77 |
| Commission income | 405 | 393 | 372 | 363 | 406 | 379 | 402 | 386 |
| Of which investment activities | -17 | -14 | -6 | -10 | -18 | -8 | -6 | -6 |
| Net commission income | 388 | 379 | 366 | 353 | 388 | 371 | 396 | 380 |

Note 2 Expenses

| | | | | | | | | |
|---|------------|------------|------------|------------|------------|------------|------------|------------|
| Personnel ¹ | 512 | 532 | 541 | 521 | 547 | 523 | 515 | 507 |
| Profit sharing | 46 | - | - | - | - | - | - | - |
| Information technology ² | 136 | 88 | 85 | 99 | 136 | 111 | 113 | 103 |
| Marketing | 27 | 14 | 23 | 18 | 34 | 21 | 36 | 23 |
| Postage, telephone and office expenses | 56 | 53 | 49 | 58 | 62 | 50 | 52 | 60 |
| Rents, premises and real estate expenses | 87 | 74 | 81 | 82 | 89 | 79 | 74 | 71 |
| Other | 112 | 123 | 128 | 142 | 130 | 146 | 134 | 144 |
| Expenses | 976 | 884 | 907 | 920 | 998 | 930 | 924 | 908 |
| Of which investment activities ³ | -3 | -3 | -5 | -3 | -5 | -5 | -2 | -3 |
| Expenses | 973 | 881 | 902 | 917 | 993 | 925 | 922 | 905 |

¹ Variable salaries were EUR 106m in 2003 (2002: EUR 79m).

² Refers to IT operation and consultant fees. Total IT-related costs, including personnel etc, but excluding IT expenses in insurance operations) were EUR 732m, in 2003 (full year 2002 EUR 758m).

³ Including personnel expenses (2003: EUR 5m) (2002: EUR 6m).

Statutory Income Statement

| EURm | Note | 2003 | 2002 |
|---|-------------|---------------|---------------|
| Operating income | | | |
| Interest income | 3 | 9,158 | 10,382 |
| Interest expenses | 3 | -5,500 | -6,628 |
| Net interest income | 3, 4 | 3,658 | 3,754 |
| Dividend income | 5 | 43 | 36 |
| Commission income | 6 | 1,868 | 1,906 |
| Commission expenses | 6 | -335 | -333 |
| Net result from financial operations | 7 | 369 | 253 |
| Other operating income | 8 | 220 | 190 |
| Total operating income | | 5,823 | 5,806 |
| Operating expenses | | | |
| General administrative expenses | | | |
| Personnel expenses | 9 | -2,135 | -2,065 |
| Other administrative expenses | 10 | -1,381 | -1,481 |
| Depreciation, amortisation and write-down of tangible and intangible fixed assets | 11 | -299 | -330 |
| Real estate sales and write-downs, net | | -115 | - |
| Total operating expenses | | -3,930 | -3,876 |
| Profit before loan losses | | 1,893 | 1,930 |
| Loan losses, net | 12 | -383 | -250 |
| Change in value of assets taken over for protection of claims | 13 | 20 | -11 |
| Write-downs on securities held as financial fixed assets | 25 | 0 | 0 |
| Profit from companies accounted for under the equity method | 14 | 57 | 52 |
| Operating profit, banking | | 1,587 | 1,721 |
| Operating profit, insurance | 15 | 126 | -148 |
| Operating profit | | 1,713 | 1,573 |
| Pension adjustments | 16 | -16 | -281 |
| Tax on the profit for the year | 17 | -205 | -405 |
| Minority interests | | -2 | 0 |
| Net profit for the year | | 1,490 | 887 |
| Earnings per share, EUR | | 0.51 | 0.30 |
| Earnings per share, after full dilution, EUR | | 0.51 | 0.30 |

Balance sheet

| EURm | Note | 31 Dec 2003 | 31 Dec 2002 |
|---|-----------|----------------|----------------|
| Assets | | | |
| Cash and balances at central banks | 18 | 1,748 | 4,624 |
| Treasury bills and other eligible bills | 19 | 12,016 | 7,831 |
| Loans and advances to credit institutions | 20, 22 | 29,037 | 23,496 |
| Lending | 21, 22 | 145,644 | 145,740 |
| Bonds and other interest-bearing securities | 24 | 20,001 | 20,335 |
| Shares and participations | 25 | 648 | 596 |
| Shares in associated undertakings | 26 | 410 | 527 |
| Shares in group undertakings | 27 | 11 | 11 |
| Assets, insurance | 28 | | |
| – Investments | | 18,545 | 17,469 |
| – Investments, policyholders bearing the risk | | 3,466 | 2,964 |
| – Other assets | | 869 | 1,101 |
| Intangible assets | 29 | 2,090 | 2,427 |
| Tangible assets | 30 | 826 | 1,874 |
| Deferred tax assets | 17 | 534 | 193 |
| Current tax assets | | 70 | 145 |
| Other assets, banking | 31 | 21,073 | 15,505 |
| Prepaid expenses and accrued income | 32 | 1,995 | 1,872 |
| Investments, customers bearing the risk | 33 | 3,207 | 2,909 |
| Total assets | | 262,190 | 249,619 |
| Liabilities and shareholders' equity | | | |
| Deposits by credit institutions | 34 | 28,753 | 25,962 |
| Deposits and borrowings from the public | 35 | 95,556 | 94,177 |
| Debt securities in issue etc | 36 | 64,380 | 61,858 |
| Liabilities, insurance | 28 | | |
| – Technical provisions | | 17,748 | 16,872 |
| – Technical provisions, policyholders bearing the investment risk | | 3,466 | 2,963 |
| – Other liabilities | | 610 | 383 |
| Current tax liabilities | | 121 | 107 |
| Other liabilities, banking | 37 | 31,169 | 26,023 |
| Accrued expenses and prepaid income | 38 | 2,085 | 2,247 |
| Deferred tax liabilities | 17 | 581 | 531 |
| Provisions | 39 | 421 | 461 |
| Subordinated liabilities | 40 | 5,115 | 6,128 |
| Total liabilities | | 250,005 | 237,712 |
| Minority interests | | 8 | 10 |
| Shareholders' equity | 41 | | |
| Share capital | | 1,160 | 1,183 |
| Share premium account | | 4,284 | 4,284 |
| Other restricted reserves | | 611 | 589 |
| Unrestricted reserves | | 4,632 | 4,954 |
| Net profit for the year | | 1,490 | 887 |
| Total shareholders' equity | | 12,177 | 11,897 |
| Total liabilities and shareholders' equity | | 262,190 | 249,619 |
| Assets pledged for own liabilities | 42 | 32,378 | 25,064 |
| Other assets pledged | 43 | 5,782 | 2,818 |
| Contingent liabilities | 44 | 13,612 | 15,576 |
| Commitments | 45 | 1,392,415 | 1,136,142 |

Other notes

| | |
|--|----|
| Accounting policies | 1 |
| Segment reporting | 2 |
| Assets taken over for protection of claims | 23 |
| Capital adequacy | 46 |
| Derivatives | 47 |
| Assets and liabilities at fair value | 48 |
| Assets and liabilities in foreign currencies | 49 |
| Unconsolidated group undertaking | 50 |
| The Nordea share | 51 |

Movements in shareholders' equity, 2003

| | Share capital | Other restricted reserves | Unrestricted reserves | Net profit for the year | Total equity |
|---|---------------|---------------------------|-----------------------|-------------------------|---------------|
| Balance at beginning of year | 1,183 | 4,873 | 5,841 | | 11,897 |
| Dividend | | | -673 | | -673 |
| Reduction of share capital ² | -23 | | 23 | | - |
| Own shares ^{1, 2} | | | -460 | | -460 |
| Change in reserve for unrealised gains for the year | | -9 | 9 | | - |
| Transfers between restricted and unrestricted reserves | | -1 | 1 | | - |
| Currency translation adjustment for the year ³ | | 32 | -109 | | -77 |
| Net profit for the year | | | | 1,490 | 1,490 |
| Balance at year-end | 1,160 | 4,895 | 4,632 | 1,490 | 12,177 |

¹ Refers to the change in the trading portfolio and Nordea shares within the portfolio schemes in Denmark. Number of own shares in the trading portfolio and within the portfolio schemes at the end of December 2003 was 3.0m (end of Dec 2002: 2.7m), average number was 3 (3) million.

² The number of own shares referring to Nordea Bank AB (publ)'s repurchase of own shares at the end of December 2003 was 81.6 million (end of December 2002 57.0 million). The Annual General Meeting (AGM) decided on 24th of April 2003 to reduce the share capital by EUR 22,593,410.56 corresponding to the repurchased own shares hold at the end of 2002. The cancellation was registered in early October 2003. The reduction has been made through retirement without repayment. The average number of own shares Jan-Dec 2003 was 50 million (Jan-Dec 2002: 30 million).

³ The accumulated amount of currency translation differences is EUR -211m (EUR -134m). The reason for the change is mainly due to the weakening of the Norwegian Crown and the change in financing of Nordea Bank Norway. The translation difference for the year has been reduced by EUR 414m through currency hedging.

Movements in shareholders' equity, 2002

| | Share capital | Other restricted reserves | Unrestricted reserves | Net profit for the year | Total equity |
|--|---------------|---------------------------|-----------------------|-------------------------|---------------|
| Balance at beginning of year | 1,182 | 4,869 | 5,768 | | 11,819 |
| Dividend | | | -682 | | -682 |
| Conversion of convertible loans | 1 | 13 | | | 14 |
| Own shares | | | -177 | | -177 |
| Change in reserve for unrealised gains for the year | | -3 | 3 | | - |
| Transfers between restricted and unrestricted reserves | | -33 | 33 | | - |
| Currency translation adjustment for the year | | 27 | 9 | | 36 |
| Net profit for the year | | | | 887 | 887 |
| Balance at year-end | 1,183 | 4,873 | 4,954 | 887 | 11,897 |

Cash flow statement

| EURm | 2003 | 2002 |
|---|---------------|--------------|
| Operating activities | | |
| Operating profit after pension adjustments | 1,697 | 1,292 |
| Adjustments for items not included in cash flow | 380 | 759 |
| Income taxes paid | -428 | -293 |
| Cash flow from operating activities before changes in operating assets and liabilities | 1,649 | 1,758 |
| Change in operating assets | | |
| Change in treasury bills and other eligible bills | -3,904 | -127 |
| Change in loans and advances to credit institutions | -3,425 | -3,550 |
| Change in lending | -267 | -8,430 |
| Change in bonds and interest-bearing securities | 308 | 3,750 |
| Change in shares and participations | -32 | 167 |
| Change in assets Insurance | -1,350 | 2,110 |
| Change in derivatives, net | -115 | 1,471 |
| Change in other assets, excl. derivatives | -529 | 863 |
| Change in operating liabilities | | |
| Change in deposits by credit institutions | 2,742 | -4,283 |
| Change in deposits and borrowings from the public | 1,378 | 6,333 |
| Change in debt securities in issue etc | 2,522 | 850 |
| Change in liabilities Insurance | 1,606 | -2,097 |
| Change in other liabilities, excl. derivatives | -105 | 686 |
| Cash flow from operating activities | 478 | -499 |
| Investing activities | | |
| Acquisition of subsidiaries | -45 | - |
| Sale of subsidiaries | 13 | 15 |
| Acquisition of tangible assets | -137 | -390 |
| Sale of tangible assets | 808 | 336 |
| Acquisition of intangible assets | -34 | -113 |
| Sale of intangible assets | 5 | 150 |
| Change in other financial fixed assets | 189 | 1,468 |
| Cash flow from investing activities | 799 | 1,466 |
| Financial activities | | |
| Change in subordinated liabilities | -1,013 | 34 |
| Repurchase of own shares | -460 | -177 |
| Dividend paid | -673 | -682 |
| Cash flow from financial activities | -2,146 | -825 |
| Cash flow for the year ¹ | -869 | 142 |
| Cash and cash equivalents at the beginning of the year | 8,484 | 8,323 |
| Exchange rate difference | 14 | 19 |
| Cash and cash equivalents at the end of the year | 7,629 | 8,484 |
| Change | -869 | 142 |
| ¹ Of which Sale of General Insurance, increase in cash, net | - | 102 |

Comments to the Cash flow statement

The cash flow statement has been prepared in accordance with RR7 and shows inflows and outflows of cash and cash equivalents during the year.

As opposed to the previous year, Debt securities in issue are classified as operating liabilities. Cash flow from operating activities for 2002 has thus increased by EUR 850m to EUR -499m, with a corresponding reduction of cash flow from financing activities. The cash flow statement contains more details compared to previous years, which has also meant restating the comparative figures for the year 2002.

Nordea's cash flow has been prepared in accordance with the indirect method, whereby net profit is adjusted for effects of non-cash transactions such as depreciation and loan losses. The cash flows are classified in operating, investing and financing activities.

Operating activities

Operating activities are the principal revenue-producing activities and cash flows are mainly derived from the operating profit for the year with adjustment for items not included in cash flow and income taxes paid. Adjustment for non-cash items includes:

| EURm | 2003 | 2002 |
|-------------------------------------|------------|------------|
| Depreciations and write-downs | 325 | 361 |
| Write-down real estate ¹ | 162 | - |
| Loan losses | 363 | 261 |
| Unrealised gains/losses | -323 | -2 |
| Change in accruals and provisions | -302 | 225 |
| Translation differences and other | 155 | -86 |
| | 380 | 759 |

¹ In the income statement included in Real estate sales and write-downs, net.

Changes in operating assets and liabilities consist of assets and liabilities that are part of normal business activities, such as loans and advances, lending and deposits. Changes in derivatives are reported net.

Cash flow from operating activities include interest payments received amounting to EUR 7,422m (7,648) and interest expenses paid with EUR 4,124m (4,792).

Investing activities

Investing activities include the acquisition and disposal of fixed assets, financial as well as tangible and intangible.

Aggregated cash flows arising from acquisition and sale of subsidiaries are presented separately and consist of:

| EURm | 2003 | 2002 |
|--|------------|----------|
| Acquisition of subsidiaries | | |
| Liquid assets | -1 | - |
| Loans and advances | -96 | - |
| Tangible and intangible assets | -2 | - |
| Other assets | -2 | - |
| Deposits from credit institutions | 49 | - |
| Other liabilities and provisions | 6 | - |
| Purchase price paid | -46 | - |
| Liquid assets in acquired subsidiaries | 1 | - |
| Net effect on cash flows | -45 | - |

| EURm | 2003 | 2002 |
|--|-----------|-----------|
| Sale of subsidiaries | | |
| Liquid funds | - | 13 |
| Loans and advances | 1 | - |
| Tangible and intangible assets | 6 | 2 |
| Other assets | 6 | 3 |
| Deposits from credit institutions | - | -2 |
| Other liabilities and provisions | -1 | -5 |
| Capital gain/loss on sold subsidiaries | 1 | 17 |
| Purchase price received | 13 | 28 |
| Liquid assets in sold subsidiaries | - | -13 |
| Net effect on cash flows | 13 | 15 |

Financing activities

Financing activities are activities that result in changes in equity, such as new issues, dividends and change in subordinated liabilities.

Liquid assets

The following items are included in liquid assets:

| EURm | 31 Dec 2003 | 31 Dec 2002 |
|--|----------------|----------------|
| Cash and balances at central banks | 1,748 | 4,624 |
| Loans to credit institutions, payable on demand | 5,881 | 3,860 |
| | 7,629 | 8,484 |

Cash comprises legal tender and bank notes in foreign currencies. Balances with central banks consist of deposits in accounts with central banks and postal giro systems under government authority, where the following conditions are fulfilled:

- the central bank or the postal giro system is domiciled in the country where the institution is established
- the balance on the account is readily available at any time.

Loans to credit institutions, payable on demand include liquid assets not represented by bonds or other interest-bearing securities.

Notes to the financial statements

Note 1:

Accounting policies

Legal framework

The accounts are prepared in accordance with the Swedish Act on Annual Accounts of Credit Institutions and Securities Companies (1995:1559), the regulations of the Swedish Financial Supervisory Authority (FFFS), the recommendations of the Swedish Financial Accounting Standards Council (RR) and the interpretations by the RR's Standing Interpretations Committee.

The application of FFFS in certain cases takes precedence over the recommendations and interpretations of the Swedish Financial Accounting Standards Council. For example RR27 Financial instruments, disclosure and presentation, is not applicable to credit institutions. Other departures have not had any significant effect on the financial statements except for what is separately mentioned under "Principles of consolidation" and "Fund for unrealised profits".

In preparing the annual report, FFFS 2002:22 has been applied. Information about the transition to International Financial Reporting Standards (IFRS) in accordance with FFFS 2003:11 is presented in the Board of Directors' report.

Real estate operations are not organised as a separate business area. Therefore RR 19, Discontinuing Operations, is not considered to be applicable to the divestment of the Group's property portfolio. The outcome of the decision to sell all remaining properties has, however, been reported on a separate line. In the operating income statement this separate line is disclosed below operating profit due to external analysing purposes. More information about the sale is provided in the Board of Directors' report.

Changed accounting policies

In all material respects the accounting policies and the bases for calculations are unchanged in comparison with previous year's annual report. The Swedish Financial Accounting Standards Council's recommendations RR22 Presentation of Financial Statements, RR24 Investment Property, RR25 Segment reporting, RR26 Events after the balance sheet date and RR28 Accounting for government grants all came into force on 1 January 2003. Implementing these has mainly affected the presentation and disclosure of the financial items. The comparative figures have been adjusted accordingly.

The application of RR25 Segment reporting is described in further detail under a separate heading.

Use of estimates

The preparation of financial statements in accordance with generally accepted accounting principles in certain cases requires the use of estimates and assumptions by management, for instance in provisioning for loan losses, fair value adjustments and actuarial calculations of pensions. These estimates and assumptions affect the reported amounts of assets, liabilities and commitments, as well as income and expenses in the financial statements presented. Actual outcome can later to some extent differ from the estimates and the assumptions made.

Principles of consolidation

Consolidated entities

The consolidated financial statements include the accounts of the parent company Nordea Bank AB (publ) (former Nordea

AB (publ)), and those companies in which the parent company owns, directly or indirectly through subsidiaries, more than 50% of the voting rights, or otherwise has power to exercise control over the operations. Companies taken over to protect claims are not included in the consolidated financial statements, as they are temporary holdings, designated to be sold within a short period of time. Subsidiaries are consolidated according to the purchase method. They are generally included in the consolidated accounts from the date on which control is transferred to the Group and are no longer consolidated from the date on which control ceases.

The consolidation is prepared line-by-line in respect of the banking subgroups. In accordance with FFFS, the insurance subgroup is consolidated in a more simplified manner. The result is disclosed in one line in the Group's income statement and in separate lines for assets and liabilities respectively in the balance sheet.

The equity method of accounting is used for associated undertakings where the share of voting rights is between 20% and 50% and where the owning entity has significant influence.

The equity method is in general also used for holdings in subsidiaries that are not credit institutions, securities companies or insurance companies, or whose operations are not linked to a company in one of these categories, such as property and IT-related holdings.

The holding in Nordea Life Assurance I Sweden AB (publ), which operates according to mutual principles, is not consolidated in the financial statements, as profit distribution is not allowed from this company. The 40% holding in Nordic Processor AB is not regarded as a joint venture in the accounts due to the terms of the cooperation agreement with IBM. The Group accounts are only affected through direct invoicing from Nordic Processor AB.

For further information on the undertakings included in the Nordea Group see notes 26 and 27.

Principles of elimination

Intragroup transactions, balances and unrealised gains on transactions between the consolidated group undertakings are eliminated; unrealised losses are also eliminated unless the loss constitutes an impairment cost.

In accordance with FFFS only intragroup assets and liabilities between the insurance group and other group undertakings are eliminated, whereas income and expenses are not eliminated in the income statement.

In the consolidation process the accounting policies for subsidiaries are adjusted to ensure consistency with the policies adopted by the Group.

Goodwill

With the exception of Nordea Bank Finland, which has been consolidated according to the pooling method, acquisitions of companies are consolidated using the purchase method of accounting. Goodwill represents the excess of the purchase cost over the fair value of assets less liabilities of acquired companies. Goodwill is amortised using the straight-line method over its useful life. Impairment tests are performed to

defend the remaining book value of the assets. Goodwill arising from major strategic acquisitions of the Group is amortised over a period of 20 years. For all other acquisitions goodwill is amortised over 5 to 10 years. See note 29 for further details.

Currency translation of subsidiaries

The consolidated financial statements are prepared in the euro (EUR) currency. The current method is used when translating the financial statements of subsidiaries into euro. The balance sheets of group undertakings have been translated at the rates of exchange ruling at year-end, while items in the income statements are translated at the average exchange rate for the year. Translation differences are charged or credited directly to shareholders equity.

Goodwill and fair value adjustments arising from the acquisition of group undertakings are treated as local currency assets and liabilities and are translated at the closing rate.

Translation of assets and liabilities denominated in foreign currencies

Assets and liabilities denominated in foreign currencies are translated at the year-end exchange rate, corresponding to the average of official buying and selling rates at closing. The parent company's foreign currency liabilities related to the hedging of shares in subsidiaries have been valued at the historical rate of exchange in the parent company. Forward positions in foreign currencies have been valued at the current rate for forward contracts with the equivalent remaining maturity.

When currency-related derivative instruments are used for currency hedging, the currency hedging instrument and the corresponding hedged item are translated at the year-end rates.

Hedge accounting

Hedge accounting is applied to hedge holdings of financial instruments which are not valued at fair value. The exposure and the hedging instrument are reported at actual currency rates without taking into account changes in interest rate yields. Changes in fair value for the exposure and the hedging instrument essentially offset each other in terms of the amounts involved.

Revenue recognition

Business transactions are reported when risks and rewards are transferred between the parties and when payment is probable.

Trade date accounting is in general applied to transactions in the money, bond, stock and currency markets. Deposit and lending transactions, including repurchase agreements, are reported according to the settlement date. See also "Repos and other repurchase agreements" below.

In the income statement, gross amounts are reported. Income and expense items are offset only when a statutory rule or an accounting standard requires or permits it.

Sale of real estate is recognised when an irrevocable sales contract is signed.

Receivables and payables arising from the sale and purchase of securities are reported net in those cases where the transaction is settled through a clearing house.

Financial assets and liabilities

Financial fixed assets

Loan receivables and securities holdings for which there is an intent and ability to hold until maturity constitute financial fixed assets.

All of Nordea's loans and advances belong to this category. For further details, see "Loans and advances" below.

Securities classified as financial fixed assets include shares held for strategic business purposes as well as certain interest-bearing securities that are specified from the date of acquisition and managed in a separate portfolio. These securities are carried at acquisition value/amortised cost and are impairment tested on a regular basis.

The acquisition value (amortised cost) of interest-bearing instruments is calculated as the net present value of the future payments, where the discount rate represents the effective yield at the time of acquisition. The net present value changes over time, but will at the maturity date be equal to the nominal value of the instrument plus coupon. Thus, any premium or discount is amortised or accrued into interest income over the remaining term of the instrument.

Reclassification of securities between financial fixed assets and financial current assets is permitted only under limited circumstances. If any such reclassifications are made, the effect on earnings is disclosed in the notes to the financial statements. Furthermore, the reasons for the reclassification are documented.

Financial current assets

Securities not meeting relevant criteria for financial fixed assets are reported as financial current assets. Securities and derivatives that are actively managed are valued at fair value, with the exception of such financial instruments that are treated as hedged items. Financial current assets include almost all interest-bearing securities as well as shareholdings within the trading operations. Unrealised capital gains are allocated to a reserve for unrealised capital gains (see "Equity" below).

Financial liabilities

Financial liabilities are reported at acquisition value or amortised cost. This implies that initially the amount is recognised equal to the proceeds received, net of transaction costs incurred. In subsequent periods, accrual accounting is applied to the difference between the proceeds (net) and the redemption value together with interest and any fees over the period of the borrowings. Deposits and other borrowings payable on demand are reported at nominal value.

Combined financial instruments

Issued index-linked bonds and other combined financial instruments are split in the balance sheet into debt instruments and derivative instruments. The costs relating to such instruments are divided into interest expenses and net result of financial operations. Holdings of index-linked bonds and similar instruments are handled in the trading portfolios and measured at fair value. Gains and losses are accounted for as net result of financial operations.

Security loans

Securities, which have been lent out, remain in the balance sheet and are also reported as off-balance items. These securities are measured in the same way as other securities of the

same type. If there are reasons to believe that a security, which has been lent out, will not be returned, the item is reclassified as a loan.

Borrowed securities are not reported as assets. In cases where the borrowed securities are sold, or sold securities have not yet been acquired, ie short selling, the liability is measured at fair value.

Loans and advances

Loans are initially reported in the balance sheet at acquisition value. Thereafter, the loan claims are reported on an ongoing basis at acquisition value (amortised cost) after deductions for write-downs and provisions for loan losses appraised individually and by category.

Impaired loans

An impaired loan is a claim for which it is probable that future payments will not be made in accordance with the contractual terms of the loan and the collateral does not cover the claim. Impaired loans are measured by applying the assessed recovery value and a provision is made corresponding to the amount which is not covered by the recovery value.

The recovery value is calculated in accordance with either of the following methods:

- The discounted value of the estimated future cash flow to be received from the borrower
- The estimated value of the collateral pledged for the loan and/or the real value of guarantee commitments
- The fair value identified for the loan claim.

When a claim is classified as impaired, it is transferred to cash-based interest accounting. Accrued interest income is thus no longer included in earnings, and amounts related to earlier accruals are reversed. Accrued interest carried over from the previous year is reported as a loan loss. For impaired loans, which are measured according to the discounted value of estimated future cash flows, any changes in recovery value are reported as interest, if the assessment of the future cash flow is unchanged between two dates of assessment. If, however, the estimated future cash flow is changed, the corresponding change in recovery value is reported as a loan loss or as a recovery.

Previously impaired loans are judged to be normal loans when the contractual terms of payments are likely to be fulfilled.

Loan losses are booked as realised losses when it is deemed that the loan amount will not be paid by the borrower or through other means.

Restructured loan obligations

A loan is restructured when the creditor has granted the borrower interest deferrals because of deterioration of the borrower's financial situation. A portion of the original loan amount, which the creditor defers in connection with the restructuring, constitutes a realised loan loss.

Transfer risk

Transfer risk (country risk) is a credit risk attributable to the transfer of payments under contract to the payment country specified by the creditor.

Provisions for loan losses related to transfer risk are made on the basis of country risk estimates presented by EIU (The Economist Intelligence Unit, London). Transfer risk is assessed individually for each country, based on the size of the outstanding loan receivable that is exposed to transfer risk. A provision for transfer risk is reported as a reduction of the book value of the loan receivable.

Provisions for loans and advances appraised by category

For groups of loans and advances, where it is deemed probable that loan losses are incurred, but where the individual loan receivables within the category cannot yet be identified, a provision is made in respect of the entire category of loans.

Evaluation of minor loans and advances with similar credit risk

Homogenous groups of receivables with limited value and similar credit risk are evaluated on cluster basis. The evaluation is based on the experience of realised loan losses and the assessment of the probable loss trend for the group in question. The principle for the split into groups is documented considering previous loan losses, assessment of future development and the basis applied for assessment.

Property taken over for protection of claims

The creditor may take over pledged assets to protect claims or may receive assets as payment for claims. This property is to be divested as soon as possible.

Property taken over is specified in a note to the balance sheet. These assets are measured at the lower of cost or fair value. In the case of properties that have been taken over, the fair value is constituted by a conservatively appraised market value less sales costs. Cost at acquisition must not exceed fair value at the day the property is taken over.

Financial commitments

Derivatives

Derivative contracts that are actively managed are valued at fair value and, therefore, affect the reported result and also the balance sheet as assets or liabilities depending on the direction of the market developments. Fair value is defined as the value at which each contract can be closed out or sold over a period consistent with Nordea's trading strategy.

Fair value is calculated as the theoretical net present value of OTC derivative contracts based on independently sourced market parameters and assuming no risks and uncertainties. A portfolio adjustment is deducted for the uncertainties associated with the model assumptions and parameters as well as the derivative portfolio's counter-party credit risk and liquidity risk. Derivatives used for hedge accounting are booked at amortised cost at actual currency rate.

Repos and other repurchase agreements

A genuine repurchase transaction is defined as an agreement covering both the sale of an asset, usually interest-bearing securities, and the subsequent repurchase of the asset at an agreed price. Such agreements are reported as loan transactions rather than items influencing securities holdings. The assets are reported in the balance sheet of the transferring party and the purchase price received is posted as a liability (repo). The receiving party reports the payment as a receivable due from the transferring party (reverse repo). The difference between the purchase consideration in the spot market and the futures market is accrued over the term of the agreement. Assets transferred in repurchase transactions are reported under the item Assets pledged for own liabilities.

Leasing

The Group's leasing operations in general comprise finance leasing. In reporting leasing transactions, the leased item is reported as lending to the lessee. Lease income net of depreciation is reported as interest income.

Leased assets

For operating leases the lease payments are recognised as expenses in the income statement on a straight-line basis over the lease term.

Operational leasing consists mainly of short term office and office equipment contracts normal to the business.

Intangible assets

Intangible assets are reported at their acquisition value less any accumulated amortisation according to plan and any accumulated impairment losses.

Amortisation is calculated on a straight-line basis as follows:

| | |
|--|---------------|
| Group goodwill arising from major strategic acquisitions | 20 years |
| Other Group goodwill | 5 or 10 years |
| Other intangible assets and capitalised IT- and development expenses | 3-5 years |

Capitalised IT- and development expenses

IT- and development expenses are recognised as assets if they are major investments with an expected useful life exceeding three years, expected to generate future economic benefits and not to be regarded as replacement investments or maintenance.

Tangible assets

Tangible assets are reported at their acquisition value less any accumulated depreciation according to plan and any accumulated impairment losses. The cost of an item of property, plant or equipment comprises its purchase price, including import duties and non-deductible VAT, and any directly attributable costs of bringing the asset to the working condition for its intended use.

Depreciation is calculated on a straight-line basis as follows:

| | |
|-----------|-------------|
| Buildings | 30-75 years |
| Equipment | 3-5 years |

Dividends and group contributions

Dividends paid by Group undertakings to the parent company are recorded on an anticipated basis.

Group contributions paid or received between Swedish companies for the purpose of optimising the tax cost of the Group are in the legal entity reported as a decrease/increase of unrestricted equity, after adjustment for tax. Group contributions that can be regarded as substitute for dividends are booked as income by the receiving entity.

Equity

In accordance with Swedish law, shareholders equity is split into funds available for distribution, unrestricted reserves, and not available for distribution, restricted reserves. Shareholders in a group can only receive distribution out of the lower of unrestricted reserves in the parent company or the group.

Restricted reserves

Apart from share capital restricted reserves comprise the following items:

Share premium account: The share premium account covers funds related to the issue of equity capital in the parent company, exceeding the nominal value of the shares and capital gains on sale of own shares.

Statutory reserves: In accordance with local legislation, 10% of the net profit of each Swedish company in the Nordea Group is transferred to a non-distributable statutory reserve until this reserve represents 20% of the share capital of the company in question. The reserve can only be utilised after decision by the Annual General Meeting for issue of shares or for covering of

losses, not covered by unrestricted equity.

Equity share of Swedish untaxed reserves: 72% of the untaxed reserves in Swedish legal entities are recorded as equity net of deferred tax of 28%.

Reserve for unrealised gains: Capital gains arising when negotiable securities are valued at fair value are in the balance sheet transferred to a reserve for unrealised capital gains. According to local rules in Sweden, such gains are not distributable earnings and are reported net of tax as restricted equity.

Equity method reserve: Earnings in associated companies that have not been distributed are recorded as an equity method reserve in restricted reserves.

Unrestricted reserves

The unrestricted reserves in the Group includes only the part of the Group undertakings' unrestricted equity that can be assigned to the parent company without requiring a write-down of the value of the shares in the undertaking.

Apart from retained earnings, unrestricted reserves consist of the free fund. The free fund has been created following decisions to reduce the share premium reserve and the share capital by Annual General Meetings in 1999, 2000 and 2003. The fund can only be utilised according to a separate decision by the General Meeting. The Annual General Meeting in 2003 decided that acquisition of own shares should be covered by means from the free fund.

Own shares

Own shares are not accounted for as assets. Acquisition of own shares is recorded as a deduction of the above mentioned free fund in accordance with decision by the General Meeting, thus reducing unrestricted reserves.

Pensions

Pension plans

The companies within the Nordea Group have various pension plans in accordance with national practices and conditions in the countries where they operate. Pension obligations in the Nordea Group are predominantly reported by group undertakings in Sweden, Norway and Finland. All major plans are funded schemes covered by assets in pension funds/foundations. Non-funded pension plans are stated on the balance sheet as provisions for pensions. Most pensions in Denmark are based on defined contribution plans that hold no pension liability for the Group. Nordea also contributes to public earnings related pension plans.

Pension costs

In 2003, pension costs comprise premiums and fees to insurance companies and pension funds as well as actuarially calculated pension costs for other commitments. In Sweden, actuarial pension costs refer to commitments guaranteed by a pension foundation or recognised as a liability. In accordance with instructions from the Swedish Financial Supervisory Authority, the costs in Sweden are reversed in the item Pension adjustment and substituted by pension benefits paid, contributions made to or received from the pension foundation, and recognised changes in the pension provisions. Special payroll tax and return tax applicable to the Swedish pension system are also recognised in the Pension adjustment.

Future change of accounting policy

In 2003 and in previous years national rules have been applied to the accounting for pension obligations. From the start of 2004, RR29/IAS19 will be implemented. The effect of this planned change in accounting policy is described further in

the Board of Directors' report and will be charged directly to unrestricted equity.

Taxes

Tax on profit for the year includes current tax and deferred tax. Current tax is based on the taxable income of the Group undertakings and calculated using local rules and tax rates. Deferred tax assets and liabilities are recognised, using the balance sheet method, for all temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements. Deferred tax assets are recognised only to the extent that it is probable that future taxable profit will be available against which the temporary differences can be utilised. Deferred tax liabilities are calculated on untaxed reserves and other temporary differences.

VAT and property tax are reported among operating expenses whenever applicable.

Life insurance activities

The accounts for the insurance business are prepared in accordance with Swedish Act on Annual Accounts of Insurance Companies (1995:1560).

Premiums written represent regular premiums and single premiums net of reinsurance for traditional life insurance and unit-linked policies due for the year.

Operating expenses include administration cost, acquisition cost and commissions from reinsurance business. Expenses related to acquiring and renewing the insurance portfolio are charged to the income statement at the time of signing the agreement.

Investments including real estate, shares and other securities etc are marked to market. In traditional life insurance (involving investments in respect of which the policyholders do not bear the investment risk) in Norway, bonds held to maturity are stated at cost adjusted for value changes in line with reductions in time to maturity (mathematical value).

Technical provisions are based on actuarial calculations. The provisions cover all liabilities in respect of the life insurance portfolio, including bonuses allocated to the policyholders.

Collective bonus potential includes amounts provided to equalise future bonus payments.

Technical provisions for policies for which policyholders bear the investment risk represent life insurance provisions relating to unit-linked policies written without an investment guarantee.

Operational income statement

In order to increase transparency and to support the analysis of the Group's financial performance, an operational income statement is presented as a supplement to the statutory income statement.

Nordea's operational income statement comprises the same legal entities and is based on the same accounting policies as the statutory one.

There are two major differences in the presentation format between the statutory and the operational income statements. All revenues related to customer-driven trading activities as well as the net result from the Group's investment activities are reported on separate lines. The rationale for this format being a transparent reporting of the actual impact from these

two activities as well as to report net interest income that is mainly driven by margins on loans and deposits.

In addition, the outcome of the decision to sell all remaining properties is reported on a separate line below operating profit.

See further note 2 for a reconciliation between operational and statutory income statements.

Segment reporting

Primary segment

Nordea's operations are organised into three business areas and group functions. The business areas are Retail Banking, Corporate and Institutional Banking and Asset Management & Life.

The operational income statement format is used in segment reporting by business area.

Assets and liabilities allocated to business areas include all assets and liabilities directly related to the specific business area or Group function. Utilised economic capital is calculated and allocated to the business areas reflecting risks undertaken.

Cost is allocated according to calculated unit prices and the individual business areas consumption. Income is allocated with the underlying business transactions as driver combined with the identification of the customer responsible unit.

Funds transfer pricing is based on current market interest rate and used against all assets and liabilities allocated or booked in the business areas or group functions.

Goodwill arising from the creation of Nordea is considered as a groupwide asset and is not allocated to business areas.

Secondary segment

In accordance with prevailing rules, the secondary segment reporting shows Nordea's operations divided into the geographical areas where the Group operates. These areas are Sweden, Denmark, Finland, Norway, Poland (incl. the Baltic countries), eliminations and others. The geographical segment reporting does not reflect Nordea's operational structure and management principles.

The secondary segment reporting comprises income, total assets and investments in tangible and intangible assets and is based on the statutory income statement.

See further note 2 Segment reporting.

Exchange rates

| | | |
|----------------------------------|--------|--------|
| EUR 1 = SEK | 2003 | 2002 |
| Income statement (average) | 9.1453 | 9.1381 |
| Balance sheet (at end of period) | 9.0800 | 9.1528 |
| EUR 1 = DKK | | |
| Income statement (average) | 7.4303 | 7.4301 |
| Balance sheet (at end of period) | 7.4450 | 7.4288 |
| EUR 1 = NOK | | |
| Income statement (average) | 7.9914 | 7.5123 |
| Balance sheet (at end of period) | 8.4141 | 7.2756 |
| EUR 1 = PLN | | |
| Income statement (average) | 4.4202 | 3.8547 |
| Balance sheet (at end of period) | 4.7019 | 4.0210 |

Note 2:**Segment reporting**

| EURm | Business areas | | | | Group Treasury | Group Functions and Eliminations | Total |
|--|-------------------|---|----------------------------|------------|-------------------|--|--------------|
| | Retail Banking | Corporate and Institutional Banking | Asset Management & Life | | | | |
| | | | Asset Mgmt | Life | | | |
| Customer responsible units: | | | | | | | |
| Net interest income | 2,993 | 412 | 30 | | 132 | -201 | 3,366 |
| Other income | 1,360 | 577 | 224 | | -17 | 129 | 2,273 |
| Total income incl. allocations | 4,353 | 989 | 254 | | 115 | -72 | 5,639 |
| of which allocations | 528 | -294 | -201 | | 10 | -43 | - |
| Expenses incl. allocations | -2,488 | -523 | -159 | | -33 | -470 | -3,673 |
| of which allocations | -1,440 | -163 | 15 | | | 1,588 | - |
| Loan losses | -311 | -39 | | | | -13 | -363 |
| Equity method | 19 | 17 | | | | 21 | 57 |
| Profit before investment earnings and insurance | 1,573 | 444 | 95 | | 82 | -534 | 1,660 |
| Investment earnings, banking | | | | | 164 | 6 | 170 |
| Operating profit, life insurance | | | | 114 | | 35 | 149 |
| Goodwill amortisation and write-down | -29 | -14 | | | | -124 | -167 |
| Operating profit 2003: | 1,544 | 430 | 95 | 114 | 246 | -617 | 1,812 |
| Operating profit 2002: | 1,618 | 518 | 80 | -78 | 114 | -705 | 1,547 |
| Other information, EURbn | | | | | | | |
| Total assets | 151 | 82 | 4 | 25 | 15 | -15 | 262 |
| Lending | 119 | 20 | 2 | | 5 | | 146 |
| Deposits | 70 | 15 | 3 | | 7 | | 96 |
| Capital expenditure, EURm | 67 | 0 | 3 | 1 | 0 | 26 | 97 |
| Depreciations, EURm | -28 | 0 | -7 | -4 | 0 | -96 | -135 |

Trading income

Net interest income from trading transactions in Markets is reported as other income (Trading income) in operational income statement.

Investment earnings, banking

Net interest income, gains/losses on investment portfolios (fixed income and equity holdings), dividends received on these portfolios as well as total expenses related to investment activities are all reported in one line on net basis in operational income statement.

Life insurance

Goodwill amortisation related to Life activities is included in one line consolidation of Life insurance in statutory reporting, but included in the separate line item "Goodwill amortisation" in operational income statement.

Write-down of real estate

The net effect of sales and write-downs of real estate is included in total expenses in statutory reporting, but reported on a separate line below operating profit in operational income statement.

Goodwill amortisation

Goodwill amortisation (excluding Life activities) is included in total expenses in statutory reporting, but reported on separate line in operational income statement.

Pension adjustments

Pension adjustments accounted for according to Swedish regulations in statutory income statement is included in total expenses (personnel expenses) in operational income statement.

Reconciliation of operational income statement with statutory income statement (Note 2, continued)

| EURm | Statutory income statement 2003 | Reclassifications | | | | | | Operational income statement 2003 |
|---|--|-------------------|------------------------------------|-------------------|-----------------------------------|-------------------------------|-----------------------------|--|
| | | Trading income | Investment earnings, banking | Life insurance | Write- downs of real estate | Goodwill amorti- sation | Pension adjust- ments | |
| Net interest income | 3,658 | -177 | -115 | | | | | 3,366 |
| Other income | 2,165 | 177 | -69 | | | | | 2,273 |
| Total income | 5,823 | 0 | -184 | | | | | 5,639 |
| Total expenses | -3,930 | | 14 | | 115 | 144 | -16 | -3,673 |
| Loan losses (incl change in value of property taken over) | -363 | | | | | | | -363 |
| Profit from companies accounted for under the equity method | 57 | | | | | | | 57 |
| Investment earnings, banking | | | 170 | | | | | 170 |
| Operating profit, life insurance | 126 | | | 23 | | | | 149 |
| Goodwill amortisation | | | | -23 | | -144 | | -167 |
| Operating profit | 1,713 | 0 | 0 | 0 | 115 | 0 | -16 | 1,812 |
| Real estate write-downs | | | | | -115 | | | -115 |
| Pension adjustments | -16 | | | | | | 16 | 0 |
| Tax on profit for the year | -205 | | | | | | | -205 |
| Minority interests | -2 | | | | | | | -2 |
| Net profit | 1,490 | 0 | 0 | 0 | 0 | 0 | 0 | 1,490 |

Secondary segment: Geographical

| EURm 2003 | SWE | FI | NO | DK | POL ¹ | Elim and other | TOT |
|---|---------------|---------------|---------------|---------------|------------------|-------------------|----------------|
| Net interest income | 941 | 936 | 660 | 1,137 | 21 | -37 | 3,658 |
| Net commission income | 551 | 380 | 152 | 442 | 8 | 0 | 1,533 |
| Net result from financial operations | 90 | 113 | 60 | 87 | 9 | 10 | 369 |
| Other income | 216 | 101 | 41 | 82 | -1 | -176 | 263 |
| Total operating income | 1,798 | 1,530 | 913 | 1,748 | 37 | -203 | 5,823 |
| Operating profit, insurance | 0 | 76 | 5 | 47 | -3 | 1 | 126 |
| Total assets | 89,658 | 94,431 | 33,485 | 86,326 | 870 | -42,580 | 262,190 |
| Investments in tangible and intangible fixed assets | 69 | 61 | 8 | 20 | 5 | 7 | 171 |

¹ Including activities in Estonia, Latvia and Lithuania.

Nordea's main geographical market comprises the Nordic countries and Poland. The geographical presentation therefore highlights the division between these countries.

Note 3:
Interest income and interest expenses

| EURm | 2003 | 2002 | | |
|---|--------------|---------------|---|----------------------|
| Interest income | | | Interest expenses | |
| Loans and advances to credit institutions | 697 | 846 | Deposits by credit institutions | -841 -908 |
| Lending | 7,211 | 8,296 | Deposits and borrowings from the public | -1,837 -2,628 |
| Interest-bearing securities | | | Debt securities in issue etc. | -2,365 -2,572 |
| Current assets | 1,084 | 1,127 | Subordinated liabilities | -261 -203 |
| Financial fixed assets | 31 | 63 | Other interest expenses | -196 -317 |
| Other interest income | 135 | 50 | Total interest expenses | -5,500 -6,628 |
| Total interest income | 9,158 | 10,382 | Net interest income | 3,658 3,754 |

Average balance and interest rate (Note 3, continued)

| | 2003 | | 2002 | |
|--|----------------|------------|----------------|------------|
| | EURm | Interest % | EURm | Interest % |
| Assets, banking | | | | |
| Loans and advances to credit institutions | 27,585 | 2.5 | 26,388 | 3.2 |
| Loans and advances to the public | 146,755 | 4.9 | 144,160 | 5.8 |
| Interest-bearing securities | 30,737 | 3.6 | 30,556 | 3.9 |
| Other interest-bearing assets | 17,101 | 0.8 | 11,516 | 0.4 |
| Total interest-bearing assets | 222,178 | 4.1 | 212,620 | 4.9 |
| Non-interest-bearing assets | 15,239 | – | 14,755 | – |
| Total assets, banking | 237,417 | 3.9 | 227,375 | 4.6 |
| Liabilities, banking and shareholders' equity | | | | |
| Deposits by credit institutions | 29,364 | 2.9 | 29,599 | 3.1 |
| Deposits and borrowings from the public | 93,524 | 2.0 | 91,548 | 2.9 |
| Debt securities in issue etc. | 65,035 | 3.6 | 63,561 | 4.0 |
| Subordinated liabilities | 5,580 | 4.7 | 6,096 | 3.3 |
| Other interest-bearing liabilities | 17,510 | 1.1 | 12,062 | 2.6 |
| Total interest-bearing liabilities | 211,013 | 2.6 | 202,866 | 3.3 |
| Non-interest-bearing liabilities | 15,335 | – | 12,857 | – |
| Total liabilities, banking | 226,348 | 2.4 | 215,723 | 3.1 |
| Shareholders' equity | 12,122 | | 11,652 | |
| Total liabilities, banking and shareholders' equity | 238,470 | 2.3 | 227,375 | 2.9 |
| Overall interest margin, % | | 1.6 | | 1.7 |

Net interest income

| EURm | 2003 | 2002 |
|--|--------------|--------------|
| Interest income | 9,094 | 10,304 |
| Leasing income | 357 | 338 |
| Interest expenses | –5,500 | –6,628 |
| Leasing depreciation according to plan | –293 | –260 |
| Total | 3,658 | 3,754 |

Note 4:**Leasing income**

The Group's leasing operations mainly comprise finance leasing. Lease income net of depreciation is reported as interest income and amounts to EUR 64m (78).

Note 5:**Dividend income**

| EURm | 2003 | 2002 |
|---------------------------|-----------|-----------|
| Shares and participations | 43 | 36 |
| Total | 43 | 36 |

Note 6:**Net commission income**

| EURm | 2003 | 2002 |
|--------------------------------|--------------|--------------|
| Commission income | | |
| Payments | 639 | 594 |
| Loans | 240 | 290 |
| Deposits | 120 | 131 |
| Guarantees | 111 | 82 |
| Securities | 598 | 645 |
| Other commission income | 160 | 164 |
| Total commission income | 1,868 | 1,906 |

Commission expenses

| | | |
|----------------------------------|--------------|--------------|
| Payment transmission | –149 | –163 |
| Securities | –67 | –76 |
| Other commission expenses | –119 | –94 |
| Total commission expenses | –335 | –333 |
| Net commission income | 1,533 | 1,573 |

Note 7:**Net result from financial operations**

| EURm | 2003 | 2002 |
|--|------------|------------|
| Realised gains/losses | | |
| Shares/participations and other share-related instruments | 73 | 26 |
| Interest-bearing securities and other interest-related instruments | –191 | –9 |
| Other financial instruments | 52 | 10 |
| Total realised gains/losses | –66 | 27 |
| Unrealised gains/losses | | |
| Shares/participations and other share-related instruments | 25 | –40 |
| Interest-bearing securities and other interest-related instruments | 321 | 42 |
| Other financial instruments | –23 | – |
| Total unrealised gains/losses | 323 | 2 |
| Foreign exchange gains/losses | 112 | 224 |
| Debt redemption | 0 | 0 |
| Total | 369 | 253 |

Note 8:**Other operating income**

| EURm | 2003 | 2002 |
|--|------------|------------|
| Divestment of shares and participations ¹ | 73 | 0 |
| Divestment of real estate/shares ² | 0 | 19 |
| Income from real estate | 42 | 69 |
| Other | 105 | 102 |
| Total | 220 | 190 |

¹ Of which a gain of EUR 28m relates to the reclassification of NBF's HEX shares, from shares held as fixed assets to shares held as current assets.

² In 2003 the net effect is reported on a separate line under expenses in the income statement.

Note 9:

Personnel expenses

| EURm | 2003 | 2002 |
|---|---------------|---------------|
| Salaries and remuneration (specification below) | -1,572 | -1,540 |
| Pension costs (specification below) | -241 | -203 |
| Social insurance contributions | -235 | -242 |
| Allocation to profit sharing foundation | -46 | - |
| Other personnel expenses | -41 | -80 |
| Total | -2,135 | -2,065 |

Salaries and remuneration:

To executives¹

| | | |
|----------------------------------|---------------|---------------|
| Fixed compensation and benefits | -17 | -19 |
| Performance-related compensation | -2 | -1 |
| Total | -19 | -20 |
| To other employees | -1,553 | -1,520 |
| Total | -1,572 | -1,540 |

¹ Executives include the Board of Directors of the parent company and all subsidiaries, CEO, Group Executive Management as well as Managing Directors and Executive Vice Presidents in all subsidiaries.

| EURm | 2003 | 2002 |
|-------------------------|-------------|-------------|
| Pension costs: | | |
| Actuarial pension costs | -106 | -72 |
| Pension premiums | -135 | -131 |
| Total | -241 | -203 |

Compensation to the Board, CEO and Group Executive Management

| Compensation to the Board and CEO | Fixed salary / Board fee | | Performance-based salary ² | | Total | |
|-----------------------------------|--------------------------|----------------------|---------------------------------------|------|---------|----------------------|
| | 2003 | 2002 | 2003 | 2002 | 2003 | 2002 |
| Chairman of the Board | | | | | | |
| Hans Dalborg | 203,160 | 188,311 | - | - | 203,160 | 188,311 |
| Vice chairman of the Board | | | | | | |
| Timo Peltola | 84,688 | 73,018 | - | - | 84,688 | 73,018 |
| Other Board members | 547,222 | 563,150 | - | - | 547,222 | 563,150 |
| CEO | | | | | | |
| Lars G Nordström | 711,160 | 236,722 ¹ | 86,871 | - | 798,031 | 236,722 ¹ |

¹ The amounts refer to the period from 25 August, 2002, when Lars G Nordström was appointed CEO.

² Reflects payment based on performance pertaining to previous year.

The remuneration for the Board, within the frame EUR 950,000 resolved by the AGM 2003 was: The Chairman EUR 185,000, Vice Chairman EUR 70,000 and members EUR 52,000, excluding employee representatives. Meeting fees were: EUR 1,000 per board meeting and EUR 900 per committee-meeting. The CEO and any other Board member employed by Nordea do not receive separate compensation for their Board membership. There are no commitments for severance pay, pension or other compensation to the members of the Board who are not employed by Nordea.

Hans Dalborg, Chairman of the Board, in the capacity of former CEO of Nordea, receives a pension equal to 75% of his pensionable salary until the age of 65 and thereafter a maximum of 65% of 180 Swedish "prise base amounts" 2001, which was equal to SEK 36,900, and 32.5% of the remaining part of pensionable salary.

The salary and contract terms for the Group CEO are proposed by the Board Remuneration Committee and approved by the Board of Directors. Performance-based salary, which is based on agreed, specific targets can amount to a maximum of 35% of the fixed salary. Performance-based salary for 2003 will be determined in March 2004. Additionally the extra temporary variable salary described below could give a maximum of 12% of the fixed annual salary. In 2003 the CEO received car and housing benefits.

The formal retirement age for the present CEO is 62 and his pension amounts to 70% of the pensionable income to age 67. Thereafter the pension is arranged in accordance with the Occupational pension Scheme of Swedish Banks, with some adjustments. The CEO's contract may be terminated by either the CEO or the company and is subject to six (6) month's notice followed by retirement.

| Compensation to Group Executive Management | Fixed salary | | Performance-based salary ¹ | | Total | |
|---|--------------|-----------|---------------------------------------|---------|-----------|-----------|
| | 2003 | 2002 | 2003 | 2002 | 2003 | 2002 |
| Group Executive Management ² (7 persons excluding the CEO) | 3,430,825 | 2,822,810 | 489,538 | 541,445 | 3,920,363 | 3,364,255 |

¹ Reflects payment based on performance pertaining to previous year.

² The composition of GEM changed in August 2002. Figures include new members of GEM from 1 September 2002.

(Note 9, continued)

Following consultation with the Board Remuneration Committee and a Board decision on the total frame of fixed salary changes for GEM, the Group CEO determines the salary terms for other members of Group Executive Management (GEM). Performance-based salary, which is based on agreed, specific targets can be a maximum of 35% of the fixed salary. Additionally, the extra temporary variable salary described below could amount to a maximum of 12% of the fixed salary. Performance-based salaries for 2003 will be determined in March 2004. Some of the GEM members received car and housing benefits. Nordea has no share-based incentive systems.

In accordance with their employment contracts, Finnish, Norwegian and Swedish executives are entitled to 6 months' salary during the notice period before termination, and with regard to severance pay, this may not total more than 18 months' salary and must be reduced by the salary amount that the executive receives as a result of any other employment during those 18 months. For the Danish executives the notice pay is 12 months and the severance pay is 12 months if they are not employed by a competing firm.

Group Executive Management members are entitled to retire with a pension at the age of 60. Danish executives can remain employed at their discretion until the age of 62. The Danish members of Group Executive Management receive 50% of the salary for their lifetime, one contract being annually adjusted by the general level of salary increases in Nordea Bank Denmark. The Finnish members of Group Executive Management receive 60% of their pensionable income for their lifetime, annually adjusted by the Finnish TEL-index. The Norwegian member of Group Executive Management receives 70% of his fixed salary at retirement for life, annually adjusted, and for the Swedish member of Group Executive Management the pension amounts to 70% of the pensionable income and is paid up to age 65, annually adjusted by the banking industry pensions increment in Sweden, and thereafter the pension is paid in accordance with the Occupational Pension Scheme of Swedish Banks, with some adjustments. Fixed salary is pensionable income for all executives. For Finnish executives performance-based salary is also included and, for Swedish, Danish and Norwegian executives, performance-based salary is partly included.

Loans to Board and Group Executive Management

| EUR | 2003 | 2002 |
|-----|-----------|-----------|
| | 1,650,943 | 1,753,809 |

Terms and conditions regarding loans to Group Executive Management and other senior management are decided in the respective bank boards. The loans are granted by the subsidiaries of Nordea Bank AB (publ) in each country.

Pension commitments to Boardmembers, CEOs and Group Executive Management ¹

| EUR | 2003 | 2002 |
|---|------------|------------|
| Pension costs related to former Chairman of the Board and CEOs | 1,097,462 | 927,110 |
| Pension obligation related to former Chairman of the Board and CEOs | 11,045,973 | 10,354,565 |
| Pension cost related to CEO | 564,959 | 728,665 |
| Pension cost related to Group Executive Management | 2,453,310 | 1,804,091 |
| Pension obligation related to CEO | 2,101,441 | 2,072,530 |
| Pension obligation related to Group Executive Management | 9,239,587 | 8,019,599 |

¹ In Denmark and Finland reserves for pension obligations are made in the balance sheet. In Sweden pension obligations are mainly provided for in the pension foundation. Pension for executives in Denmark and Sweden are partly based on defined contribution plans. Pension based on defined benefit plans are irrevocable.

Pension costs and pension obligations related to all executives amounted to EUR 7m (EUR 8m) and EUR 42m (EUR 42m) respectively.

Extra temporary variable salary

In 2003 the Board of Directors decided to implement a temporary variable salary for Nordea's management comprising some 350 participants. The incentive scheme is based on the same performance criteria as the profit-sharing scheme for all employees. A potential payout under this scheme is limited to 12% of the participants' fixed annual salary, and the maximum cost for the Group is approximately EUR 8m. EUR 6m was provided for under this scheme in 2003.

Average number of employees in the Group

| | Total | | Men | | Women | |
|-----------------------------------|---------------|---------------|---------------|---------------|---------------|---------------|
| | 2003 | 2002 | 2003 | 2002 | 2003 | 2002 |
| Full-time equivalents | | | | | | |
| Denmark | 8,891 | 11,551 | 4,291 | 5,491 | 4,600 | 6,060 |
| Finland | 9,780 | 10,474 | 1,831 | 1,964 | 7,949 | 8,510 |
| Sweden | 8,105 | 8,724 | 3,065 | 3,317 | 5,040 | 5,407 |
| Norway | 4,173 | 4,933 | 2,137 | 2,499 | 2,036 | 2,434 |
| Poland | 1,256 | 735 | 379 | 246 | 877 | 489 |
| Luxembourg | 293 | 291 | 187 | 191 | 106 | 100 |
| Estonia | 165 | 142 | 40 | 34 | 125 | 108 |
| Latvia | 135 | 117 | 49 | 45 | 86 | 72 |
| United States | 83 | 120 | 49 | 77 | 34 | 43 |
| United Kingdom | 79 | 99 | 48 | 65 | 31 | 34 |
| Lithuania | 57 | 49 | 22 | 19 | 35 | 30 |
| Singapore | 44 | 48 | 13 | 10 | 31 | 38 |
| Germany | 40 | 39 | 21 | 21 | 19 | 18 |
| Total average | 33,101 | 37,322 | 12,132 | 13,979 | 20,969 | 23,343 |
| Total (NOE), end of period | 33,978 | 37,562 | | | | |

Distribution between men and women among executives¹ (Note 9, continued)

| Per cent | 31 Dec 2003 | 31 Dec 2002 |
|---------------------------|-------------|-------------|
| Board of Directors | | |
| Men | 88 | 90 |
| Women | 12 | 10 |
| Other executives | | |
| Men | 98 | 98 |
| Women | 2 | 2 |

¹ Executives include the Board of Directors of the parent company and all subsidiaries, CEO, Group Executive Management as well as Managing Directors and Executive Vice Presidents in all subsidiaries.

Salaries and remuneration per country

| | Executives | Other employees |
|----------------|------------|-----------------|
| Denmark | -6 | -520 |
| Finland | -3 | -370 |
| Sweden | -7 | -360 |
| Norway | -2 | -233 |
| Poland | -1 | -16 |
| Luxembourg | 0 | -26 |
| Estonia | 0 | -2 |
| Latvia | 0 | -2 |
| United States | - | -13 |
| United Kingdom | - | -6 |
| Lithuania | 0 | -1 |
| Singapore | - | -2 |
| Germany | - | -2 |
| Total | -19 | -1, 553 |

Sickness leave

Information about sickness leave in Swedish Group undertakings is presented in the annual reports of these undertakings.

Note 10:

Other administrative expenses

| EURm | 2003 | 2002 |
|--|---------------|---------------|
| Information technology ¹ | -409 | -463 |
| Marketing | -82 | -114 |
| Postage and telephone | -138 | -145 |
| Other administrative expenses ² | -259 | -312 |
| Compensation to Sweden Post | -32 | -35 |
| Rents | -252 | -198 |
| Real estate expenses | -74 | -80 |
| Sundry expenses | -135 | -134 |
| Total | -1,381 | -1,481 |

¹ Refers to IT operations, service expenses and consultant fees. Total IT-related including personnel etc, but excluding IT expenses in insurance operations were EUR 732m (EUR 758m).

² Including fees and remuneration to auditors with distribution as follows.

Auditors fees

| EURm | 2003 | 2002 |
|--|-----------|-----------|
| KPMG | | |
| Auditing assignments | -5 | -3 |
| Other assignments incl. audit-related services | -2 | -3 |
| PriceWaterhouseCoopers | | |
| Auditing assignments | 0 | -1 |
| Other assignments incl. audit-related services | 0 | 0 |
| Deloitte & Touche | | |
| Auditing assignments | 0 | -1 |
| Other assignments incl. audit-related services | -1 | -1 |
| Total | -8 | -9 |

Note 11:

Depreciation, amortisation and write-down of tangible and intangible fixed assets

| EURm | 2003 | 2002 |
|--|-------------|-------------|
| Tangible fixed assets | | |
| Furniture, fixtures and equipment | -115 | -147 |
| Buildings | -20 | -24 |
| Intangible fixed assets | | |
| Group goodwill | | |
| Nordea Bank Danmark A/S | -27 | -27 |
| Nordea Bank Norge ASA | -59 | -66 |
| Nordea Bank Sverige AB (publ) ¹ | -23 | -23 |
| Kansallisbank | -13 | -13 |
| Nordea Bank Polska S.A. | -7 | -2 |
| Insurance companies | -23 | -28 |
| Other group goodwill | -15 | -15 |
| Other intangible assets | -23 | -16 |
| Total depreciation, amortisation and write-down | -325 | -361 |
| Disclosed in operating profit in insurance | 23 | 28 |
| Disclosed in profit from companies accounted for under the equity method | 3 | 3 |
| Total | -299 | -330 |

¹ Through merger of Nordea Bank Sweden AB (publ) and Postgirot Bank AB (publ)

Note 12:**Loan losses, net**

| EURm | 2003 | 2002 |
|--|-------------|-------------|
| Loan losses divided by category | | |
| Write-downs and provisions for loans to the public | -930 | -740 |
| Reversal and recoveries for loans to the public | 547 | 490 |
| Total | -383 | -250 |

Specifications**Specific provision for individually assessed loans**

| | | |
|---|------|------|
| Realised loan losses during the year | -659 | -515 |
| Reversed amount of previous provisions made for realised losses during the year | 398 | 439 |
| This year's provisions for probable loan losses | -631 | -613 |
| Recoveries of previous years' realised loan losses | 138 | 100 |
| Reversal of provisions for probable loan loss no longer required | 360 | 307 |

This year's costs for individually assessed loans, net

| | | |
|--|------|------|
| | -394 | -282 |
|--|------|------|

Aggregate provisions for individually assessed loans

| | | |
|---------------------------------------|-----|----|
| Allocation to/withdrawal from reserve | -17 | -6 |
|---------------------------------------|-----|----|

Assessment of homogenous clusters of loans with low value and similar credit risk

| | | |
|--|-----|-----|
| Realised loan losses during the year | -14 | -19 |
| Recoveries on previous years' realised loan losses | 21 | 19 |
| Allocation to reserve | 0 | -5 |
| Withdrawal from reserve | 4 | 34 |

This year's net costs for clusters of loans with homogenous credit risk

| | | |
|--|----|----|
| | 11 | 29 |
|--|----|----|

Transfer risks

| | | |
|--|----|-----|
| Allocation to reserve for transfer risks | -7 | -21 |
| Withdrawal from reserve for transfer risks | 21 | 31 |

This year's change for transfer risks

| | | |
|--|----|----|
| | 14 | 10 |
|--|----|----|

Contingent liabilities**The year's net cost for redemption of guarantees and other contingent liabilities**

| | | |
|--|---|----|
| | 3 | -1 |
|--|---|----|

This year's loan losses, net (total)

| | | |
|--|------|------|
| | -383 | -250 |
|--|------|------|

Note 13:**Change in value of assets taken over for protection of claims¹**

| EURm | 2003 | 2002 |
|-----------------------------------|-----------|------------|
| Realised change in value | | |
| Property taken over | 0 | 2 |
| Other assets taken over | 13 | -3 |
| | 13 | -1 |
| Unrealised change in value | | |
| Property taken over | 0 | -2 |
| Other assets taken over | 7 | -8 |
| | 7 | -10 |
| Total | 20 | -11 |

¹ See also corresponding note 23.**Note 14:****Profit from companies accounted for under the equity method**

| EURm | 2003 | 2002 |
|-------------------------|-----------|-----------|
| Group undertakings | 0 | 4 |
| Associated undertakings | 57 | 48 |
| Total | 57 | 52 |

Note 15:**Operating profit, insurance¹**

| EURm | 2003 | 2002 |
|---|------------|-------------|
| Life insurance and pensions | | |
| Premiums written, net of reinsurance | 2,194 | 2,359 |
| Investment, income | 961 | 761 |
| Unrealised investments gains | 396 | 0 |
| Claims incurred and benefits paid | -1,305 | -1,194 |
| Change in life insurance provisions | -1,728 | -1,272 |
| Change in collective bonus potential | -114 | 786 |
| Operating expenses | -148 | -156 |
| Investment, expenses | -31 | -191 |
| Unrealised investment losses | 0 | -1,113 |
| Yield tax | -71 | 32 |
| Transferred return on investments | -56 | -4 |
| Technical result, life insurance and pensions | 98 | 8 |
| Net profit from health and personal accident insurance | | |
| | -5 | -10 |
| Transferred return on investments | 56 | 4 |
| Operating profit, life insurance and pensions | 149 | 2 |
| Operating profit, general insurance² | - | -78 |
| Operating profit, before group adjustments | 149 | -76 |
| Sale of general insurance | - | -44 |
| Group adjustments (goodwill amortisation) | -23 | -28 |
| Operating profit, insurance | 126 | -148 |

¹ Excluding Nordea Life Assurance I Sweden AB (publ), see note 50.² The general insurance business was sold in 2002. The economic responsibility was transferred on 1 July 2002 and the sale was settled and completed on 30 September 2002. Profit before tax, general insurance was EUR -78m in 2002, representing the profit for the first half year 2002. The effect of the sale of the business was EUR -44m.**Note 16:****Pension adjustments¹**

| EURm | 2003 | 2002 |
|----------------------------------|------------|-------------|
| Reversed actuarial pension costs | 38 | 26 |
| Pension benefits paid | -44 | -32 |
| Allocations/compensation | 3 | -231 |
| Special wage tax/return tax | -12 | -44 |
| Other | -1 | - |
| Total | -16 | -281 |

¹ Refers to pension costs in Swedish companies.

Note 17:**Tax on the profit for the year**

| EURm | 2003 | 2002 |
|---------------------------|-------------|-------------|
| Current tax ¹ | -518 | -375 |
| Deferred tax ³ | 313 | -30 |
| Total² | -205 | -405 |

| | | |
|---|-----|----|
| ¹ Of which tax pertaining to prior years | 10 | 47 |
| Associated undertakings | -17 | -9 |

| | | |
|---|-------------|-------------|
| ² The tax on the Group's profit before tax differs from the theoretical amount that would arise using the tax rate of Sweden as follows: | | |
| Profit before tax | 1,697 | 1,292 |
| Tax calculated at a tax rate of 28% (28%) | -475 | -362 |
| Effect of different rates in other countries | -26 | -45 |
| Tax-exempt income | 37 | 32 |
| Non-deductible expenses | -63 | -81 |
| Adjustments relating to prior years | 9 | 47 |
| Income tax due to previously not accounted tax assets | 18 | 4 |
| Deferred tax income due to legal restructure | 300 | - |
| Not creditable foreign taxes | -5 | - |
| Tax charge | -205 | -405 |

| | | |
|--|------------|------------|
| ³ Deferred tax | | |
| Deferred tax expense (+)/income (-) | | |
| Deferred tax expense due to temporary differences | -5 | -34 |
| Deferred tax income due to change of tax rate | - | - |
| Deferred tax income due to previously not accounted tax assets | 18 | 4 |
| Deferred tax income due to legal restructure | 300 | - |
| Tax on profit for the year, net | 313 | -30 |

Deferred tax assets

| | | |
|--|------------|------------|
| Deferred tax asset due to loss carry forward | 337 | 8 |
| Deferred tax asset due to intra group profits | - | 4 |
| Other deferred tax assets due to temporary differences | 251 | 261 |
| Netting against tax liabilities | -54 | -80 |
| Total | 534 | 193 |

Deferred tax liabilities

| | | |
|---|------------|------------|
| Deferred tax liabilities in untaxed reserves | 551 | 577 |
| Other deferred tax liabilities due to temporary differences | 7 | 24 |
| Deferred tax liabilities due to unrealised gains | 77 | 10 |
| Netting against tax assets | -54 | -80 |
| Total | 581 | 531 |

Deferred tax liabilities, net

| | | |
|--------------------------------------|-----|-----|
| Change during the year | 291 | 35 |
| Of which | | |
| Translation differences | -22 | 7 |
| Acquisitions and others | 0 | 6 |
| Sale of general insurance | - | 52 |
| Deferred tax in the income statement | 313 | -30 |

Deferred tax concerning shares in subsidiaries has not been recorded as these are not going to be sold/disposed of.

Deferred income tax assets are recognised for tax loss carry forward only to the extent that realisation of the related benefit is probable.

Note 18:**Cash and balances at central banks****Current assets**

This item includes cash and balances at the central banks of Denmark, Finland, Norway and Sweden available on demand. See further "Comments to the cash flow statement".

Note 19:**Treasury bills and other eligible bills¹**

| EURm | 31 Dec 2003 | 31 Dec 2002 |
|---|---------------|--------------|
| Current assets | | |
| Eligible securities issued by public bodies | 8,863 | 3,954 |
| Other eligible securities | 3,153 | 3,837 |
| Financial fixed assets | | |
| Eligible securities issued by public bodies | - | 40 |
| Total | 12,016 | 7,831 |
| Total face value² | 11,914 | 7,760 |

Difference between book and face value:

| | | |
|-----------------------------------|------------|-----------|
| Book value higher than face value | 146 | 103 |
| Book value lower than face value | -44 | -32 |
| Net | 102 | 71 |

¹ Information about the criteria used to classify these securities is included in Note 1 Accounting policies.

² Face value is the settlement amount on the maturity date.

Maturity information**Remaining maturity (book value)**

| | | |
|--------------------|---------------|--------------|
| Maximum 1 year | 8,667 | 5,219 |
| 1-5 years | 2,622 | 2,296 |
| 5-10 years | 676 | 250 |
| More than 10 years | 51 | 66 |
| Total | 12,016 | 7,831 |

Average remaining maturity, years

| | | |
|--|-----|-----|
| | 0.8 | 1.2 |
|--|-----|-----|

Issuer categories (Note 19, continued)

| EURm | Book value | | Fair value | | Amortised cost | |
|-------------------------------------|---------------|--------------|---------------|--------------|----------------|--------------|
| | 31 Dec 2003 | 31 Dec 2002 | 31 Dec 2003 | 31 Dec 2002 | 31 Dec 2003 | 31 Dec 2002 |
| Current assets | | | | | | |
| Swedish government | 2,607 | 765 | 2,611 | 769 | 2,611 | 761 |
| Swedish municipalities | 70 | 37 | 70 | 37 | 69 | 37 |
| Swedish mortgage institutions | - | - | - | - | - | - |
| Other Swedish issuers | | | | | | |
| Non-financial companies | - | - | - | - | - | - |
| Financial companies | - | - | - | - | - | - |
| Foreign governments | 1,670 | 991 | 1,673 | 993 | 1,650 | 962 |
| Other foreign issuers | 7,669 | 5,995 | 7,681 | 6,006 | 7,672 | 5,905 |
| Total | 12,016 | 7,788 | 12,035 | 7,805 | 12,002 | 7,665 |
| Of which, subordinated (debentures) | - | - | - | - | - | - |
| Fixed assets | | | | | | |
| Swedish government | - | - | - | - | - | - |
| Swedish municipalities | - | - | - | - | - | - |
| Swedish mortgage institutions | - | - | - | - | - | - |
| Other Swedish issuers | | | | | | |
| Non-financial companies | - | - | - | - | - | - |
| Financial companies | - | 40 | - | 40 | - | 40 |
| Foreign governments | - | - | - | - | - | - |
| Other foreign issuers | - | 3 | - | 3 | - | 3 |
| Total | - | 43 | - | 43 | - | 43 |
| Of which, subordinated (debentures) | - | - | - | - | - | - |

Note 20:**Loans and advances to credit institutions**

| EURm | 31 Dec 2003 | 31 Dec 2002 |
|---|---------------|---------------|
| Financial fixed assets¹ | | |
| Central Banks | 745 | 0 |
| Other banks | 22,177 | 23,149 |
| Other credit institutions | 6,115 | 347 |
| Total | 29,037 | 23,496 |
| Of which, associated undertakings | | |
| subordinated | 1 | 2 |
| other | 15 | 1 |

Maturity information**Remaining maturity (book value)**

| | | |
|-----------------------------------|---------------|---------------|
| Payable on demand | 6,190 | 3,860 |
| Maximum 3 months | 21,768 | 18,520 |
| 3 months-1 year | 724 | 110 |
| 1-5 years | 322 | 57 |
| More than 5 years | 33 | 949 |
| Total | 29,037 | 23,496 |
| Average remaining maturity, years | 0.2 | 0.4 |

¹ No provision for probable loan losses has been made related to these assets.

Note 21:**Lending (Loans and advances to the public)**

| EURm | 31 Dec 2003 | 31 Dec 2002 |
|------------------------|----------------|----------------|
| Financial fixed assets | 145,644 | 145,740 |
| Total | 145,644 | 145,740 |

Of which, associated companies

| | | |
|--------------|-----|-----|
| subordinated | 1 | 1 |
| other | 227 | 874 |

Maturity information**Remaining maturity (book value)**

| | | |
|-------------------|----------------|----------------|
| Payable on demand | 11,944 | 11,310 |
| Maximum 3 months | 31,489 | 45,420 |
| 3 months–1 year | 19,190 | 13,239 |
| 1–5 years | 37,272 | 37,320 |
| More than 5 years | 45,749 | 38,451 |
| Total | 145,644 | 145,740 |

Average remaining maturity, years 4.7 4.3

Finance leases (for lessor)

| | | |
|---|-------|-------|
| Gross investments | 6,084 | 6,752 |
| Present value of future minimum lease payments receivable at present the balance sheet date | 4,684 | 5,089 |
| Unearned finance income | 1,401 | 1,662 |
| Unguaranteed residual values accruing to the Group (lessor) | 140 | 182 |
| Accumulated allowance for uncollectible minimum lease payments receivable | -5 | -5 |
| Contingent rents recognised in Income | 42 | 52 |

Distribution of gross investments and minimum lease payments receivable at remaining maturity

| 31 December 2003 | Maximum 1 year | 1–5 years | More than 5 years | Total |
|---|-------------------|-----------|----------------------|-------|
| Gross investments | 1,073 | 2,763 | 2,248 | 6,084 |
| Present value of future minimum lease payments receivable at balance sheet date | 621 | 2,118 | 1,945 | 4,684 |
| 31 December 2002 | Maximum 1 year | 1–5 years | More than 5 years | Total |
| Gross investments | 935 | 3,618 | 2,199 | 6,752 |
| Present value of future minimum lease payments receivable at balance sheet date | 683 | 2,715 | 1,691 | 5,089 |

General description of the Group's (the lessor's) significant leasing arrangements:

Includes leases for machinery and equipment, real properties, ships, containers, transport (trucks, vans, cars), industrial equipment, farming and entrepreneur equipment, and IT and office equipment.

Note 22:**Loans and their impairment**

| EURm | 31 Dec 2003 | 31 Dec 2002 |
|---|----------------|----------------|
| Loans and advances to credit institutions | 29,037 | 23,496 |
| Loans and advances to the public | 145,644 | 145,740 |
| Total | 174,681 | 169,236 |

Loan portfolio, by categories of borrowers and total

| 31 December 2003, EURm | Credit Institutions | Corporates | Households | Public sector | Total |
|--|------------------------|---------------|---------------|------------------|----------------|
| Loans at amortised cost before reserves | 29,037 | 79,457 | 65,091 | 3,032 | 176,617 |
| – of which impaired loans ¹ | – | 2,090 | 558 | 1 | 2,649 |
| – of which non-performing loans, which are impaired | – | 870 | 252 | 1 | 1,123 |
| Reserves | – | –1,582 | –353 | –1 | –1,936 |
| Specific reserves for individually assessed loans | – | –1,176 | –291 | –1 | –1,468 |
| Aggregate reserves for individually assessed loans | – | –406 | – | – | –406 |
| Assessment of homogenous clusters of loans with low value and similar credit risk | – | – | –62 | – | –62 |
| Loans at amortised cost after reserves, book value | 29,037 | 77,875 | 64,738 | 3,031 | 174,681 |
| – of which impaired loans ¹ | – | 508 | 205 | 0 | 713 |
| – of which associated companies | 21 | 228 | – | – | 249 |

| 31 December 2002, EURm | Credit Institutions | Corporates | Households | Public sector | Total |
|--|------------------------|---------------|---------------|------------------|----------------|
| Loans at amortised cost before reserves | 23,496 | 86,854 | 58,312 | 2,727 | 171,389 |
| – of which impaired loans ¹ | – | 2,655 | 596 | 9 | 3,260 |
| – of which non-performing loans, which are impaired | – | 611 | 174 | – | 785 |
| Reserves | – | –1,765 | –383 | –5 | –2,153 |
| Specific reserves for individually assessed loans | – | –1,374 | –319 | –5 | –1,698 |
| Aggregate reserves for individually assessed loans | – | –391 | – | – | –391 |
| Assessment of homogenous clusters of loans with low value and similar credit risk | – | – | –64 | – | –64 |
| Loans at amortised cost after reserves, book value | 23,496 | 85,089 | 57,929 | 2,722 | 169,236 |
| – of which impaired loans ¹ | – | 890 | 213 | 4 | 1,107 |
| – of which associated companies | 3 | 875 | – | – | 878 |

¹ Impaired loans can be non-performing as well as performing loans.

| EURm | 31 Dec 2003 | 31 Dec 2002 |
|--|----------------|----------------|
| Reserves/impaired loans, gross, % | 73 | 66 |
| Impaired loans ¹ , gross/loans and advances to the public, % | 1.8 | 2.2 |

¹ Impaired loans can be non-performing as well as performing loans.

Corporate loans by industry (Note 22, continued)

| | Real-estate management | Construction | Agriculture and fishing | Transport | Shipping | Trade and service | Manufacturing | Financial operations | Renting, consulting and other company services | Other | Total |
|--|------------------------|--------------|-------------------------|-----------|----------|-------------------|---------------|----------------------|--|-------|--------|
| 31 December 2003, EURm | | | | | | | | | | | |
| Loans at amortised cost before reserves | 21,334 | 2,706 | 4,458 | 4,544 | 3,733 | 8,918 | 12,663 | 8,346 | 5,968 | 6,787 | 79,457 |
| – of which impaired loans ¹ | 211 | 73 | 259 | 254 | 73 | 222 | 242 | 37 | 261 | 458 | 2,090 |
| – of which non-performing loans, which are impaired | 63 | 15 | 94 | 167 | 28 | 80 | 61 | 14 | 114 | 234 | 870 |
| Reserves | -143 | -63 | -206 | -180 | -61 | -169 | -206 | -21 | -229 | -304 | -1,582 |
| Specific and aggregated reserves for individually assessed loans | -143 | -63 | -206 | -180 | -61 | -169 | -206 | -21 | -229 | -304 | -1,582 |
| Loans at amortised cost after reserves, book value | 21,191 | 2,643 | 4,252 | 4,364 | 3,672 | 8,749 | 12,457 | 8,325 | 5,739 | 6,483 | 77,875 |
| – of which impaired loans ¹ | 68 | 10 | 53 | 74 | 12 | 53 | 36 | 16 | 32 | 154 | 508 |
| 31 December 2002, EURm | | | | | | | | | | | |
| Loans at amortised cost before reserves | 22,591 | 3,129 | 4,456 | 3,646 | 4,647 | 8,524 | 14,171 | 9,222 | 8,528 | 7,940 | 86,854 |
| – of which impaired loans ¹ | 238 | 99 | 430 | 159 | 123 | 300 | 362 | 97 | 297 | 550 | 2,655 |
| Reserves | -158 | -88 | -161 | -136 | -88 | -216 | -238 | -84 | -263 | -333 | -1,765 |
| Specific and aggregated reserves for individually assessed loans | -158 | -88 | -161 | -136 | -88 | -216 | -238 | -84 | -263 | -333 | -1,765 |
| Loans at amortised cost after reserves, book value | 22,433 | 3,041 | 4,295 | 3,510 | 4,559 | 8,308 | 13,933 | 9,138 | 8,265 | 7,607 | 85,089 |
| – of which impaired loans ¹ | 80 | 11 | 269 | 23 | 35 | 84 | 124 | 13 | 34 | 217 | 890 |

¹ Impaired loans can be non-performing as well as performing loans.

Type of loans, book value (Note 22, continued)

| EURm | 31 Dec 2003 | 31 Dec 2002 |
|-------------------|----------------|----------------|
| Mortgage loans | 70,095 | 66,035 |
| Credit card loans | 1,903 | 1,810 |
| Financial lease | 1,367 | 1,246 |
| Other | 101,316 | 100,145 |
| Total | 174,681 | 169,236 |

Lending by geographic area (Note 22, continued)

| 31 December 2003, EURm | Denmark | Finland | Norway | Sweden | Poland and the Baltic countries | EU countries other | USA | Latin America | Asia | Other OECD | Non-OECD other | Total |
|---|---------|---------|--------|--------|---------------------------------|--------------------|-------|---------------|------|------------|----------------|---------|
| Loans at amortised cost before reserves | 39,070 | 31,355 | 22,448 | 42,510 | 1,725 | 4,722 | 1,600 | 1,356 | 748 | 868 | 1,178 | 147,580 |
| – of which impaired loans ¹ | 981 | 512 | 649 | 235 | 183 | 27 | 53 | 0 | 9 | 0 | 0 | 2,649 |
| – of which non-performing loans, which are impaired | 334 | 105 | 324 | 130 | 182 | 10 | 37 | 0 | 1 | 0 | 0 | 1,123 |
| Reserves | -835 | -355 | -465 | -173 | -71 | -13 | -16 | 0 | -8 | 0 | 0 | -1,936 |
| Specific reserves for individually assessed loans | -654 | -345 | -273 | -123 | -36 | -13 | -16 | 0 | -8 | 0 | 0 | -1,468 |
| Aggregate reserves for individually assessed loans | -152 | -10 | -192 | -17 | -35 | - | - | - | - | - | - | -406 |
| Assessment of homogenous clusters of loans with low value and similar credit risk | -29 | 0 | 0 | -33 | - | - | - | - | - | - | - | -62 |
| Loans at amortised cost after reserves, book value | 38,235 | 31,000 | 21,983 | 42,337 | 1,654 | 4,709 | 1,584 | 1,356 | 740 | 868 | 1,178 | 145,644 |
| – of which impaired loans ¹ | 146 | 157 | 184 | 62 | 112 | 14 | 37 | 0 | 1 | 0 | 0 | 713 |

¹ Impaired loans can be non-performing as well as performing loans.

| 31 December 2002, EURm | Denmark | Finland | Norway | Sweden | Poland and the Baltic countries | EU countries other | USA | Latin America | Asia | Other OECD | Non-OECD other | Total |
|---|---------|---------|--------|--------|---------------------------------|--------------------|-------|---------------|------|------------|----------------|---------|
| Loans at amortised cost before reserves | 35,116 | 29,758 | 24,966 | 43,814 | 1,159 | 6,569 | 2,514 | 898 | 932 | 908 | 1,259 | 147,893 |
| – of which impaired loans ¹ | 970 | 694 | 994 | 288 | 165 | 34 | 102 | - | 13 | - | - | 3,260 |
| Reserves | -876 | -441 | -514 | -217 | -40 | -17 | -36 | - | -12 | - | - | -2,153 |
| Specific reserves for individually assessed loans | -694 | -431 | -296 | -172 | -40 | -17 | -36 | - | -12 | - | - | -1,698 |
| Aggregate reserves for individually assessed loans | -153 | -10 | -218 | -10 | - | - | - | - | - | - | - | -391 |
| Assessment of homogenous clusters of loans with low value and similar credit risk | -29 | - | - | -35 | - | - | - | - | - | - | - | -64 |
| Loans at amortised cost after reserves, book value | 34,240 | 29,317 | 24,452 | 43,597 | 1,119 | 6,552 | 2,478 | 898 | 920 | 908 | 1,259 | 145,740 |
| – of which impaired loans ¹ | 94 | 253 | 480 | 71 | 125 | 17 | 66 | - | 1 | - | - | 1,107 |

¹ Impaired loans can be non-performing as well as performing loans.

Loans with transfer risk (Note 22, continued)

| EURm | 31 Dec 2003 | 31 Dec 2002 |
|--|----------------|----------------|
| Loans comprised by the transfer risk before transfer risk reserve | 1,295 | 1,583 |
| Reserves | | |
| Specific reserves for individually assessed loans ¹ | -76 | -101 |
| Total transfer risk reserve, book value | 1,219 | 1,482 |

¹ Total reserve for transfer risk amounts to EUR -99m (-130).

Reserves for off-balance-sheet items

| 31 December 2003, EURm | Credit loss risks (impaired) | Reserves for credit losses |
|------------------------|------------------------------------|----------------------------------|
| Contingent liabilities | 15 | 7 |
| Commitments | 0 | 0 |

| 31 December 2002, EURm | Credit loss risks (impaired) | Reserves for credit losses |
|------------------------|------------------------------------|----------------------------------|
| Contingent liabilities | 18 | 8 |
| Commitments | 0 | 0 |

Note 23:**Assets taken over for protection of claims**

| EURm | 31 Dec 2003 | 31 Dec 2002 |
|--|----------------|----------------|
| Current assets, book value | | |
| Land and buildings | 1 | 2 |
| Owner-occupied rights ¹ | 0 | 0 |
| Shares and other participations ^{1,2} | 1 | 26 |
| Other assets | 1 | 1 |
| Total | 3 | 29 |

¹ Stated under item Shares and participations, note 25.

² The shares in Pan Fish ASA have a book value of 0.

Note 24:**Bonds and other interest-bearing securities** ¹

| EURm | 31 Dec 2003 | 31 Dec 2002 |
|---------------------------|----------------|----------------|
| Current assets | | |
| Issued by public bodies | 7,171 | 5,752 |
| Issued by other borrowers | 12,470 | 14,197 |
| Fixed assets | | |
| Issued by other borrowers | 360 | 386 |
| Total | 20,001 | 20,335 |

Of which, claims on

associated undertakings

| | | |
|--|---|---|
| | - | - |
|--|---|---|

| | | |
|--------------------------------------|--------|--------|
| Total face value ² | 19,306 | 19,175 |
|--------------------------------------|--------|--------|

Difference between book and face value:

| | | |
|-----------------------------------|-----|-------|
| Book value higher than face value | 706 | 1,187 |
|-----------------------------------|-----|-------|

| | | |
|----------------------------------|----|-----|
| Book value lower than face value | -9 | -27 |
|----------------------------------|----|-----|

| | | |
|------------|-----|-------|
| Net | 697 | 1,160 |
|------------|-----|-------|

| | | |
|-------------------|--------|--------|
| Listed securities | 19,000 | 19,570 |
|-------------------|--------|--------|

| | | |
|---------------------|-------|-----|
| Unlisted securities | 1,001 | 765 |
|---------------------|-------|-----|

| | | |
|--------------|--------|--------|
| Total | 20,001 | 20,335 |
|--------------|--------|--------|

¹ Information about the criteria used to classify these securities is included in note 1 Accountings policies.

² Face value is the settlement amount on the maturity date.

Maturity information**Remaining maturity (book value)**

| | | |
|--|--------|--------|
| Maximum 1 year | 7,213 | 10,502 |
| 1-5 years | 7,311 | 6,434 |
| 5-10 years | 3,883 | 1,485 |
| More than 10 years | 1,594 | 1,914 |
| Total including portfolio schemes | 20,001 | 20,335 |

| | | |
|-----------------------------------|-----|-----|
| Average remaining maturity, years | 3.7 | 3.2 |
|-----------------------------------|-----|-----|

Issuer categories (Note 24, continued)

| EURm | Book value | | Fair value | | Amortised cost | |
|-------------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|
| | 31 Dec 2003 | 31 Dec 2002 | 31 Dec 2003 | 31 Dec 2002 | 31 Dec 2003 | 31 Dec 2002 |
| Current assets | | | | | | |
| Swedish government | 188 | 187 | 188 | 187 | 182 | 181 |
| Swedish municipalities | 2 | – | 2 | – | 2 | – |
| Swedish mortgage institutions | 2,428 | 1,733 | 2,424 | 1,733 | 2,415 | 1,716 |
| Other Swedish issuers | | | | | | |
| – Non-financial companies | 507 | 639 | 507 | 639 | 486 | 629 |
| – Financial companies | 451 | 54 | 451 | 54 | 460 | 52 |
| Foreign governments | 3,471 | 4,354 | 3,471 | 4,354 | 3,398 | 4,280 |
| Other foreign issuers | 12,594 | 12,986 | 12,598 | 12,988 | 12,216 | 12,456 |
| Total | 19,641 | 19,953 | 19,641 | 19,955 | 19,159 | 19,314 |
| Of which, subordinated (debentures) | 209 | 164 | – | – | – | – |
| | | | | | | |
| EURm | Book value | | Fair value | | Amortised cost | |
| | 31 Dec 2003 | 31 Dec 2002 | 31 Dec 2003 | 31 Dec 2002 | 31 Dec 2003 | 31 Dec 2002 |
| Financial fixed assets | | | | | | |
| Swedish government | – | – | – | – | – | – |
| Swedish municipalities | – | – | – | – | – | – |
| Swedish mortgage institutions | – | – | – | – | – | – |
| Other Swedish issuers | | | | | | |
| – Non-financial companies | – | – | – | – | – | – |
| – Financial companies | – | – | – | – | – | – |
| Foreign governments | – | – | – | – | – | – |
| Other foreign issuers | 360 | 382 | 360 | 388 | 360 | 382 |
| Total | 360 | 382 | 360 | 388 | 360 | 382 |
| Of which, subordinated (debentures) | – | – | – | – | – | – |

Note 25:**Shares and participations¹**

| EURm | 31 Dec 2003 | 31 Dec 2002 |
|--|----------------|----------------|
| Current assets | | |
| Shares in trading portfolio | 439 | 460 |
| Shares taken over for protection of claims | 1 | 26 |
| Other shares | 164 | 58 |
| Fixed assets | | |
| Other shares and participations ² | 44 | 52 |
| Total | 648 | 596 |
| Listed securities | 405 | 485 |
| Unlisted securities | 243 | 111 |
| Total | 648 | 596 |

Current assets

| EURm | Acquisition value | | Fair value | |
|--|-------------------|----------------|----------------|----------------|
| | 31 Dec 2003 | 31 Dec 2002 | 31 Dec 2003 | 31 Dec 2002 |
| Shares in trading portfolio | 439 | 460 | 439 | 633 |
| Shares taken over for protection of claims | 0 | 26 | 0 | 26 |
| Other shares | 165 | 58 | 165 | 58 |
| Total | 604 | 544 | 604 | 717 |

Fixed assets

| EURm | Acquisition value | | Fair value | |
|---------------------------------|-------------------|----------------|----------------|----------------|
| | 31 Dec 2003 | 31 Dec 2002 | 31 Dec 2003 | 31 Dec 2002 |
| Other shares and participations | 44 | 52 | 49 | 52 |
| Total | 44 | 52 | 49 | 52 |

¹ Information about the criteria used to classify the securities is included in note 1 Accounting policies.

² For a specification, see page 74.

Fixed assets

| EURm | 31 Dec 2003 | 31 Dec 2002 |
|---|----------------|----------------|
| Acquisition value at beginning of year | 61 | 63 |
| Acquisitions during the year | 5 | 2 |
| Sales during the year | -18 | -7 |
| Translation differences | -4 | 3 |
| Acquisition value at end of year | 44 | 61 |
| Accumulated write-downs at beginning of year | -9 | -8 |
| Sales/disposals during the year | 9 | - |
| Translation differences | - | -1 |
| Accumulated write-downs at end of year | 0 | -9 |
| Book value | 44 | 52 |

Note 26:**Shares in associated undertakings¹**

| EURm | 31 Dec 2003 | 31 Dec 2002 |
|--|----------------|----------------|
| Fixed assets | | |
| Financial institutions | 159 | 156 |
| Other | 251 | 371 |
| Total | 410 | 527 |
| Of which, listed securities | - | - |
| Acquisition value at beginning of year | 536 | 479 |
| Acquisitions during the year | 7 | 22 |
| Sales during the year | -114 | -5 |
| Share in earnings | 57 | 52 |
| Dividend received | -55 | -11 |
| Through mergers | -1 | - |
| Translation differences | -11 | -1 |
| Acquisition value at end of year | 419 | 536 |
| Accumulated write-downs at beginning of year | -9 | -7 |
| Write-downs during the year | - | -2 |
| Accumulated write-downs at end of year | -9 | -9 |
| Book value | 410 | 527 |

¹ Information about the criteria used to classify the securities is included in note 1 Accounting policies.

For a specification, see page 74.

Note 27:**Shares in group undertakings¹**

| EURm | 31 Dec 2003 | 31 Dec 2002 |
|--------------------------------|----------------|----------------|
| Fixed assets | | |
| Shares, financial institutions | 0 | - |
| Other ² | 11 | 11 |
| Total | 11 | 11 |

Of which, listed shares

| | | |
|--|-----|-----|
| | 0 | - |
| Acquisition value at beginning of year | 40 | 49 |
| Sales during the year | -2 | -9 |
| Reclassifications | 1 | - |
| Translation differences | 1 | 0 |
| Acquisition value at end of year | 40 | 40 |
| Accumulated write-downs at beginning of year | -29 | -29 |
| Accumulated write-downs at end of year | -29 | -29 |

For a specification, see page 75.

¹ Information about the criteria used to classify the securities is included in note 1 Accounting policies.

² Consolidated according to equity method

| | Domicile | Registration number | Book value EURm | Voting power of holding % |
|--|----------|------------------------|-----------------------|---------------------------------|
| Helsingin Hämeentien Holding (former Huoneistokeskus) | Helsinki | 0109040-7 | 8 | 100 |
| Others | - | - | 3 | - |
| Total | | | 11 | |

Note 28:**Balance sheet, insurance activities ¹**

| EURm | 31 Dec 2003 | 31 Dec 2002 |
|---|----------------|----------------|
| Assets | | |
| Intangible assets | 4 | 0 |
| Investments | | |
| Real estate holdings | 2,073 | 1,932 |
| Shares in group and associated undertakings | 154 | 31 |
| Shares | 3,174 | 2,642 |
| Interest-bearing financial instruments | 13,364 | 12,839 |
| of which intragroup transactions | -257 | 0 |
| Other investments | 33 | 25 |
| Investments, policyholders bearing the risk | 3,466 | 2,964 |
| Technical provisions, reinsurance | 1 | - |
| Receivables and bank balances | 527 | 539 |
| Other assets | 345 | 562 |
| of which intragroup transactions | -4 | 0 |
| Total assets | 22,880 | 21,534 |
| Shareholders' equity, provisions and liabilities | | |
| Shareholders' equity | 1,056 | 1,316 |
| Subordinated loans | 0 | 0 |
| Technical provisions | | |
| Life insurance provisions | 16,643 | 16,118 |
| Outstanding claims provisions | 275 | 244 |
| Collective bonus potential | 830 | 510 |
| Technical provisions, policyholders bearing the investment risk | 3,466 | 2,963 |
| Other provisions and liabilities | 890 | 383 |
| of which intragroup transactions | -280 | 0 |
| Total shareholders' equity, provisions and liabilities | 22,880 | 21,534 |

¹ Excluding Nordea Life Assurance I Sweden AB (publ), see note 50.

Note 29:**Intangible fixed assets**

| EURm | 31 Dec 2003 | 31 Dec 2002 |
|--|----------------|----------------|
| Group goodwill ¹ | | |
| Nordea Bank Danmark A/S | 439 | 468 |
| Nordea Bank Norge ASA | 982 | 1,193 |
| Nordea Bank Sweden AB (publ) | 181 | 202 |
| Kansallisbank | 25 | 38 |
| Nordea Bank Polska S.A. | 56 | 62 |
| Insurance companies | 268 | 292 |
| Other Group goodwill | 77 | 104 |
| Group goodwill, total | 2,028 | 2,359 |
| Other intangible assets ³ | 62 | 68 |
| Total | 2,090 | 2,427 |
| | 31 Dec 2003 | 31 Dec 2002 |
| Group goodwill ¹ | | |
| Acquisition value at beginning of year | 2,789 | 2,738 |
| Acquisitions during the year | 2 | 63 |
| Sales during the year | -1 | -172 |
| Translation differences | -185 | 160 |
| Acquisition value at end of year | 2,605 | 2,789 |
| Accumulated amortisation at beginning of year | -430 | -278 |
| Amortisation according to plan for the year ² | -162 | -171 |
| Accumulated amortisation sold goodwill | 1 | 23 |
| Translation differences | 19 | -4 |
| Accumulated amortisation at end of year | -572 | -430 |
| Accumulated write-downs at beginning of year | - | - |
| Write-downs during the year | -5 | - |
| Accumulated write-downs at end of year | -5 | - |
| Planned residual value/book value | 2,028 | 2,359 |

Other intangible assets

| | | |
|---|-----------|-----------|
| Acquisition value at the beginning of the year | 97 | 52 |
| Acquisitions during the year | 26 | 50 |
| Sales/disposals during the year | -6 | - |
| Translation differences | -6 | -5 |
| Acquisition value at the end of the year | 111 | 97 |
| Accumulated amortisation at the beginning of the year | -29 | -18 |
| Amortisation according to plan for the year | -23 | -16 |
| Accumulated amortisation on sales/disposals during the year | 3 | - |
| Translation differences | 0 | 5 |
| Accumulated amortisation at the end of the year | -49 | -29 |
| Planned residual value/book value | 62 | 68 |

¹ Excluding goodwill in associated undertakings.

² Excluding amortisation from companies accounted for under the equity method.

³ Refers mainly to computer software licenses and improvements to rented premises.

Note 30:**Tangible assets**

| EURm | 31 Dec 2003 | 31 Dec 2002 |
|--------------------------------|----------------|----------------|
| Current assets | 1 | 3 |
| Fixed assets | 825 | 1,871 |
| Of which buildings for own use | 499 | 1,280 |
| Total | 826 | 1,874 |

Current assets

| | | |
|--|----------|----------|
| Taken over for protection of claims ¹ | | |
| Land and buildings | 1 | 2 |
| Other | 0 | 1 |
| Total | 1 | 3 |

¹ See note 23 for Assets taken over for protection of claims.

Fixed assets

| | | |
|--|-------|-------|
| Equipment | | |
| Acquisition value at beginning of year | 1,094 | 1,033 |
| Acquisitions during the year | 97 | 287 |
| Sales/disposals during the year | -134 | -226 |
| Translation differences | 18 | - |
| Acquisition value at end of year | 1,075 | 1,094 |

| | | |
|---|------|------|
| Accumulated depreciation at beginning of year | -761 | -671 |
| Sales/disposals during the year | 94 | 57 |
| Depreciations according to plan for the year | -115 | -147 |
| Translation differences | -58 | - |
| Accumulated depreciation at end of year | -840 | -761 |

| | | |
|--|------------|------------|
| Planned residual value/book value | 235 | 333 |
|--|------------|------------|

Land and buildings

| | | |
|--|--------|-------|
| Acquisition value at the beginning of the year | 2,082 | 2,197 |
| Acquisitions during the year | 41 | 103 |
| Sales/disposals during the year | -1,139 | -233 |
| Reclassifications | 0 | 15 |
| Translation differences | -54 | - |
| Acquisition value at end of year | 930 | 2,082 |

| | | |
|---|------|------|
| Accumulated depreciation at beginning of year | -454 | -497 |
| Sales/disposals during the year | 321 | 67 |
| Depreciations according to plan for the year | -18 | -24 |
| Translation differences | 10 | - |
| Accumulated depreciation at end of year | -141 | -454 |

| | | |
|--|------|-----|
| Accumulated write-downs at beginning of the year | -90 | -90 |
| Sales/disposals during the year | 47 | - |
| Write-downs during the year | -162 | - |
| Translation differences | 6 | - |
| Accumulated write-downs at the end of the year | -199 | -90 |

| | | |
|--|------------|--------------|
| Planned residual value/book value | 590 | 1,538 |
|--|------------|--------------|

| | | |
|---|-----|-----|
| Book value on buildings, Swedish properties | 270 | 280 |
| Book value on land, Swedish properties | 27 | 35 |
| Tax value on buildings, Swedish properties | 239 | 313 |
| Tax value on land, Swedish properties | 39 | 46 |
| Market value, investment properties | 890 | |

Note 31:**Other assets, banking**

| EURm | 31 Dec 2003 | 31 Dec 2002 |
|--|----------------|----------------|
| Derivatives | | |
| Interest rate | 11,322 | 8,666 |
| Foreign exchange | 7,421 | 4,678 |
| Equity | 182 | 0 |
| Other | 16 | 237 |
| Claims on securities settlement proceeds | 1,200 | 987 |
| Other | 932 | 937 |
| Total | 21,073 | 15,505 |

Note 32:**Prepaid expenses and accrued income**

| EURm | 31 Dec 2003 | 31 Dec 2002 |
|-------------------------|----------------|----------------|
| Accrued interest income | 1,751 | 1,567 |
| Other accrued income | 200 | 259 |
| Other prepaid expenses | 44 | 46 |
| Total | 1,995 | 1,872 |

Note 33:**Investments, customers bearing the risk**

Nordea Bank Danmark A/S's liabilities include customers' portfolio schemes, the return on which correlates directly with the assets financed by these portfolio schemes. Since the assets legally belong to the bank, these assets and liabilities are included in the Group's balance sheet. A breakdown is shown below:

| EURm | 31 Dec 2003 | 31 Dec 2002 |
|---|----------------|----------------|
| Assets | | |
| Loans and advance to credit institutions | 375 | 197 |
| Bonds and other interest-bearing securities | 1,548 | 1,651 |
| Shares and participations | 1,262 | 1,022 |
| Prepaid expenses and accrued income | 0 | 13 |
| Other assets, banking | 22 | 26 |
| Total assets | 3,207 | 2,909 |

Liabilities

| | | |
|---|--------------|--------------|
| Deposits and borrowings from the public | 3,178 | 2,881 |
| Other liabilities, banking | 21 | 28 |
| Accrued expenses and prepaid income | 8 | 0 |
| Total liabilities | 3,207 | 2,909 |

| | | |
|---|-----|------|
| Return to participants in portfolio schemes | 222 | -472 |
|---|-----|------|

Note 34:**Deposits by credit institutions**

| EURm | 31 Dec 2003 | 31 Dec 2002 |
|---------------------------|----------------|----------------|
| Central banks | 3,575 | 2,921 |
| Other banks | 14,260 | 13,120 |
| Other credit institutions | 10,918 | 9,921 |
| Total | 28,753 | 25,962 |

Of which, liabilities to associated companies 126 142

Maturity information**Remaining maturity (book value)**

| | | |
|-------------------|---------------|---------------|
| Payable on demand | 5,693 | 3,496 |
| Maximum 3 months | 19,394 | 15,894 |
| 3 months-1 year | 3,367 | 6,212 |
| 1-5 years | 79 | 112 |
| More than 5 years | 220 | 248 |
| Total | 28,753 | 25,962 |

Average remaining maturity, years 0.3 0.3

Note 35:**Deposits and borrowings from the public**

| EURm | 31 Dec 2003 | 31 Dec 2002 |
|----------------------------|----------------|----------------|
| Deposits from the public | 93,141 | 91,663 |
| Borrowings from the public | 2,415 | 2,514 |
| Total | 95,556 | 94,177 |

Of which, liabilities to associated undertakings 5 -

Deposits are defined as funds in deposit accounts covered by the government deposit guarantee but also including amounts in excess of the individual amount limits. Individual pension savings (IPS) are also included. Portfolio schemes in Nordea Bank Danmark A/S of EUR 3,178m (EUR 2,881m) are also included in Deposits (note 33).

Maturity information, Deposits**Remaining maturity (Book value)**

| | | |
|-------------------|---------------|---------------|
| Payable on demand | 43,146 | 60,419 |
| Maximum 3 months | 41,621 | 22,155 |
| 3 months-1 year | 2,461 | 3,118 |
| 1-5 years | 1,185 | 1,232 |
| More than 5 years | 4,728 | 4,739 |
| Total | 93,141 | 91,663 |

Average remaining maturity, years 0.6 0.6

Maturity information, Borrowings**Remaining maturity (book value)**

| | | |
|-------------------|--------------|--------------|
| Payable on demand | 154 | 4 |
| Maximum 3 months | 2,012 | 2,198 |
| 3 months-1 year | 41 | 57 |
| 1-5 years | 208 | 236 |
| More than 5 years | 0 | 19 |
| Total | 2,415 | 2,514 |

Average remaining maturity, years 0.2 0.3

Note 36:**Debt securities in issue etc**

| EURm | 31 Dec 2003 | 31 Dec 2002 |
|-------------------------|----------------|----------------|
| Certificates of deposit | 16,158 | 21,779 |
| Commercial papers | 7,910 | 2,118 |
| Bond loans | 39,662 | 37,961 |
| Other | 650 | 0 |
| Total | 64,380 | 61,858 |

Of which, liabilities to associated undertakings - -

Maturity information, Debt securities in issue**Remaining maturity (book value)**

| | | |
|--------------------|---------------|---------------|
| Maximum 1 year | 33,652 | 31,902 |
| 1-5 years | 19,302 | 16,189 |
| 5-10 years | 228 | 331 |
| More than 10 years | 10,548 | 11,318 |
| Total | 63,730 | 59,740 |

Average remaining maturity, years 4.5 5.3

Maturity information, Other**Remaining maturity (book value)**

| | | |
|-------------------|------------|--------------|
| Payable on demand | - | - |
| Maximum 3 months | 230 | 0 |
| 3 months-1 year | 299 | 1,816 |
| 1-5 years | 121 | 302 |
| More than 5 years | - | - |
| Total | 650 | 2,118 |

Average remaining maturity, years 0.7 0.5

Note 37:**Other liabilities, banking**

| EURm | 31 Dec 2003 | 31 Dec 2002 |
|---|----------------|----------------|
| Derivatives | | |
| Interest rate | 11,241 | 8,935 |
| Foreign exchange | 8,466 | 5,536 |
| Equity | 173 | 0 |
| Other | 38 | 201 |
| Liabilities on securities settlement proceeds | 1,101 | 793 |
| Sold, not held, securities | 5,454 | 6,898 |
| Customer withholding taxes | 27 | 63 |
| Postal and bank giro | 135 | 146 |
| Accounts payable | 60 | 118 |
| Other | 4,474 | 3,333 |
| Total | 31,169 | 26,023 |

Note 38:**Accrued expenses and prepaid income**

| EURm | 31 Dec 2003 | 31 Dec 2002 |
|------------------------|----------------|----------------|
| Accrued interest | 1,549 | 1,470 |
| Other accrued expenses | 404 | 357 |
| Prepaid income | 132 | 420 |
| Total | 2,085 | 2,247 |

Note 39:

Provisions

| EURm | 31 Dec 2003 | 31 Dec 2002 |
|--|----------------|----------------|
| Reserve for restructuring costs | 8 | 20 |
| Transfer risks, guarantees (see note 22) | 23 | 29 |
| Pensions | 298 | 315 |
| Other | 92 | 97 |
| Total | 421 | 461 |

Provisions

| | Restructuring | Transfer risks | Pensions | Other | Total |
|-------------------------------|---------------|----------------|------------|-----------|------------|
| Balance at beginning of year | 20 | 29 | 315 | 97 | 461 |
| New provisions made | - | 0 | - | 3 | 3 |
| Provisions utilised | -12 | 0 | -17 | -8 | -37 |
| Reversals | 0 | -6 | - | - | -6 |
| Balance at end of year | 8 | 23 | 298 | 92 | 421 |

| EURm | Fund assets, fair value | |
|---|-------------------------|-------|
| | 2003 | 2002 |
| Pension funds | 1,777 | 1,671 |
| Of which, related to the parent company | 11 | 9 |

| EURm | Pension liabilities | |
|---|---------------------|-------|
| | 2003 | 2002 |
| Pension funds | 1,720 | 1,637 |
| Of which, related to the parent company | 11 | 9 |

Pension obligations

Accounting for pension obligations have so far followed national GAAP. Net of assets in the Group's pension funds/foundations, these obligations resulted in a net liability of EUR 298m being recognised on the balance sheet at the end of 2003. The funded status shows a deficit of EUR 366m. The difference of EUR 68m is partly reflecting unrecognised surpluses in funds/foundations – mainly in Finland – and an accumulated difference between actuarial assumptions and actual outcome in Norway.

Pension obligations according to National GAAP 2003

| EUR m | Swe | Nor | Fin | Den | Total |
|--|------------|------------|-----------|-----------|------------|
| Pension obligations | 907 | 530 | 722 | 84 | 2,243 |
| Assets | 784 | 274 | 737 | 82 | 1,877 |
| Funded status – surplus/ deficit(-) | -123 | -256 | 15 | -3 | -366 |
| – of which surplus/ deficit(-) not recognised on balance sheet | 5 | -129 | 34 | 8 | -83 |
| Provision for SSC ¹ | - | -15 | - | - | 15 |
| Net liability on balance sheet | 128 | 141 | 19 | 10 | 298 |

¹ Social security contribution (SSC) in Norway.

Pension plans

Nordea has pension obligations from defined benefit plans in all Nordic countries with the predominant share in Sweden, Norway and Finland. The plans in Finland are closed to new employees and pensions for new employees are instead based on defined contribution arrangements as in Denmark. Defined contribution plans are not reflected on the balance sheet. Furthermore, Nordea also contributes to public pension plans.

All defined benefit pension plans are final salary plans. The major plans in each country are funded schemes covered by assets in pension funds/foundations. Some other pension plans are recognised directly on the balance sheet as a liability.

| Funded schemes | Swe | Nor | Fin ¹ | Den |
|--------------------|--------|-------|------------------|-----|
| Members | 19,483 | 5,898 | 17,603 | 50 |
| Average member age | 52 | 56 | 54 | 69 |

¹ Numbers are combined for Finnish fund and foundation.

Asset composition

The combined return on assets in 2003 was around 9% reflecting favorable markets and a cautious asset allocation. At the end of 2003, the equity exposure in pension funds/foundations represented 26% of total assets.

| Funded schemes | Swe | Nor | Fin | Den | Total |
|--------------------|-----|-----|-----|-----|-------|
| Equity | 23% | 16% | 36% | 13% | 26% |
| Bonds | 77% | 67% | 61% | 87% | 70% |
| Real estate | - | 17% | 3% | - | 4% |
| Nordea shares | - | - | 12% | - | 4% |
| Nordea real estate | - | - | 3% | - | 1% |

(Note 39, continued)

RR29 pension calculations and assumptions

The implementation of RR29 will lead to changes in the way the value of the pension obligations (PBO) and pension costs are calculated. RR29 calculations performed by external liability calculators will be based on the actuarial assumptions fixed for each of the Group's pension plans.

| Assumptions | Swe | Nor | Fin | Den |
|------------------------------------|------|------|------|------|
| Discount rate | 5.0% | 5.0% | 5.0% | 5.0% |
| Salary increase | 3.0% | 3.0% | 3.0% | 3.0% |
| Inflation | 2.0% | 2.0% | 2.0% | 2.0% |
| Exp. return on assets before taxes | 6.0% | 6.0% | 6.5% | 6.0% |

Calculations according to RR29 can differ substantially compared to earlier applied national GAAP.

Opening net liabilities under RR29 totals EUR 554m and are higher than under national GAAP. This is mainly because of the change to market based calculations and because the deficit previously not recognised on balance sheet are now included.

Pension obligations according to RR29 January 1, 2004

| EUR m | Swe | Nor | Fin | Den | Total |
|---------------------------------------|------------|------------|-----------|----------|------------|
| Pension obligations | 937 | 553 | 830 | 92 | 2,412 |
| Assets ¹ | 784 | 290 | 737 | 89 | 1,900 |
| Funded status – surplus/deficit(-) | -153 | -263 | -93 | -4 | -512 |
| Provision for SWT/SSC ² | -6 | -36 | - | 1 | -41 |
| Net liability on balance sheet | 159 | 299 | 93 | 3 | 554 |
| Of which related to unfunded plans | 128 | 122 | 68 | 11 | 329 |

¹ The difference to the EUR 1.877m in total assets shown under national GAAP reflect a different accounting treatment regarding certain assets.

² Provision on difference to national GAAP for Swedish Special wage tax (SWT) and social security contribution (SSC) in Norway and Denmark.

Equity reduction

The change of accounting principle for pension obligations creates a transitional value. The transitional value is equal to opening liabilities under RR29 of EUR 554m minus the net liability on balance sheet at the end of 2003 of EUR 298m under national GAAP. The difference of EUR 256m will be taken immediately as a one-off reduction of the Group's equity. After deferred taxes, EUR 183m will be the net reduction of the Group's equity.

Pension costs

In the future, the Group's pension cost on defined benefit plans will depend on the applied actuarial assumptions. Pensions paid or contributions to pension funds/foundations will not be cost items. Pension costs will consist of service and interest cost, expected return on assets, recognised actuarial gains/losses arising from changed assumptions and SWT/SSC.

Premiums/expenses and related SWT/SSC paid to defined contribution arrangements and to public pension plans are added to the pension cost on defined benefit plans to get total pension costs. At large, total pension costs are expected to be at the same level as in 2003.

Note 40:

Subordinated liabilities

| EURm | 31 Dec 2003 | 31 Dec 2002 |
|--------------------------------------|--------------|--------------|
| Dated subordinated debenture loans | 4,060 | 4,747 |
| Undated subordinated debenture loans | 775 | 1,003 |
| Hybrid capital loans | 280 | 378 |
| Other subordinated loans | - | - |
| Total | 5,115 | 6,128 |

Of which, liabilities to associated undertakings - -

These debenture loans are subordinated to other liabilities. Dated debenture loans entitle the lender to payment before undated subordinated loans and hybrid capital loans. Within each respective category, the loans entitle lenders to equal payment rights.

As of 31 December, 2003, only two loans exceeded 10% of total outstanding volume. Both were issued by Nordea Bank Sweden AB (publ) and have the following terms

| Year of issue / maturity | Nom. value | Book value EURm | Interest rate (coupon) |
|--------------------------|------------|-----------------|------------------------|
| 2000 / 2010 | EURm 600 | 598 | 6.00 % |
| 2002 / 2012 | USDm 800 | 636 | 5.25 % |

Note 41:**Shareholders' equity**

| | EURm 2003 | EURm 2002 |
|---|---------------|---------------|
| Restricted | | |
| Share capital | 1,160 | 1,183 |
| Share premium account | 4,284 | 4,284 |
| Reserve for unrealised gains ¹ | 18 | 26 |
| Others restricted reserves | 593 | 563 |
| Unrestricted | | |
| Free fund | 927 | 1,362 |
| Retained profits | 3,705 | 3,592 |
| Net profit for the year | 1,490 | 887 |
| Total | 12,177 | 11,897 |
| ¹ Of which, pertaining to | | |
| Interest-bearing securities | 101 | 78 |
| Equity-related instruments | -43 | -15 |
| Currency-related instruments | -33 | -29 |
| Allocations (deferred tax) | -7 | -8 |
| Reserve for unrealised gains | 18 | 26 |

Description of items in the shareholders' equity is included in Note 1 Accounting policies.

Change in share capital

| | Nominal value per share EUR | Total number of shares | Share capital EUR |
|---|-----------------------------------|---------------------------|-------------------------|
| Opening balance | 0.39632 | 2,985,116,227 | 1,183,054,233.68 |
| 7 October -03 Reduction ¹ | | -57,008,000 | -22,593,410.56 |
| Closing balance | 0.39632 | 2,928,108,227 | 1,160,460,823.12 |

¹ Retirement of shares repurchased and held by Nordea Bank AB (publ).

Dividends per share

Final dividends are not accounted for until they have been ratified at the Annual General Meeting. At the meeting on 31 March 2004, a dividend in respect of 2003 of EUR 0.25 per share (2002 actual dividend EUR 0.23 per share) amounting to a total of EUR 711,624,931.75 (2002 actual 673,464,892.21) is to be proposed. The financial statements for the year ended 31 December 2003 do not reflect this resolution, which will be accounted for in shareholders' equity as an appropriation of retained profits in the year ending 31 December 2004.

Note 42:**Assets pledged as security for own liabilities**

| EURm | 31 Dec 2003 | 31 Dec 2002 |
|---|----------------|----------------|
| Assets pledged for own liabilities, book value | | |
| Lease agreements | 222 | 231 |
| Securities etc | 32,093 | 24,732 |
| Other pledged assets | 63 | 101 |
| Total | 32,378 | 25,064 |

The above pledges pertain to the following liability and commitment items, book value

| | | |
|---|---------------|---------------|
| Deposits by credit institutions | 20,929 | 17,649 |
| Deposits and borrowings from the public | 5,752 | 5,591 |
| Debt securities in issue etc | 0 | 0 |
| Other liabilities and commitments | 2,447 | 103 |
| Total | 29,128 | 23,343 |

Note 43:**Other assets pledged**

| EURm | 31 Dec 2003 | 31 Dec 2002 |
|--|----------------|----------------|
| Other assets pledged ¹, book value | | |
| Lease agreements | 0 | 0 |
| Securities etc | 5,782 | 2,818 |
| Other assets pledged | 0 | 0 |
| Total | 5,782 | 2,818 |

The above pledges ² pertain to the following liability and commitment items, book value

| | | |
|---|--------------|--------------|
| Deposits by credit institutions | 5,009 | 36 |
| Deposits and borrowings from the public | 58 | 0 |
| Debt securities in issue etc. | 0 | 0 |
| Other liabilities and commitments | 696 | 1,069 |
| Total | 5,763 | 1,105 |

¹ Collaterals pledged on behalf of other items other than the company's own liabilities, e.g. On behalf of a third party or on behalf of the company's own contingent liabilities is accounted for under this item.

² For undertakings of the company itself or for a third party.

Note 44:**Contingent liabilities**

| EURm | 31 Dec 2003 | 31 Dec 2002 |
|--|----------------|----------------|
| Guarantees | | |
| Loan guarantees | 2,418 | 2,192 |
| Other guarantees | 9,523 | 11,779 |
| Documentary credits | | |
| Unutilised irrevocable import documentary credits and confirmed export documentary credits | 1,350 | 1,543 |
| Other contingent liabilities | 321 | 62 |
| Total | 13,612 | 15,576 |

Note 45:**Commitments**

| EURm | 31 Dec 2003 | 31 Dec 2002 |
|---|------------------|------------------|
| Future payment obligations | 562 | 0 |
| Other interest rate, equity and foreign exchange derivatives | 1,333,962 | 1,105,141 |
| Credit commitments | 19,820 | 14,389 |
| Unutilised portion of approved overdraft facilities | 37,161 | 15,645 |
| Other commitments | 910 | 967 |
| Total | 1,392,415 | 1,136,142 |

Note 46:**Capital adequacy**

| EURm | 31 Dec 2003 | 31 Dec 2002 |
|---|----------------|----------------|
| Calculation of total capital base | | |
| Tier 1 capital (net after deduction of goodwill) | 9,754 | 9,612 |
| of which hybrid capital | 280 | 378 |
| Tier 2 capital | 4,473 | 5,507 |
| of which perpetual subordinated loans | 775 | 1,002 |
| Deduction ¹ | -1,698 | -1,755 |
| Total capital base² | 12,529 | 13,364 |

**Risk-weighted amount for credit
and market risks**

| | | |
|-----------------------------------|----------------|----------------|
| Credit risks as specified below | 124,658 | 125,881 |
| Market risks as specified below | 9,738 | 8,789 |
| Total risk-weighted amount | 134,396 | 134,670 |

| | | |
|---------------------------------|-----|-----|
| Tier 1 capital ratio, % | 7.3 | 7.1 |
| Total capital adequacy ratio, % | 9.3 | 9.9 |

¹ Less the book value of unconsolidated shareholdings and subordinated debenture holdings in insurance companies and other financial institutions that require the consent of the Swedish Financial Supervisory Authority.

² See note 40; Hybrid capital loans are included in Tier 1 capital and supplementary capital includes the undated subordinated loans and the dated subordinated loans after deduction for short remaining maturities. Enlarged capital base includes dated subordinated loans with original maturity at least 5 years.

Specification of risk-weighted amounts, credit risks

| EURm, end of 2003 | Items in the balance sheet | |
|----------------------|----------------------------|-------------------|
| | Reported | Risk- weighted |
| A 0% | 104,846 | 0 |
| B 20% | 16,910 | 3,382 |
| C 50% | 55,005 | 27,503 |
| D 100% | 80,241 | 80,241 |
| Total | 257,002 | 111,126 |

Off-balance-sheet items

| EURm, end of 2003 | Nominal | Adjusted | Risk- weighted | Total risk- weighted assets |
|----------------------|----------------|---------------|-------------------|-----------------------------------|
| A 0% | 16,727 | 2,619 | 0 | 0 |
| B 20% | 46,715 | 2,520 | 504 | 3,886 |
| C 50% | 1,253 | 429 | 214 | 27,717 |
| D 100% | 65,173 | 12,813 | 12,814 | 93,055 |
| Total | 129,868 | 18,381 | 13,532 | 124,658 |

Risk categories include:

- A Claim on, or guarantee by a government/central bank within the OECD or a Swedish local government.
- B Claim on, or guarantee by local governments or banks/financial institutions within the OECD, as well as short-term receivables from other banks/financial institutions.
- C Claim backed by mortgages on residential property.
- D Other assets.

Specification of risk-weighted amounts, market risks

| EURm | 31 Dec 2003 | 31 Dec 2002 |
|---|----------------|----------------|
| Interest rate risks | | |
| of which for specific risk | 3,166 | 2,512 |
| of which for general risk | 2,848 | 2,399 |
| Share price risks | | |
| of which for specific risk | 149 | 187 |
| of which for general risk | 281 | 407 |
| Exceeding of large exposures | | |
| Settlement risks | 58 | 61 |
| Counterparty risks and other risks | 3,164 | 3,040 |
| Exchange rate risks | 38 | 101 |
| Risks according to VAR calculation | | |
| Commodity risks | 34 | 82 |
| Total | 9,738 | 8,789 |

Note 47:**Derivatives**

| | Reported in the balance sheet | | | Not reported in the balance sheet | | |
|---|-------------------------------|---------------------|---------------|-----------------------------------|---------------------|------------|
| | Total nom amount | Book value Positive | Negative | Total nom amount | Fair value Positive | Negative |
| Interest rate derivatives | | | | | | |
| Interest rate swaps | 510,680 | 9,145 | 9,146 | 61,562 | 518 | 310 |
| FRAs | 199,320 | 249 | 241 | 12 | 0 | 0 |
| Interest rate futures | 31,293 | 62 | 73 | | | |
| Options written | 99,350 | 0 | 1,781 | | | |
| Options bought | 103,511 | 1,866 | 0 | | | |
| Total | 944,154 | 11,322 | 11,241 | 61,574 | 518 | 310 |
| Of which cleared | 25,305 | 57 | 39 | 0 | 0 | 0 |
| Equity derivatives | | | | | | |
| Futures and forwards | 324 | 9 | 13 | | | |
| Options written | 1,564 | 10 | 157 | 1,713 | 26 | 150 |
| Options bought | 1,562 | 163 | 3 | 1,771 | 150 | 26 |
| Total | 3,450 | 182 | 173 | 3,484 | 176 | 176 |
| Of which cleared | 3,199 | 48 | 30 | 0 | 0 | 0 |
| Foreign exchange related derivatives | | | | | | |
| Currency and interest rate swaps | 50,176 | 1,637 | 1,620 | 9,522 | 276 | 207 |
| Currency forwards | 226,199 | 5,547 | 6,629 | 6,392 | 1 | 10 |
| Options written | 11,537 | 0 | 217 | 22 | 0 | 3 |
| Options bought | 10,197 | 237 | 0 | | | |
| Total | 298,109 | 7,421 | 8,466 | 15,936 | 277 | 220 |
| Of which cleared | 0 | 0 | 0 | 0 | 0 | 0 |
| Other derivatives | | | | | | |
| Futures and forwards | 38 | 0 | 2 | | | |
| Options written | 69 | 0 | 0 | | | |
| Options bought | 60 | 0 | 0 | | | |
| Other | 4,089 | 16 | 36 | | | |
| Total | 4,256 | 16 | 38 | 3,002 | 0 | 1 |
| Of which cleared | 0 | 0 | 0 | 0 | 0 | 0 |
| Total derivatives, EURm | 1,249,969 | 18,941 | 19,918 | 83,996 | 971 | 707 |
| Of which cleared | 28,504 | 105 | 69 | 0 | 0 | 0 |

The majority of the Group's derivative holdings are reported in the balance sheet and adjusted to fair value with positive fair value adjustments being reported as other assets and negative fair value adjustments as other liabilities. Deferred gains and losses for derivatives not reported in the balance sheet have offsetting differences between the fair value and the book value for the respective items which are recorded in the balance sheet.

The agreements between Nordea and its counterparties determine whether a contract is affected by netting or not. There are two major alternatives, firstly through standardised ISDA agreements, or secondly bilateral agreements.

See note 1 Accounting policies for further information.

Note 48:**Assets and liabilities at fair value**

| | EURm Current assets | | EURm Fixed assets | | EURm Total assets | |
|--|------------------------|---------------|----------------------|----------------|----------------------|----------------|
| | Book value | Fair value | Book value | Fair value | Book value | Fair value |
| 31 December 2003 | | | | | | |
| Assets | | | | | | |
| Cash and balances at central bank | 1,748 | 1,748 | | | 1,748 | 1,748 |
| Treasury bills and other eligible bills | 12,016 | 12,035 | | | 12,016 | 12,035 |
| Loans and advances to credit institutions | | | 29,037 | 29,150 | 29,037 | 29,150 |
| Lending | | | 145,644 | 146,557 | 145,644 | 146,557 |
| Bonds and other interest-bearing instruments | 19,641 | 19,645 | 360 | 360 | 20,001 | 20,005 |
| Shares and participations | 604 | 604 | 44 | 44 | 648 | 648 |
| Shares in associated undertakings | | | 410 | 410 | 410 | 410 |
| Shares in Group undertakings | | | 11 | 11 | 11 | 11 |
| Assets, insurance | 22,880 | 22,880 | | | 22,880 | 22,880 |
| Intangible assets | | | 2,090 | 2,090 | 2,090 | 2,090 |
| Tangible assets | 1 | 1 | 825 | 1,125 | 826 | 1,126 |
| Other assets, banking | 2,934 | 2,934 | 18,743 | 19,714 | 21,677 | 22,648 |
| Prepaid expenses and accrued income | 1,995 | 1,995 | | | 1,995 | 1,995 |
| Investments, customers bearing the risk | 3,207 | 3,207 | | | 3,207 | 3,207 |
| Total assets | 65,026 | 65,049 | 197,164 | 199,461 | 262,190 | 264,510 |

| | Book value | Fair value |
|--|----------------|----------------|
| Liabilities | | |
| Deposits by credit institutions | 28,753 | 28,827 |
| Deposits and borrowings to the public | 95,556 | 95,787 |
| Debt securities in issue etc | 64,380 | 64,963 |
| Liabilities, insurance | 21,824 | 21,824 |
| Other liabilities, banking | 31,871 | 32,586 |
| Accrued expenses and prepaid income | 2,085 | 2,085 |
| Provisions | 421 | 421 |
| Subordinated liabilities | 5,115 | 5,188 |
| Total liabilities | 250,005 | 251,681 |
| Not reported in the balance sheet | | |
| Derivatives, positive fair value | | 971 |
| Derivatives, negative fair value | | -707 |
| Derivatives, net | | 264 |

In the balance sheet, financial positions are valued at fair value, with five exceptions: securities classified as financial fixed assets, instruments included in hedge accounting, properties and other fixed assets and capital investment shares. The summary above shows the book value and adjustment to fair value at 31 December 2003. In revaluation of loans, deposits and borrowings, adjustment is made for the value of the fixed interest term, that is the change in value as a result of changes in the market interest rate. The discount rates used are based on the market rate for each term. Securities are revalued at the market price or estimated market price. Properties are valued at estimated market price. By applying the above valuation method, the gross effects of applying hedge accounting and revaluation of financial fixed assets are shown. The reported net adjustment does not include the surplus value in pension funds.

It should be noted that the calculation is not a market valuation of Nordea.

Note 49:**Assets and liabilities in foreign currencies**

| 31 December 2003, EURbn | EUR | SEK | DKK | NOK | USD | Others | Total |
|---|-------------|-------------|--------------|-------------|-------------|------------|--------------|
| Assets | | | | | | | |
| Treasury bills and other eligible bills | 2.4 | 3.7 | 4.6 | 1.2 | 0.0 | 0.1 | 12.0 |
| Loans and advances to credit institutions | 5.9 | 7.2 | 10.1 | 0.9 | 2.7 | 2.3 | 29.1 |
| Lending | 39.4 | 41.5 | 34.3 | 18.9 | 7.5 | 4.0 | 145.6 |
| Bonds and other interest-bearing securities | 8.7 | 3.4 | 6.5 | 0.2 | 0.7 | 0.5 | 20.0 |
| Other assets | 13.1 | 7.2 | 26.0 | 3.2 | 4.5 | 1.5 | 55.5 |
| Total assets | 69.5 | 63.0 | 81.5 | 24.4 | 15.4 | 8.4 | 262.2 |
| Liabilities, provisions and shareholders' equity | | | | | | | |
| Deposits by credit institutions | 9.9 | 4.2 | 5.8 | 1.0 | 5.8 | 2.1 | 28.8 |
| Deposits and borrowings from the public | 31.8 | 24.2 | 20.7 | 12.2 | 4.8 | 1.9 | 95.6 |
| Debt securities in issue etc | 10.7 | 15.7 | 16.6 | 3.0 | 13.7 | 4.7 | 64.4 |
| Provisions | 0.1 | 0.2 | 0.0 | 0.1 | 0.0 | 0.0 | 0.4 |
| Subordinated liabilities | 1.8 | 0.0 | 0.0 | 0.0 | 2.8 | 0.5 | 5.1 |
| Other liabilities and shareholders' equity | 22.2 | 11.4 | 25.7 | 2.6 | 5.6 | 0.4 | 67.9 |
| Total liabilities, provisions and shareholders' equity | 76.5 | 55.7 | 68.8 | 18.9 | 32.7 | 9.6 | 262.2 |
| Position not reported in the balance sheet | 6.4 | -7.3 | -12.3 | -5.4 | 17.2 | 1.4 | 0.0 |
| Net position, currencies | -0.6 | 0.0 | 0.4 | 0.1 | -0.1 | 0.2 | 0.0 |

Note 50:**Unconsolidated Group undertaking**

| EURm | 2003 | 2002 |
|---|----------|----------|
| Nordea Life Assurance I Sweden AB (publ) | | |
| Income statement | | |
| Premiums written, net of reinsurance | 111 | 132 |
| Investment, income | 67 | 52 |
| Unrealised investments gains | 7 | 0 |
| Claims incurred and benefits paid | -51 | -39 |
| Change in life insurance provisions | -88 | -117 |
| Change in collective bonus potential | -22 | 201 |
| Operating expenses | -10 | -10 |
| Investment, expenses | -2 | -197 |
| Unrealised investments losses | 0 | -10 |
| Pension yield tax | -12 | -12 |
| Technical result, life insurance and pensions | 0 | 0 |
| Profit before tax, life insurance and pensions | 0 | 0 |
| Tax | 0 | 0 |
| Net profit for the year | 0 | 0 |

Notes:

Nordea Life Assurance I Sweden AB (publ) is an unconsolidated undertaking because it operates as a mutual insurance company. In accordance with the Swedish Insurance Operations Act, profits may not be distributed to the shareholders in a life insurance company. The earnings that arise must be distributed in their entirety to policyholders in the form of bonus funds.

| EURm | 31 Dec 2003 | 31 Dec 2002 |
|---|--------------|--------------|
| Balance sheet | | |
| Assets | | |
| Investments | | |
| Real estate holdings | 103 | 97 |
| Shares | 80 | 4 |
| Interest-bearing financial instruments | 1,199 | 1,199 |
| Other | 22 | - |
| Receivables and bank balances | 281 | 273 |
| Other assets | 38 | 39 |
| Total assets | 1,723 | 1,612 |
| Shareholders' equity, provisions and liabilities | | |
| Shareholders' equity | 31 | 31 |
| Subordinated loans | 33 | 33 |
| Technical provisions | | |
| Life insurance provisions | 1,592 | 1,491 |
| Outstanding claims provisions | 5 | 4 |
| Collective bonus potential | 48 | 41 |
| Other provisions and liabilities | 14 | 12 |
| Total shareholders' equity, provisions and liabilities | 1,723 | 1,612 |
| Average number of employees | 55 | 48 |

Note 51:

The Nordea share

Share data

| | 2003 | 2002 | 2001 | 2000 | 1999 |
|---------------------------------|-----------------------|-------------------|-------------------|-------------------|-------------------|
| Share price | SEK 54.00 | SEK 38.40 | SEK 55.50 | SEK 71.50 | SEK 50.00 |
| High/Low | 54.50 / 33.20 | 63.50 / 30.20 | 79.00 / 45.80 | 76.00 / 41.80 | 61.00 / 42.30 |
| Mkt.Cap | EUR 17.5bn | EUR 12.6bn | EUR 17.7bn | EUR 24.1bn | EUR 12.2bn |
| Dividend | EUR 0.25 ¹ | EUR 0.23 | EUR 0.23 | SEK 2.00 | SEK 1.75 |
| Dividend yield | 4.2% ³ | 4.8% ² | 3.8% ² | 3.1% ² | 3.2% ² |
| TSR ⁴ | 47.9% | -28.1% | -19.8% | 46.5% | -0.5% |
| DJ STOXX European banks index | 20.7% | -26.7% | -10.0% | 10.2% | 17.2% |
| P/E (actual) | 11.7 | 14 | 11 | 14 | 11 |
| Price-to-book | 1.39 | 1.03 | 1.49 | 2.16 | 1.70 |
| Equity per share | EUR 4.28 | EUR 4.06 | EUR 4.00 | EUR 3.74 | EUR 2.68 |
| Earnings per share | EUR 0.51 | EUR 0.30 | EUR 0.53 | EUR 0.58 | EUR 0.55 |
| Outstanding shares ⁵ | 2,846,499,727 | 2,928,108,227 | 2,965,666,090 | 2,982,258,840 | 2,091,067,728 |

¹ Proposed

² Yield calculated at starting price on payment day

³ Yield calculated on share price year end

⁴ See Business definitions page 86

⁵ Excluding own shares

Largest registered¹ shareholders in Nordea Bank AB (publ), end of 2003

| | No of shares | Share capital and votes, % |
|--|----------------------|----------------------------|
| Swedish state | 542,015,102 | 19.0 |
| Nordea Danmark fonden | 102,529,423 | 3.6 |
| Alecta | 92,424,426 | 3.2 |
| Robur fonder | 75,524,857 | 2.7 |
| Nordea fonder | 69,568,403 | 2.4 |
| AMF Pension | 61,000,000 | 2.1 |
| Tryg i Danmark smba | 52,194,912 | 1.8 |
| Fjärde AP-Fonden | 50,106,590 | 1.8 |
| SEB fonder | 49,727,562 | 1.8 |
| Skandia | 39,507,653 | 1.4 |
| Första AP-fonden | 32,876,923 | 1.2 |
| Tredje AP-fonden | 32,336,009 | 1.1 |
| SHB/SPP fonder | 31,333,618 | 1.1 |
| Andra AP-fonden | 28,148,866 | 1.0 |
| Nordea Bank Sverige vinstandelsstiftelse | 15,928,300 | 0.6 |
| Länsförsäkringar fonder | 10,872,861 | 0.4 |
| Solidium Oy (Finnish state) | 10,674,666 | 0.4 |
| Länsförsäkringar | 10,610,807 | 0.4 |
| AMF Pension fonder | 9,742,000 | 0.3 |
| Öms. Pensionsförsäkringsbolaget Varma-Sampo | 8,700,000 | 0.3 |
| Other | 1,520,676,749 | 53.4 |
| Total number of shares | 2,846,499,727 | 100 |

Source: Sweden's and Finland's securities centres, SIS Ägarservice and Nordea Bank Denmark's register of shareholders

¹ Excl nominee accounts.

Distribution of shares, end of 2003

| Number of shares | Number of shareholders | Shareholders, % | Number of shares | Number of shares % |
|-------------------|------------------------|-----------------|----------------------|--------------------|
| 1-1,000 | 418,780 | 83.21% | 133,440,956 | 4.69% |
| 1,001-10,000 | 79,446 | 15.78% | 192,815,613 | 6.77% |
| 10,001-100,000 | 4,203 | 0.84% | 105,303,233 | 3.70% |
| 100,001-1,000,000 | 627 | 0.12% | 208,109,580 | 7.31% |
| 1,000,001- | 234 | 0.05% | 2,206,830,345 | 77.53% |
| Total | 503,290 | 100.00% | 2,846,499,727 | 100.00% |

Specifications to the Notes

Specification to Note 25:

Shares and participations

| EURm 31 December 2003 | Book value | Market value | Voting power of holding % |
|---------------------------------|---------------|-----------------|---------------------------------|
| Current assets | | | |
| Other shares | | | |
| OM Hex AB (publ) | 65.0 | 65.0 | 3.4 |
| Sponda Oyj | 41.2 | 41.2 | 8.0 |
| Other, listed | 7.2 | 7.2 | - |
| Other, unlisted | 51.5 | 51.5 | - |
| Total | 164.9 | 164.9 | |
| Fixed assets | | | |
| Other shares and participations | | | |
| Nordea Norge Pensjonkasse | 23.8 | 23.8 | 100 |
| VPS Holding ASA | 3.5 | 3.5 | 8.2 |
| Viking Ship Finance | 2.5 | 2.5 | 13.5 |
| Other, listed | 2.0 | 2.0 | - |
| Other, unlisted | 12.2 | 12.2 | - |
| Total | 44.0 | 44.0 | |

Specification to Note 26:

Shares in associated undertakings

| 31 December 2003 | Domicile | EURm Book value | Voting power of holding % |
|---|----------|-----------------------|---------------------------------|
| Credit institutions | | | |
| Eksportfinans AS | Norway | 76 | 23 |
| International Moscow Bank | Russia | 35 | 22 |
| Luottokunta | Finland | 28 | 27 |
| LRF Kredit | Denmark | 16 | 39 |
| Eurocard Oy | Finland | 2 | 31 |
| Visa Norge AS | Norway | 1 | 20 |
| Total | | 158 | |
| Other | | | |
| Oy Realinvest AB | Finland | 58 | 49 |
| Dividum Oy | Finland | 60 | 47 |
| VPC AB | Sweden | 25 | 25 |
| PBS Holding A/S | Denmark | 15 | 28 |
| Axcel IKU Invest A/S | Denmark | 12 | 33 |
| Optiomi Oy | Finland | 10 | 25 |
| Profita Fund II Ky | Finland | 10 | 48 |
| Sponsor Fund I Ky | Finland | 14 | 46 |
| Automatia Pankki- automaatit Oy | Finland | 7 | 33 |
| Investeringselskabet af 23. Marts 2001 | Denmark | 7 | 50 |
| KFU-AX II A/S | Denmark | 6 | 34 |
| KIFU-AX II A/S | Denmark | 7 | 26 |
| Bankgirocentralen BGC AB | Sweden | 3 | 27 |
| Suomen Asiakastieto Oy | Finland | 5 | 32 |
| Other | | 13 | |
| Total | | 252 | |
| Total | | 410 | |

The statutory information is available on request from Nordea Investor Relations.

Specification to Note 27:

Shares in Group undertakings

This specification includes major group undertakings. The full specification and statutory information are available on request from Nordea Investor Relations.

| 31 December 2003 | Domicile | Registration number | Equity ¹ EURm | Voting power of holding % |
|---|------------|---------------------|--------------------------|---------------------------|
| Nordea Bank Finland Plc | Helsinki | 1680235-8 | 11,200 | 100.0 |
| Nordea Finance Finland Ltd | Espoo | 0112305-3 | | 100.0 |
| Nordea Bank Danmark A/S | Copenhagen | 13522197 | 2,623 | 100.0 |
| Nordea Finans Danmark A/S | Copenhagen | 89805910 | | 100.0 |
| Nordea Kredit Realkreditaktieselskab | Copenhagen | 15134275 | | 100.0 |
| Nordea Bank Norge ASA | Oslo | 911044110 | 2,076 | 100.0 |
| Norgeskreditt AS | Oslo | 971227222 | | 100.0 |
| Nordea Finans Norge AS | Oslo | 924507500 | | 100.0 |
| Christiania Forsikring AS | Oslo | 941219349 | | 100.0 |
| Nordea Bank Sweden AB (publ) | Stockholm | 502010-5523 | 2,764 | 100.0 |
| Nordea Hypotek AB (publ) | Stockholm | 556091-5448 | | 100.0 |
| Nordea Finans Sverige AB (publ) | Stockholm | 556021-1475 | | 100.0 |
| Nordea Bank Polska S.A. | Gdynia | KRS0000021828 | | 98.4 |
| Nordea Asset Management AB | Stockholm | 556216-3435 | 337 | 100.0 |
| Nordea Fonder AB | Stockholm | 556020-4694 | | 100.0 |
| Nordea Fonder Alfa AB | Stockholm | 556243-0438 | | 100.0 |
| Nordea Fonder Beta AB | Stockholm | 556243-0446 | | 100.0 |
| Nordea Investment Management Sweden AB | Stockholm | 556060-2301 | | 100.0 |
| Nordea Asset Management Holding Danmark A/S | Copenhagen | 25827074 | | 100.0 |
| Nordea Investment Management Bank A/S | Copenhagen | 26312264 | | 100.0 |
| Nordea Bank S.A. | Luxembourg | NOB14157 | | 100.0 |
| Nordea Fondene Norge Holding AS | Oslo | 984042779 | | 100.0 |
| Nordea Investment Management Norge Holding AS | Oslo | 984042876 | | 100.0 |
| Nordea Investment Management Finland Ltd | Helsinki | 1737786-7 | | 100.0 |
| Nordea Investment Fund Company Finland Ltd | Helsinki | 1737785-9 | | 100.0 |
| Nordea Ejendomsinvestering A/S | Copenhagen | 26640172 | | 100.0 |
| Nordea Securities AB | Stockholm | 556216-6214 | 144 | 100.0 |
| Nordea IB Holding Danmark A/S | Copenhagen | 25827023 | | 100.0 |
| Nordea Securities Holding Oy | Helsinki | 0676271-9 | | 100.0 |
| Nordea Life Holding A/S | Ballerup | 25762274 | 837 | 100.0 |
| Nordea Pension Danmark, Livforsikringsselskab A/S | Ballerup | 24260577 | | 100.0 |
| Nordea Pension Danmark, Livforsikringsselskab II A/S | Ballerup | 16452742 | | 100.0 |
| Nordea Link Danmark, invest.livfors.selskab A/S | Ballerup | 15319615 | | 100.0 |
| Nordea Liv Holding Norge AS | Bergen | 984739303 | | 100.0 |
| Livforsikringsselskapet Nordea Liv Norge AS | Oslo | 959922659 | | 100.0 |
| Fondsforsikringsselskapet Nordea Link Norge AS | Oslo | 981 547 195 | | 100.0 |
| Nordea Life Assurance I Sweden AB (publ) ² | Stockholm | 516401-8508 | | 100.0 |
| Nordea Life Assurance II Sweden AB (publ) | Stockholm | 516401-6759 | | 100.0 |
| Nordea Life Holding Finland Ltd | Espoo | 1737788-3 | 201 | 100.0 |
| Nordea Life Assurance Finland Ltd | Espoo | 0927072-8 | | 100.0 |
| Nordea Fastigheter AB | Stockholm | 556021-4917 | 36 | 100.0 |
| Nordea North American Inc. | Delaware | 51-0276195 | 0 | 100.0 |

¹ Shareholders' equity after dividend (group).

² Unconsolidated group undertaking, see note 50.

Board of Directors' report 2003

Nordea Bank AB (publ) is the parent company of the Nordea Group.

Company registration number: 556547-0977. The company changed names on 30 January 2004 to Nordea Bank AB (publ), 516406-0120. The company's banking charter was approved on 16 January and registered on 30 January. In the financial statements the new name is used.

The registered office of the company is in Stockholm with branches in Copenhagen, Helsinki and Oslo.

Legal restructuring

The process of changing the legal structure of the Nordea Group is ongoing and during the year 2003 Nordea Bank AB (publ) has acquired all shares in Nordea Bank Danmark A/S, Nordea Bank Norge ASA, Nordea Bank Sweden AB (publ) and in Nordea North America Inc.

Thus, the parent company had the following wholly owned subsidiaries by year-end 2003:

Nordea Bank Danmark A/S
 Nordea Bank Finland Plc
 Nordea Bank Norge ASA
 Nordea Bank Sweden AB (publ)
 Nordea North America Inc.
 Nordea Asset Management AB
 Nordea Securities AB
 Nordea Life Holding A/S
 Nordea Life Holding Finland Ltd
 Nordea Fastigheter AB
 and
 Nordic Baltic Holding (NBH) AB (a dormant company held for name protection).

In addition to the wholly own subsidiaries, Nordea Bank AB (publ) acquired 40% of the shares in Nordic Processor AB, a company partly owned together with IBM and which has as its main purpose to transform and consolidate the Nordea Group IT production services into an on-demand infrastructure.

The subsidiary Nordea Bank Sweden AB (publ) will merge with Nordea Bank AB (publ) as at 1 March 2004.

Nordea Securities AB will merge with Nordea Bank AB (publ) during spring 2004.

Earnings and financial position

The net profit of the parent company for the year amounted to EUR 1,230 million (EUR 617 million). The company's shareholders' equity amounted to EUR 9,719 million (EUR 9,511 million) at the year-end 2003.

The parent company has for 2003 received group contribution of EUR 236 million and dividend amounting to EUR 1,397 million.

Personnel

The number of employees in the parent company, including its branches, increased during 2003.

Average number of full-time employees

| Full-time equivalents | Total | | Men | | Women | |
|---|------------|------------|-----------|-----------|-----------|-----------|
| | 2003 | 2002 | 2003 | 2002 | 2003 | 2002 |
| Denmark | 34 | 28 | 26 | 20 | 8 | 8 |
| Finland | 28 | 32 | 14 | 19 | 14 | 13 |
| Sweden | 73 | 57 | 35 | 20 | 38 | 37 |
| Norway | 7 | 7 | 5 | 6 | 2 | 1 |
| Total average | 142 | 124 | 80 | 65 | 62 | 59 |
| Of whom, | | | | | | |
| women | 62 | 48 | | | | |
| men | 80 | 76 | | | | |
| Of whom: outside Sweden | 69 | 67 | | | | |
| Total full-time employees at the end of the year | 149 | 142 | | | | |

Share capital and number of shares

The share capital of Nordea at year-end 2003 amounted to EUR 1,160,460,823.12 represented by 2,928,108,227 shares, each of a nominal value of EUR 0.39632. At the Annual General Meeting on 24 April 2003 a decision was taken on a reduction of the share capital by withdrawal of 57,008,000 own Nordea shares, without repayment. These shares were acquired during 2001–2002. The reduced amount EUR 22,593,410.56 was to be off-set a free fund.

All shares carry equal rights to the company's assets and profits. Each shareholder eligible to vote at a General Meeting of Shareholders may vote the full number of shares held without restrictions. It should be noted that the company is not entitled to vote for own shares at General Meetings. There are no known shareholder agreements.

Repurchase of own shares

Following the approval from the Annual General Meeting on 24 April 2003, the Board of Directors are entitled to repurchase a maximum 1/10 of the total number of shares in the company. The approval is limited in time until the next Annual General Meeting. The purpose of the acquisition was to redistribute funds to the company's shareholders and in this way contribute to more efficient utilisation of Nordea's resources.

In addition to the above approval, the Board of Directors' decided on 29 October 2003 to repurchase a maximum of 145 million own shares (equivalent to approximately 5% of the total number of shares in the company).

Thus, during the period 3 November – 30 December 2003, 81,608,500 shares were repurchased, the average price being SEK 50.40. Consequently, the total holding in Nordea Bank AB (publ) of own shares is 81,608,500 by year-end 2003.

Shareholders and share data

Information about the Nordea share is found in Note 51 in the consolidated financial statements.

Convertible bonds

Nordea Bank AB (publ) has no convertible bond loans at year-end 2003.

Income statement

| EURm | Note | 2003 | 2002 |
|---|------|--------------|------------|
| Operating income | 3 | 6 | 15 |
| Operating expenses | | | |
| Personnel expenses | 2 | -34 | -29 |
| Depreciation | | 0 | 0 |
| Other operating expenses | 3, 4 | -30 | -53 |
| Operating loss | | -58 | -67 |
| Net result from financial operations | | | |
| Dividend income | 3 | 1,397 | 903 |
| Group contributions | | - | 289 |
| Interest income | 3 | 59 | 40 |
| Write-down of financial fixed assets | | -44 | -370 |
| Interest expenses | 3 | -154 | -47 |
| Commission expenses | 3 | -4 | -1 |
| Other financial items | | -5 | -27 |
| Profit after financial operations | | 1,191 | 720 |
| Allocation to profit equalisation reserve | | -5 | -60 |
| Pension adjustments | | -1 | -3 |
| Profit before tax | | 1,185 | 657 |
| Taxes | 5 | 45 | -40 |
| Net profit for the year | | 1,230 | 617 |

Balance sheet

| EURm | Note | 31 Dec 2003 | 31 Dec 2002 |
|---|------|---------------|---------------|
| Assets | | | |
| Fixed assets | | | |
| Intangible fixed assets | | 0 | 0 |
| <i>Financial fixed assets</i> | | | |
| Shares in group undertakings | 6 | 18,381 | 9,087 |
| Shares in associated undertakings | 6 | 0 | – |
| Long-term receivables | 7 | 89 | 851 |
| Total fixed assets | | 18,470 | 9,938 |
| Current assets | | | |
| Short-term receivables | 8 | 1,704 | 1,380 |
| Bank deposits | | 95 | 57 |
| Total current assets | | 1,799 | 1,437 |
| Total assets | | 20,269 | 11,375 |
| Shareholders' equity and liabilities | | | |
| Shareholders' equity | | | |
| <i>Restricted shareholders' equity</i> | | | |
| Share capital | | 1,160 | 1,183 |
| Share premium account | | 4,284 | 4,284 |
| <i>Unrestricted shareholders' equity</i> | | | |
| Unrestricted reserves | | 927 | 1,362 |
| Retained profits | | 2,118 | 2,065 |
| Net profit for the year | | 1,230 | 617 |
| Total shareholders' equity | | 9,719 | 9,511 |
| Untaxed reserves | | | |
| Profit equalisation reserve | | 134 | 128 |
| Provisions | | | |
| Pensions | 10 | 15 | 11 |
| Liabilities | | | |
| | 11 | 10,401 | 1,725 |
| Total shareholders' equity and liabilities | | 20,269 | 11,375 |
| Memorandum items | | | |
| Bank deposit in restricted account. | | 0 | 0 |

Movements in shareholders' equity, 2003

| EURm | Share capital ¹ | Share premium account | Unrestricted earnings | Total |
|---|----------------------------|-----------------------|-----------------------|--------------|
| Balance at beginning of year | 1,183 | 4,284 | 4,044 | 9,511 |
| Dividend | | | -673 | -673 |
| Repurchase of own shares ² | | | -458 | -458 |
| Reduction of share capital ³ | -23 | | 23 | 0 |
| Adjustment | | | -61 | -61 |
| Group contribution, net ⁴ | | | 170 | 170 |
| Net profit for the year | | | 1,230 | 1,230 |
| Balance as at year-end | 1,160 | 4,284 | 4,275 | 9,719 |

¹ The company's share capital on 31 December 2003 was EUR 1,160,460,823.12. The number of shares was 2,928,108,227 shares with a nominal value of EUR 0.39632.

² Nordea Bank AB (publ) has repurchased 81,608,500 own shares during November and December 2003. The average price was SEK 50,40.

³ The Annual General Meeting (AGM) decided on 24th of April 2003 to reduce the share capital by EUR 22,593,410.56. The cancellation was registered in early October 2003.

⁴ Including adjustment for tax.

Movements in shareholders' equity, 2002

| EURm | Share capital ¹ | Share premium account | Unrestricted earnings | Total |
|---------------------------------------|----------------------------|-----------------------|-----------------------|--------------|
| Balance at beginning of year | 1,182 | 4,271 | 4,274 | 9,727 |
| Dividend | | | -682 | -682 |
| Conversion of convertible bonds | 1 | 13 | | 14 |
| Repurchase of own shares ² | | | -190 | -190 |
| Group contribution, net ³ | | | 25 | 25 |
| Net profit for the year | | | 617 | 617 |
| Balance as at year-end | 1,183 | 4,284 | 4,044 | 9,511 |

¹ The share capital on 31 December 2002 was EUR 1,183,054,233.68 (2,985,116,227 shares with a nominal value of EUR 0,39632).

² On December 2002, the company had repurchased 57,008,000 own shares.

³ Including adjustment for tax.

Cash flow statement

| EURm | 2003 | 2002 |
|---|---------------|-------------|
| Operating activities | | |
| Profit after financial activities | 1,191 | 720 |
| Adjustment for items not included in cash flow | -36 | 548 |
| Adjustment included in cash flow for investing activities | -1,227 | -1,388 |
| Income taxes paid ¹ | -69 | -50 |
| Cash flow from operating activities before changes in operating assets and liabilities | -141 | -170 |
| Change in operating assets and liabilities (net) | 1 | -146 |
| Cash flow from operating activities | -140 | -316 |
| Cash flow from investing activities | -7,863 | 408 |
| Cash flow from financial activities | 8,041 | -465 |
| Cash flow for the year | 38 | -373 |
| Cash and cash equivalents at the beginning of the year | 57 | 430 |
| Cash and cash equivalents at the end of the year | 95 | 57 |
| Change | 38 | -373 |

¹ Cash flow from group contributions and received dividends have been considered as linked to the investing activities

Additional information

| | 31 Dec 2003 | 31 Dec 2002 |
|--|-------------|-------------|
| Cash and cash equivalents include bank deposits (excluding funds in restricted accounts) | 95 | 57 |

| | 31 Dec 2003 | 31 Dec 2002 |
|--------------------------------------|-------------|-------------|
| Bank deposits in restricted accounts | 0 | 0 |

| | 2003 | 2002 |
|---------------------------------------|-------|-------|
| Interest and dividend payments | | |
| Interest received | 65 | 30 |
| Interest paid | -135 | -54 |
| Dividends received | 1,397 | 1,412 |
| Dividends paid | -674 | -682 |

Significant transactions that did not entail payments

In 2003 anticipated dividends totalling EUR 1,360m have been recorded.

Received group contributions accounted for in 2003 amounted to EUR 262m, whereas group contributions to be paid amounted to EUR 26m.

In 2003 the write-down of financial fixed assets amounted to EUR 44m. The entire write-down is referring to Nordea Fastigheter AB.

For transactions in 2002 entailing no payments, see last year's annual report.

Significant capital contributions and acquisitions

The investing activities is mainly related to the purchase of Nordea Bank Sweden AB (publ), Nordea Bank Danmark A/S and Nordea Bank Norge ASA in total amounting to EUR 9,400m.

The financial activities is mainly related to borrowings for financing the acquisitions of Nordea Bank Sweden AB (publ), Nordea Bank Danmark A/S and Nordea Bank Norge ASA.

For significant capital contribution and acquisitions in 2002, see last year's annual report.

Notes to the financial statements

Note 1:

Accounting policies

The financial statements for the year have been prepared in accordance with the Swedish Annual Accounts Act and the recommendations of the Swedish Financial Standards Council including number 27 as the company is a holding company. For further information regarding accounting policies see note 1 in the consolidated financial statements.

Note 2:

Personnel expenses

| EURm | 2003 | 2002 |
|---|------------|------------|
| Salaries and remuneration (specification below) | -23 | -20 |
| Pension costs (specification below) | -6 | -5 |
| Social insurance contributions | -5 | -3 |
| Allocations to profit-sharing foundation | 0 | 0 |
| Other personnel expenses | 0 | -1 |
| Total | -34 | -29 |

Salaries and remuneration:

To executives¹

| | | |
|----------------------------------|-----------|-----------|
| Fixed compensation and benefits | -5 | -5 |
| Performance-related compensation | 0 | -1 |
| Total | -5 | -6 |

To other employees

| | | |
|--------------|------------|------------|
| | -18 | -14 |
| Total | -23 | -20 |

¹ Executives include the Board of Directors, CEO, Group Executive Management including former members of Board of Directors and CEO's.

Pension costs:

| | | |
|-------------------------|-----------|-----------|
| Actuarial pension costs | -3 | 0 |
| Pension premiums | -3 | -5 |
| Total | -6 | -5 |

Loans to Board and Group Executive Management

| EUR | 2003 | 2002 |
|-----|-----------|-----------|
| | 1,650,943 | 1,753,809 |

Terms and conditions regarding loans to Group Executive Management and other senior management are decided in the respective bank boards. The loans are granted by the subsidiaries of Nordea Bank AB in each country.

Distribution between men and women among executives

| | 31 Dec 2003 | 31 Dec 2002 |
|---------------------------------|-------------|-------------|
| Board of Directors ¹ | | |
| Men | 10 | 10 |
| Women | 5 | 4 |
| Other executives | | |
| Men | 8 | 8 |
| Women | 0 | 0 |

¹ Including deputy board member

For complete information about remuneration and commitments pertaining to severance payments, pensions or similar compensation to the Group CEO and members of the Board of Directors, see Note 9 in the consolidated financial statements.

Statistics of sick leave 1.7.2003–31.12.2003

| | % | Number of people | % sick leave > 60 days |
|-------|-----|------------------|------------------------|
| Total | 1.3 | 83 | 40 |
| Men | 0.2 | 39 | 0 |
| Women | 2.3 | 44 | 43 |
| 18–29 | – | 8 | – |
| 30–49 | 0.6 | 50 | 0 |
| 50–65 | 2.9 | 25 | 61 |

Salaries and remuneration, per country:

| | Sweden | | Finland | | Denmark | | Norway | |
|----------------------------------|------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| | 2003 | 2002 | 2003 | 2002 | 2003 | 2002 | 2003 | 2002 |
| To executives ¹ | | | | | | | | |
| Fixed compensation and benefits | -3 | -3 | -1 | -1 | -1 | -1 | 0 | 0 |
| Performance-related compensation | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | -3 | -3 | -1 | -1 | -1 | -1 | 0 | 0 |
| To other employees | -8 | -6 | -4 | -4 | -5 | -4 | -1 | -1 |
| Total | -11 | -9 | -5 | -5 | -6 | -5 | -1 | -1 |

¹ Executives include the Board of Directors, CEO, Group Executive Management including former members of Board of Directors and CEO's.

Note 3:

Intra-group transactions

In 2003, operating income, interest income, interest expenses and dividend were transactions with group companies, with the exception of interest income of EUR 0m (EUR 0m) and interest expenses of EUR 1m (EUR 0m) on the tax account. In 2002, EUR 4m of interest expenses pertained to the redeemed convertible loan and pension commitments.

EUR 1m (EUR 1m) of commission expenses was intra-group transactions. When it comes to operating expenses, EUR 9m (EUR 9m) consisted of intra-group transactions.

Note 4:

Auditing fees

During the financial year 2003, fees to the company's auditors amounted to EUR 0.9m (EUR 0.4m) and for other assignments EUR 0.8m (EUR 0.4m). This amount also includes expenses for the auditor appointed by the Swedish Financial Supervisory Authority. For additional information see Note 10 in the consolidated financial statements.

Note 5:

Tax on profit for the year and deferred tax¹

| EURm | 2003 | 2002 |
|---|-----------|------------|
| Tax on the net profit for the year | | |
| Current tax ¹ | 44 | -41 |
| Deferred tax ² | 1 | 1 |
| Total | 45 | -40 |
| Effective tax | | |
| Profit before tax | 1,185 | 657 |
| Tax calculated at a tax rate of 28% | 332 | 184 |
| Tax effect of: | | |
| Tax-exempt income | -391 | -253 |
| Non-deductible expenses | 14 | 109 |
| Adjustments relating to prior years | 18 | - |
| Income tax due to previously not accounted tax assets | -17 | - |
| Group contributions accounted for in shareholders' equity | 66 | 10 |
| Net tax charge | 22 | 50 |
| | -18 | - |
| | 1 | 1 |

¹ Of which tax pertaining to prior years.

² Deferred tax asset due to temporary differences.

Note 6:

Shares in group undertakings and associated undertakings

| 31 December 2003 | Number of shares | Book value | Voting rights, % | Domicile | Registration number |
|--|------------------|---------------|------------------|------------|---------------------|
| Shares in group undertakings | | | | | |
| Nordea Bank Finland Plc | 1,030,800,000 | 5,903 | 100.0 | Helsinki | 1680235-8 |
| Nordea Asset Management AB | 21,000 | 1,440 | 100.0 | Stockholm | 556216-3435 |
| Nordea Securities AB | 1,000,000 | 143 | 100.0 | Stockholm | 556216-6214 |
| Nordea Life Holding A/S | 2,600,000 | 1,339 | 100.0 | Ballerup | 25762274 |
| Nordea Fastigheter AB | 3,380,000 | 55 | 100.0 | Stockholm | 556021-4917 |
| Nordea Life Holding Finland Ltd | 24,480 | 101 | 100.0 | Espoo | 1737788-3 |
| Nordic Baltic Holding (NBH) AB | 1,000 | 0 | 100.0 | Stockholm | 556592-7950 |
| Nordea North America Inc. | 1,000 | 0 | 100.0 | Delaware | 51-0276195 |
| Nordea Bank Sweden AB (publ) | 182,741,935 | 3,500 | 100.0 | Stockholm | 502010-5523 |
| Nordea Bank Danmark A/S | 50,000,000 | 3,500 | 100.0 | Copenhagen | 13522197 |
| Nordea Bank Norge ASA | 551,358,576 | 2,400 | 100.0 | Oslo | 911044110 |
| Total | | 18,381 | | | |
| Shares in associated undertakings | | | | | |
| Nordic Processor AB | 400 | 0 | 40.0 | Stockholm | 556646-6438 |
| Total | | 0 | | | |

| EURm | 2003 | 2002 |
|--|---------------|--------------|
| Acquisition value at beginning of year | 9,406 | 9,307 |
| Acquisitions during the year | 9,400 | 99 |
| Sales during the year | 0 | - |
| Reclassifications | -62 | - |
| Acquisition value at the end of year | 18,744 | 9,406 |
| Accumulated write-downs at beginning of year | -319 | 0 |
| Reversed write-down | - | 51 |
| Write-down of financial fixed assets during the year | -44 | -370 |
| Accumulated write-downs at the end of year | -363 | -319 |
| Book value | 18,381 | 9,087 |

Note 7:

Long-term receivables

| EURm | 31 Dec 2003 | 31 Dec 2002 |
|--|----------------|----------------|
| Financial fixed assets | | |
| Debtenture loan | | |
| Nordea Bank Finland Plc | – | 800 |
| Nordea Bank SA Luxembourg | 51 | 51 |
| Nordea Bank Finland Plc | 38 | – |
| Total | 89 | 851 |
| Acquisition value at beginning of year | 851 | 183 |
| Acquisitions during the year | 38 | 800 |
| Sales during the year | –800 | –132 |
| Acquisition value at end of year | 89 | 851 |

Note 8:

Current assets

| EURm | 31 Dec 2003 | 31 Dec 2002 |
|--|----------------|----------------|
| Short-term receivables with group undertakings | | |
| | 1,724 | 1,338 |
| Tax receivable | 3 | 2 |
| Other current receivables | 57 | 81 |
| Prepaid expenses and accrued interest | 15 | 16 |
| Total | 1,799 | 1,437 |

Maturity information note 7 and 8

Remaining maturity (book value)

| | | |
|-------------------|--------------|--------------|
| Maximum 1 year | 1,799 | 2,237 |
| 1–5 years | 38 | – |
| More than 5 years | 51 | 51 |
| Total | 1,888 | 2,288 |

Note 9:

Shareholders' equity

| EURm | 31 Dec 2003 | 31 Dec 2002 |
|-------------------------|----------------|----------------|
| Restricted | | |
| Share capital | 1,160 | 1,183 |
| Share premium account | 4,284 | 4,284 |
| Unrestricted | | |
| Unrestricted reserves | 927 | 1,362 |
| Retained profits | 2,118 | 2,065 |
| Net profit for the year | 1,230 | 617 |
| Total | 9,719 | 9,511 |

For a description of items in the shareholders' equity see note 1 Accounting policies in the consolidated financial statements.

Note 10:

Provisions

In addition to the reported liability of EUR 15m (EUR 11m), Nordea Bank AB (publ) has EUR 11m (EUR 9m) fully covered by the Nordea Bank Sverige Pension Foundation.

Note 11:

Other liabilities

| EURm | 31 Dec 2003 | 31 Dec 2002 |
|---|----------------|----------------|
| Long-term liabilities | | |
| | 0 | 0 |
| Current liabilities to group undertakings | 10,107 | 1,649 |
| Foreign exchange derivatives ¹ | 253 | – |
| Other current liabilities | 15 | 65 |
| Accrued expenses | 26 | 11 |
| Total | 10,401 | 1,725 |

Maturity information

Remaining maturity (book value)

| | | |
|-------------------|---------------|--------------|
| Maximum 1 year | 10,350 | 874 |
| 1–5 years | – | – |
| More than 5 years | 51 | 851 |
| Total | 10,401 | 1,725 |

¹ Foreign exchange derivatives

| EURm 31 December 2003 | Market value | Book value |
|--------------------------|-----------------|---------------|
| Positive values | – | – |
| Negative values | 253 | 253 |

Currency and interest rate swaps (cirs) with Nordea Bank Finland Plc used for hedging of the internal funding rising from the purchase of Nordea Bank Danmark A/S and Nordea Bank Sweden AB (Publ). Total number of swaps were at year-end 72 with a total nominal value of USD 8,553m. All swaps have a maturity less than one year.

Proposed distribution of earnings

According to the company's balance sheet, the following amount is available for distribution by the Annual General Meeting of Shareholders:

| | EUR |
|-------------------------|-------------------------|
| Unrestricted reserves | 926,522,881.16 |
| Retained profit | 2,117,859,717.45 |
| Net profit for the year | 1,230,153,576.39 |
| Total | 4,274,536,175.00 |

The Board of Directors and the CEO propose that these earnings be distributed as follows:

| | EUR |
|---|-------------------------|
| Dividends paid to shareholders, EUR 0.25 per share | 711,624,931.75 |
| To be carried forward | 3,562,911,243.25 |
| Total | 4,274,536,175.00 |

The Group's distributable earnings amount to EUR 6,122m. After the proposed distribution of earnings, the Group's unrestricted shareholders' equity will amount to EUR 5,410m.

27 February 2004

Hans Dalborg
Chairman

Kjell Aamot

Harald Arnkværn

Gunnel Duveblad

Bertel Finskas

Birgitta Kantola

Claus Høeg Madsen

Bernt Magnusson

Jørgen Høeg Pedersen

Timo Peltola

Kent Petersen

Rauni Söderlund

Maija Torkko

Lars G Nordström
Group CEO

Audit Report

To the general meeting of the shareholders of Nordea Bank AB (publ) Corporate identity number 516406-0120

We have audited the annual accounts, the consolidated accounts, the accounting records and the administration of the board of directors and the managing director of Nordea Bank AB (publ) for the year 2003. These accounts and the administration of the company are the responsibility of the board of directors and the managing director. Our responsibility is to express an opinion on the annual accounts, the consolidated accounts and the administration based on our audit.

We conducted our audit in accordance with generally accepted auditing standards in Sweden. Those standards require that we plan and perform the audit to obtain reasonable assurance that the annual accounts and the consolidated accounts are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the accounts. An audit also includes assessing the accounting principles used and their application by the board of directors and the managing director, as well as evaluating the overall presentation of information in the annual accounts and the consolidated accounts. As a basis for our opinion concerning discharge from liability, we examined significant decisions, actions taken and circumstances of the company in order to be able to

determine the liability, if any, to the company of any board member or the managing director. We also examined whether any board member or the managing director has, in any other way, acted in contravention of the Companies Act, Banking Business Act, the Annual Accounts Act of Credit Institutions and Securities Companies or the Articles of Association. We believe that our audit provides a reasonable basis for our opinion set out below.

The annual accounts and the consolidated accounts have been prepared in accordance with the Annual Accounts Act and the Annual Accounts Act of Credit Institutions and Securities Companies and, thereby, give a true and fair view of the company's and the group's financial position and results of operations in accordance with generally accepted accounting principles in Sweden.

We recommend to the general meeting of shareholders that the income statements and balance sheets of the parent company and the group be adopted, that the profit for the parent company be dealt with in accordance with the proposal in the administration report and that the members of the board of directors and the managing director be discharged from liability for the financial year.

Stockholm, February 27

KPMG Bohlins AB
Caj Nackstad
Authorized Public Accountant

Olle Gunnarsson
Authorized Public Accountant
(Appointed by the Swedish Financial Supervisory Authority)

Business definitions

These definitions apply to the descriptions in the Annual Report, including the pro forma information.

Capital base

The capital base includes the sum of the Tier 1 capital and the supplementary capital consisting of subordinated loans, after deduction of the book value of the shares in wholly owned insurance companies. Insurance companies have separate capital requirements.

Tier 1 capital

The proportion of the capital base, which includes consolidated shareholders' equity excluding investments in insurance companies, proposed dividend, tax assets as well as goodwill in the banking operations. Subsequent to the approval of the supervisory authorities, Tier 1 capital also includes qualified forms of subordinated loans (Tier 1 capital contributions and hybrid capital loans).

Risk-weighted amounts

Total assets and off-balance-sheet items valued on the basis of the credit and market risks in accordance with regulations governing capital adequacy, excluding assets in insurance companies, book value of shares which have been deducted from the capital base and goodwill.

Tier 1 capital ratio

Tier 1 capital as a percentage of risk-weighted amounts.

Total capital ratio

Capital base as a percentage of risk-weighted amounts.

Return on equity

Net profit before minority interests and goodwill amortisation/write-down as a percentage of average shareholders' equity (per quarter). Average shareholders' equity includes minority interests but with all outstanding goodwill deducted.

Total shareholders' return (TSR)

Total shareholders' return measured as growth in the value of a shareholding over a specified period, assuming the dividends are reinvested at the time of the payment to purchase additional shares.

Loan losses as a percentage of total loans

Loan losses, net (incl. losses on guarantees and transfer risk) as a percentage of total loans and guarantees as of previous year-end.

Earnings per share, after full dilution

Net profit divided by the average number of outstanding shares after full dilution.

Earnings per share

Net profit divided by the average number of outstanding shares.

Shareholders' equity per share

Shareholders' equity as shown in the balance sheet after full dilution divided by the number of shares after full dilution.

Cost/income ratio, banking

Total expenses divided by the sum of total income, equity method and investment earnings (banking), as reported in the operational income statement. Operating profit from insurance activities is excluded.

Abbreviations

| | |
|-----|-----------------------------|
| AGM | Annual General Meeting |
| CEO | Chief Executive Officer |
| EIU | Economist Intelligence Unit |
| GEM | Group Executive Management |
| IPS | Individual Pension Savings |
| OTC | Over-the-counter |
| TSR | Total Shareholder Return |

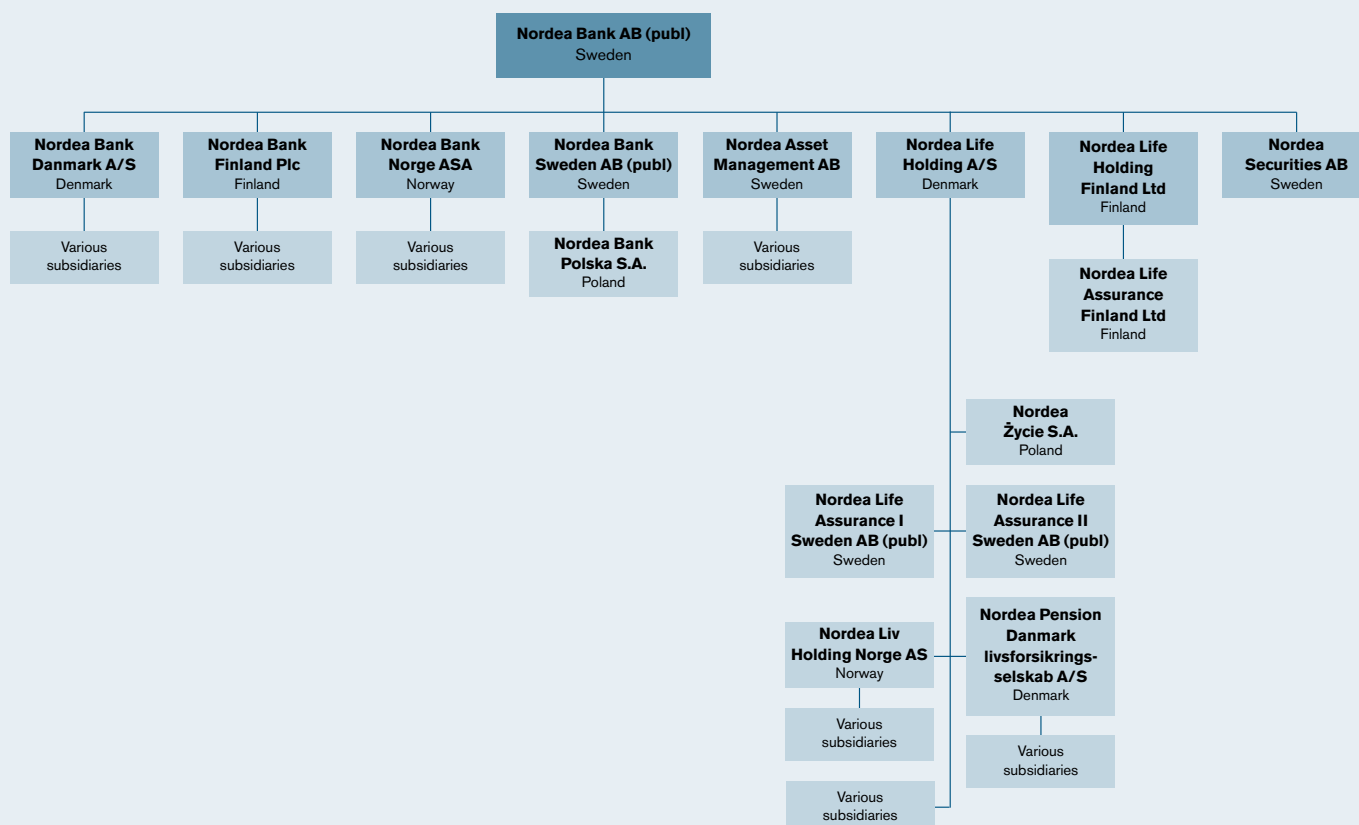
Ratings

| | Moody's Investors Service | | | Standard & Poor's | | Fitch | | |
|-------------------------------------|---------------------------|-------|------|-------------------|------|--------|-------|------|
| | BSFR | Short | Long | Short | Long | Indiv. | Short | Long |
| Nordea Bank Danmark A/S | B | P-1 | Aa3 | A-1 | A+ | B | F1+ | AA- |
| Nordea Bank Finland Plc | B | P-1 | Aa3 | A-1 | A+ | B | F1+ | AA- |
| Nordea Bank Norge ASA | B- | P-1 | Aa3 | A-1 | A+ | B | F1+ | AA- |
| Nordea Bank Sweden AB (publ) | B | P-1 | Aa3 | A-1 | A+ | B | F1+ | AA- |
| Nordea Hypotek AB (publ) | | P-1 | Aa3 | A-1 | | | | |
| Nordea Kredit Realkreditatieselskab | | | Aaa | | | | | |
| Norgeskredditt AS | | P-1 | A1 | | | | | |

Legal structure

Nordea Group

Main legal structure 31 December 2003



Board of Directors



Hans Dalborg

Chairman

Board member since 1998. Born 1941. Board chairman of the Royal Swedish Opera, Uppsala University, Young Enterprise Sweden and the Norwegian-Swedish Chamber of Commerce. Board member of Axel Johnson AB and the Swedish Touring Club. Member of EFR – European Financial Services Round Table and IVA – Royal Swedish Academy of Engineering Sciences. Shareholding: 40,760 Nordea



Timo Peltola

Vice Chairman

Board member since 1998. Born 1946. Chief Executive Officer of Huhtamäki Oyj. Chairman of the Supervisory Board of Ilmarinen Mutual Pension Insurance Company. Member of the Supervisory Boards of the Finnish Cultural Foundation and the Finnish Fair Corporation. Shareholding: 5,187 Nordea



Kjell Aamot

Board member since 2001. Born 1950. Chief Executive Officer of Schibsted ASA. Board chairman of Aftenposten AS, Verdens Gang AS, Schibsted TV & Film AS, Schibsted Print Media AS, Schibsted Multimedia AS. Shareholding: 2,000 Nordea



Harald Arnkvaern

Board member since 2001. Born 1939. Law practice in cooperation with Advokatfirmaet Haavind Vislie AS. Board chairman of AS Vinmonopolet and Schøyen Gruppen AS. Board member of Concordia BV, Concordia Bus AB (publ) and GIEK Kreditforsikring AS. Chairman of Board of representatives Orkla ASA. Shareholding: 1,000 Nordea



Gunnel Duveblad

Board member since 2003. Born 1955. President EDS Europe Northern Region. Shareholding: 5,700 Nordea



Bertel Finskas

Board member since 2000. Born 1948. Employee representative. Shareholding: 1,400 Nordea



Liv Haug

Board member since 2001. Born 1954. Employee representative. Shareholding: 0 Nordea



Birgitta Kantola

Board member since 2003. Born 1948. Board member of Fortum Plc, Varma Mutual Pension Insurance Company, Vasakronan AB and Akademiska Hus AB. Shareholding: 1,000 Nordea

Shareholdings also include shares held by family members.



Claus Høeg Madsen
Board member since 2000.
Born 1945. Partner at Jonas Bruun Advokatfirma. Board member of Genpack A/S, ISS A/S, Singer Danmark A/S and Scanbox Entertainment A/S.
Shareholding: 1,803 Nordea



Bernt Magnusson
Board member since 1998.
Born 1941. Board chairman of Swedish Match AB and Dyno Nobel ASA. Board member of Net Insight AB, Volvo Car Corporation, Högånäs AB and Emtunga International AB. Adviser to the European Bank for Reconstruction and Development.
Shareholding: 27,174 Nordea



Lars G Nordström
Group CEO
Board member since 2003.
Born 1943. Board chairman of the Finnish-Swedish Chamber of Commerce and board member of the Swedish-American Chamber of Commerce.
Shareholding: 15,000 Nordea



Jørgen Høeg Pedersen
Board member since 2000.
Born 1938. Managing Director of Nordea Danmark Fonden and Fonden Tietgen Kollegiet. Board member of Ejendomsselskabet Axelborg I/S and World Union of wholesale markets.
Shareholding: 7,943 Nordea



Kent Petersen
Board member since 2003.
Born 1967.
Employee representative.
Shareholding: 1,162 Nordea



Rauni Söderlund
Board member since 2003.
Born 1960.
Employee representative.
Shareholding: 0 Nordea



Maija Torkko
Board member since 2002.
Born 1946.
Senior VP and Corporate Controller, Nokia Corp.
Shareholding: 12,000 Nordea

Shareholdings also include shares held by family members.

Group Executive Management



Lars G Nordström
Group CEO.
Born 1943.
Appointed member 2000.
Shareholding: 15,000 Nordea.



Christian Clausen
Head of Asset Management & Life.
Born 1955.
Appointed member 2001.
Shareholding: 8,267 Nordea.



Carl-Johan Granvik
Head of Group Credit and Risk Control, CRO.
Born 1949.
Appointed member 2000.
Shareholding: 4,175 Nordea.



Kari Jordan
Head of Retail Banking.
Born 1956.
Appointed member 2002.
Shareholding: 1,356 Nordea.



Arne Liljedahl¹
Head of Group Corporate Centre, CFO.
Born 1950.
Appointed member 2000.
Shareholding: 11,100 Nordea.



Markku Pohjola¹
Head of Group Processing and Technology, Deputy CEO.
Born 1948.
Appointed member 2000.
Shareholding: 9,080 Nordea.



Tom Ruud¹
Head of Corporate and Institutional Banking.
Born 1950.
Appointed member 2001.
Shareholding: 0 Nordea.



Peter Schütze¹
Head of Group Staffs.
Born 1948.
Appointed member 2002.
Shareholding: 7,660 Nordea.

¹ Country Senior Executive

Shareholdings also include shares held by family members.

Financial information

Financial reports 2004

Nordea will publish the following financial reports during 2004:

| | |
|---------------------|------------|
| January – March | 28 April |
| January – June | 18 August |
| January – September | 27 October |

Investor relations

Investor Relations
SE-105 71 Stockholm, Sweden
Tel: +46 8 614 78 51

Website

All reports and press releases are available on the Internet at: www.nordea.com

Financial reports published by the Nordea Group may be ordered via Investor Relations.

The annual reports of Nordea Bank Danmark A/S, Nordea Bank Norge ASA, Nordea Bank Finland Plc and Nordea Bank Sweden AB (publ) can be downloaded at www.nordea.com

The Annual Report 2003

This Annual Report covers Nordea Bank AB (publ) and pertains to the operations of the Nordea Group, whose main legal structure is presented on page 87. The original annual report is written in Swedish. This is an English version thereof. A Swedish version may be obtained upon request.

In this Annual Report, the Nordea Group presents income statements and other financial data quoted in euro (EUR).

The parent company, Nordea AB (publ), has been granted a bank charter and changed its name to Nordea Bank AB (publ) as of 30 January 2004.

Nordea Bank AB (publ) Corporate registration no. 516406-0120
(Previously Nordea AB (publ) Corporate registration no. 556547-0977)
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Lay-out: Market Support
Production: n3prenör
Photo: Östen Matsson
Printing: Trosa Tryckeri AB

95929

